

Top doctors shortage in hospitals

Hospitals are short of 1,163 senior doctors despite a government pledge to increase the number of such jobs, to ensure that patients are treated mainly by fully-trained consultants. Many junior doctors are desperately seeking permanent consultant positions, but economy measures by health authorities, and the unpopularity of some specialties, is keeping posts vacant. **Page 5**

IRA bomb blitz alert in Ulster

The security forces are on increased alert in Northern Ireland after a police warning that the IRA has been stockpiling explosives for a bombing campaign throughout the province. **Page 2**

Choir praises South Africa

A Welsh male voice choir has returned from a South African tour full of praise for the regime and its apartheid policy. The 70 members all travelled under the name of "Jones" to avoid being put on a United Nations cultural blacklist. **Page 5**

Tunis landslide

With 83 of the 136 recruits declared in Tunisia's first multi-party election in 22 years, the opposition had not won a single seat. The ambassador-designate for London resigned, saying the Bourguiba regime was run by Mrs Bourguiba. **Page 8**

Hattersley seeks spy inquiry

The Prime Minister was urged to conduct an inquiry into the security services after Mr Leo Long's revelation that he had confessed in 1964 to spying for Russia. Mr Roy Hattersley, Labour's home affairs spokesman, suggested that the services "acted as a power unit themselves." **Page 3**

Violent clash in airport protest

Demonstrators fled as West German police attacked an environmentalists' village on the site of the planned third runway of Frankfurt airport in a surprise early morning raid. Thousands of supporters were summoned by a prearranged alarm system and many injuries were reported. **Page 6**



Second launch on schedule

With 45 hours to go some pre-launch preparations for tomorrow's second space flight from Cape Canaveral, the United States space shuttle Columbia have been advanced because of the project's trouble-free progress. **Page 6**

City success for C & W

The move to denationalize Cable and Wireless by placing £224m with the public has been seen as the most successful company launch in the City. Potential investors applied for 750 million shares which over-subscribed the offer for sale by 5.6 times. **Page 23**

BSC seeks 750 job losses

The British Steel Corporation has told unions it wants to make another 750 people redundant at its two giant works at Port Talbot and Llanwern, where 12,000 jobs have already been shed in the past 18 months. **Page 23**

Leader page 13
Letters: On the arms debate, from Professor Michael Howard; ILEA governors, from Mrs Marigold Johnson
Leading articles: CBI; Finland; Israel
Obituary, page 14
Colonel Sir Stuart Mallinson, Mrs Margaret Kamm
Features, pages 11, 12
Who will succeed Joe Gormley as the miners' leader? It's now or never for the Mary Rose, the people who dress the Princess of Wales
Business travel: a six-page Special Report on an increasingly competitive industry 17-23

Home News	2-5	Law Report	6
Overseas	6, 8, 9	Louis cartoon	9
Appointments	14	Sale Room	14
Arts	10	Science	10
Business	23-26	TV & Radio	27-28
Chess	6	TV & Radio	31
Education	14	Theatre etc.	31
Environment	12	TV & Radio	31
Diary	12	Universities	14
Events	32	Weather	32

Stewards reject BL offer after clashing with strikers

By Clifford Webb, Midlands Industrial Correspondent

Hopes of an early settlement in the BL strike appeared to have been dashed yesterday when senior shop stewards from the state-owned group's 30 car plants voted by 208-12 to reject the management's marginally improved pay offer and continue the strike.

The vote was taken in a chaotic atmosphere after 100 demonstrators had rushed the doors of the meeting room. Some shop stewards were spat upon and had their clothes pulled. Other stewards could only reach the meeting by forming themselves into five or six-man scrums and forcing their way in.

The final word on the future of the strike still rests with mass meetings called for 9am today. The company has taken advertisements in national newspapers setting out details of the new offer, but the stewards conducting the meetings will recommend that the strike continues.

One powerful union voice last night against the strike continuing was that of Mr Ezerice Duffy, president of the Amalgamated Union of Engineering Workers. He said: "I have been convinced by all the people who have been at the Advisory Conciliation and Arbitration Service that there is nothing of any substantial value to be had by continuing the strike."

BL too appealed to the workers to ignore their shop stewards. "The stewards are clearly out of line with their trade union leaders who recognized on Saturday night the proposals as a basis for settlement and as the company's final offer."

"We expect employees to take a more realistic view as their own unions, officials have done all to vote for the improved offer and a return to work at the mass meetings tomorrow. This has always been their reaction on past occasions and in view of the bright prospects the company is facing there is even greater reason for them to do so now."

There were mass pickets outside most of the company's main plants yesterday and at Cowley assembly plant near Oxford two men were arrested during sporadic outbreaks of violence. The pickets at Cowley and at Longbridge sometimes numbered up to 300 on a gate, clearly in breach of the Government code of conduct on picketing which suggests that six pickets on each entrance should be sufficient to peacefully persuade other workers not to cross the line.

Official policemen said: "Officially there were only six pickets—the rest were supporters." Despite the stewards' vote it became clear that there was a sharp division at the meeting, in Birmingham, between leaders of the Transport and General Workers' Union, the Amalgamated Union of Engineering Workers and a group of craft unions led by the Electrical, Electronic, Plumbing and Telecommunications Union. Some shop stewards leaving the meeting, which was at the Midlands headquarters of the AUEW, complained that Mr Alex Kitson, acting general secretary of the transport workers' union had "pasted the buck" by again refusing to make any recommendation.

"We were left to draw our own inferences from his obvious lack of support for the offer," said one of the stewards.

Three decades of peace for Japanese car firms

A union official who loves robots and hates strikes

From Peter Hazellurst, Tokyo, Nov 2

If any single man has helped Japan to become the United States as the world's largest producer of cars then it is Mr Ichiro Shioji, a dapper trade union leader who loves robots and hates strikes.

"When we negotiate new pay levels every year the management is fully aware that we will never go on strike. That would be destructive to our companies. Instead we offer the management a high level of productivity. That is the ultimate weapon of our bargaining power," Mr Shioji, leader of the Confederation of Japanese Automobile Workers Unions (Jidosha-Soren), said.

As a result, four of Japan's big car manufacturers, Toyota, Nissan, Honda and Mitsubishi, have not lost a single hour of production from labour disputes since the early 1950s. This prolonged period of industrial harmony has provided them with a combined postwar period of 102 years of uninterrupted production on some of the world's most advanced assembly lines.

Only one Japanese car manufacturer, Toyo Kogyo, has suffered two half-day strikes since it began to operate in 1960. Mitsubishi has not suffered a single strike since it was founded in 1917.

More mind boggling still is Mr Shioji's claim that Japan's



The police move in as a BL white collar workers' car is halted by strikers at Cowley yesterday morning.

Soviet submarine captain bows to Swedish demands for inquiry

From David Brown, Stockholm, Nov 2

Sweden has won the right to carry out an investigation of the Soviet submarine which was sighted near an important naval base at Karlskrona, the capital of the vessel and navigation Swedish torpedo, outside the military restrictions and questioned for six weeks.

Mr Ole Ullsten, Foreign Minister, said at a conference that there was an examination of the equipment on board, and further inquiries may be necessary and that no decision would be made until the Government had received the report of the investigation.

Mr Ullsten expressed satisfaction with the agreement that all the Swedish diplomats had been notified of the submarine's visit to the Soviet Union had agreed to the salvage operations for Swedish vessels only, and the captain had agreed to cooperate with the investigation.

The submarine was towed to shelter today after the vessel signalled its distress in company officers would be

Employer-cooperation from unions

CBI calls to help jobless

From Peter Hill, Edward Townsend, Eastbourne

Britain's employers are to launch new initiatives to combat the problems of growing unemployment, especially among young people and, they have, simultaneously, encouraged a similar action group in the Confederation of British Industry to establish immediately an unemployment action group with authority to invite union involvement.

Its role will be to formulate proposals on measures to minimize unemployment and its cost while simultaneously encouraging competitiveness, efficiency and the creation of national assets.

The call was made by Mr Christopher Bailey, who four years ago opposed the legislation nationalizing shipbuilding and ship repairing. His resolution was strongly supported by the 800 delegates, many of whom have had to make cuts among their own employees.

The move comes as industry expects companies to shed more workers over the next few months on a scale similar to that of the past 18 months. It coincides with renewed efforts by the Manpower Services Commission.

The resolution will be considered by the CBI council this month, together with other resolutions which called on the Government to take a radical new approach in tackling unemployment, urging it to produce a national plan to give school-leavers better preparation for work and asked it to reduce the retirement age for men.

Industrialists are already committed to supporting the new training initiative being promoted by the Manpower Services Commission, with companies anxious to reform the present apprenticeship system.

Christie's comes clean over press

From Geraldine Norman, Sale Room Correspondent

Chaos broke out yesterday in the field of auction pricing as Christie's decided, unilaterally, to come clean and report the prices buyers actually pay for their goods. Challenged to do the same, Sotheby's said they "are looking into the matter."

It is settlement of the court case brought against the auctioneers by the British Antique Dealers' Association and the Society of London Art Dealers that has thrown the car among the pigeons.

The dealers, who have opposed the buyers' premium since its introduction in 1975, had

Scargill out in front in battle to lead NUM

By Paul Riddage, Labour Editor

Mr Arthur Scargill, the left-wing leader of the Yorkshire miners, was confirmed as front runner in the forthcoming election for presidency of the National Union of Mineworkers when he was nominated for the post closed yesterday.

While all nominations declared the sole militant candidate for the "hot seat" in the labour movement had passed the support of active members in 12 of the 16 coalfields in the election to find a successor to Mr Joseph Gormley.

Mr Scargill has been nominated by the Scottish miners, craftsmen in their own right, under the Durham, his own Yorkshire coalfield, Derbyshire, Leicestershire, Nottingham, the Midlands, South Wales, North Wales and Kent.

The first step in the fight for the leadership of the NUM is to win the backing of his own area and of the Midlands craftsmen.

Mr Ray Chudman, president of the NUM, said: "I am a fact-finding mission for the NUM International Federation until November 9, has been nominated by the small Cumberland coalfield. The British Coalfield, Mr Bernard Duggan, president of the Lancashire miners, has the nomination of his own area.

The presidential election is expected to gain impetus after the closure of operations yesterday at the National Union of Mineworkers headquarters, said that his manifesto is being prepared for early publication.

The other three candidates are due to appear in a "Bentley-Silence" style, a television debate and a newspaper at a public hall in Coalville, Leicestershire, tonight.

The electioneering will pick up in the coalfields and is expected to intensify at the polling period, December 2 to 4.

Who will follow Gormley? **Page 12**

Begin in fierce attack on Saudis

From Christopher Walker, Jerusalem, Nov 2

Mr Menachem Begin, the Israeli Prime Minister, today unveiled a strategy for trying to counter both the eight-point peace plan put forward by Saudi Arabia and the European initiative on the Middle East. He said: "I am angry and uncompromising speech to a new session of the Knesset. Mr Begin invited the Opposition Labour Party to join the government in a bipartisan delegation to the United States and elsewhere to campaign against the Saudi scheme."

At the same time, he disclosed that Israel would attempt to undermine both the Saudi and the European moves by refusing any cooperation.

In a reference to the British Foreign Secretary on the eve of his visit to Saudi Arabia, Mr Begin said: "Lord Carrington may travel from one Arab country to another and promise them that 'Europe' (to use his expression) will support the establishment of a Palestinian state in Judea, Samaria and the Gaza district, but nothing will come of his promises."

He was evidently forgotten, perhaps due to imperious activism, that without the consent of Israel no agreement in the Middle East can be reached.

Mr Begin was equally scathing about the Saudi proposals, which he has dubbed "the Saudi liquidation formula."

He said: "They are rejected from start to finish. There is no party in the world with whom we will be ready to conduct discussions on a plan designed for Israel's liquidation."

He went on: "The petrodollar does not belong where the National Union of Mineworkers who nominated me for the post of closed yesterday."

While all nominations declared the sole militant candidate for the "hot seat" in the labour movement had passed the support of active members in 12 of the 16 coalfields in the election to find a successor to Mr Joseph Gormley.

Mr Scargill has been nominated by the Scottish miners, craftsmen in their own right, under the Durham, his own Yorkshire coalfield, Derbyshire, Leicestershire, Nottingham, the Midlands, South Wales, North Wales and Kent.

The first step in the fight for the leadership of the NUM is to win the backing of his own area and of the Midlands craftsmen.

Mr Ray Chudman, president of the NUM, said: "I am a fact-finding mission for the NUM International Federation until November 9, has been nominated by the small Cumberland coalfield. The British Coalfield, Mr Bernard Duggan, president of the Lancashire miners, has the nomination of his own area."

The presidential election is expected to gain impetus after the closure of operations yesterday at the National Union of Mineworkers headquarters, said that his manifesto is being prepared for early publication.

The other three candidates are due to appear in a "Bentley-Silence" style, a television debate and a newspaper at a public hall in Coalville, Leicestershire, tonight.

The electioneering will pick up in the coalfields and is expected to intensify at the polling period, December 2 to 4.

Who will follow Gormley? **Page 12**

Leave a little happiness

If life has been good to you, why not think of those who have not been so lucky.

The love we give is free: the care costs money. So why not help by including The Spastics Society in your Will?

For details of how to make a legally valid covenant please return this coupon ticking the appropriate box

If you wish to include a donation please enter the amount

Legacy-Leaflet
Deed of Covenant

(Mr/Ms/Ms)

The Spastics Society

Dept. 12, 22 Park Crescent London W1N 4EC

Accused woman a creature of menace, QC says

From Ronald Kershaw, Middlesbrough

Miss Pamela Collison, the woman jointly accused of murdering a surgeon's wife, was described yesterday by Mr Gilbert Gray, QC, as "a creature full of menace, a relentless blackmailer".

Miss Collison, 40, and mentioned the names of many well known politicians. Mr Gray told Tessaide Crown Court. She would speak of what happened between her and them and had no hesitation in revealing the most intimate details of her activities to Paul Vickers, the surgeon accused with her of murder.

Mr Gray, representing Mr Vickers, was opening for the defence on the eleventh day of the trial in which Miss Collison, aged 34, of Margaret Road, New Barnet, Hertfordshire, and Mr Vickers, aged 47, of Moor Crescent, Gosforth, Newcastle upon Tyne, an orthopaedic surgeon, are charged with murdering Mrs Margaret Vickers on June 14, 1979. Both deny the charge.

Mr Gray said it would be irresponsible and cruelly disruptive to mention the names of the politicians alleged to have been involved with Miss Collison.

Mr Gray said that when Mr Vickers and Miss Collison eventually became intimate, Mr Vickers saw scars across her back which Miss Collison attributed to whipping. "She named a man, a well known man, not a politician, who had caused it."

Mr Gray told the jury: "The reason you will hear about these things is that it was borne in the mind of Paul Vickers that this woman was capable of lying and telling, of obtaining intimate details of somebody and turning the screw to her advantage."

Earlier Mr Gray described how Mr Vickers had met and married his wife, a former undergraduate at Cambridge, crippled with a malformation of the hip. He had loved her and courted her for five years before they were married in 1962.

She had been 35 and mentally ill but, Mr Gray said, "What did he do, this man of ambition, turn his back on her? No, he stayed with her and eventually they were married."

Hattersley challenges Thatcher on spy case

By Richard Ford and Craig Seton

Mr Roy Hattersley, the latest self-confessed Russian spy, described himself yesterday as "a creature" of the traitor Anthony Blunt. It emerged during the day that a succession of attorneys general were probably unaware that he had been told he was unlikely to face prosecution when he was interrogated by MI5 about his treachery.

Mr Roy Hattersley, Labour spokesman on home affairs, urged the Prime Minister to conduct her own inquiry into the operation of the security services. Mr Hattersley suggested that they had "acted as a power unto themselves" in not informing the Attorney General in 1964 that immunity had been given to Mr Long either "formally or implied".

Mr Hattersley said an inquiry under the aegis of the Prime Minister, and in private if necessary, should be conducted to discover what promises the security services had made to suspected spies "without proper ministerial approval" and "what they were doing behind the Government's back".

Mr Hattersley, speaking on BBC's *Television Panorama* programme last night, said that a succession of attorneys general, although aware that Mr Blunt had been granted immunity in 1964 when he confessed his spying to MI5, had not been told that the immunity, formal or implied, had also been granted to Leo Long when he admitted the same year that he had spied for the Russians during the war.

Mr Hattersley said that Mr Long had been granted immunity in 1964 when he confessed his spying to MI5, but not been told that the immunity, formal or implied, had also been granted to Leo Long when he admitted the same year that he had spied for the Russians during the war.

Mr Hattersley said that Mr Long had been granted immunity in 1964 when he confessed his spying to MI5, but not been told that the immunity, formal or implied, had also been granted to Leo Long when he admitted the same year that he had spied for the Russians during the war.

Mr Hattersley said that Mr Long had been granted immunity in 1964 when he confessed his spying to MI5, but not been told that the immunity, formal or implied, had also been granted to Leo Long when he admitted the same year that he had spied for the Russians during the war.

Mr Hattersley said that Mr Long had been granted immunity in 1964 when he confessed his spying to MI5, but not been told that the immunity, formal or implied, had also been granted to Leo Long when he admitted the same year that he had spied for the Russians during the war.



Mind the step: The Queen negotiating the aircraft steps at Heathrow yesterday after returning from a weekend at Sandringham, while one of her favourite corgis gets a helping hand.

Teachers' courses to be cut by 20%

By Diana Geddes

Education Correspondent
The Government has decided to reduce the intake into Postgraduate Certificate of Education (PGCE) courses next year by 20 per cent, rather than the 25 per cent recommended by the Advisory Committee on the Supply and Education of Teachers, or the 30 per cent recommended earlier this year by Department of Education and Science officials.

In a letter to Dr Clifford Butler, vice-chancellor of Loughborough University and chairman of the advisory committee, Sir Keith Joseph, Secretary of State for Education and Science, says that the Government accepts the need to cut the intake in view of the likely surplus of newly trained teachers in 1983 compared with the number of posts expected to be available.

However, the Government considered that a 25 per cent cut might affect institutions too severely. Also, there was now clearer evidence of a likely upswing in demand for primary teachers in the mid-1980s.

He was therefore asking his officials, in consultation with the University Grants Committee, to seek to implement a 20 per cent cut in the 1982 PGCE intake; that would be without prejudice to the size of the intake in subsequent years, which would have to be determined in the light of the committee's future work.

The Government had accepted the committee's advice not to set new intake targets for recruitment to Bachelor of Education (BED) courses next year. Nevertheless, it did not think it would be right for the intake to be higher than in 1980 or 1981.

The intake into BED courses last year was 40 per cent down on the 9,000 target. Final figures for this year's intake are not available, but it looks as if the intake will be about 30 per cent below target.

In contrast, applications to PGCE courses have risen by about 20 per cent over the years, and the first indications of applications for entry next year suggest that they will reach an all-time high.

Dogs and cats get cover from the Pru

By Lorna Bourke

Insuring the family pet may not be everyone's top priority, but the Prudential Assurance Company believes there is a market for this type of cover.

The Pru is launching a new insurance policy called PruPet, aimed at Britain's 12 million pet owners. For a premium of between £15 and £30 a year, the family dog or cat, regardless of pedigree or age, can be insured for between £50 to £150. That covers the payment of vet's fees of up to £100 per illness, though owners have to find the first £5 of each claim.

The policy also provides death benefit if the animal dies of illness before the age of 10 or from an accident, whatever its age. Unlike humans, the pets are not required to face a medical.

The Pru's research reveals that one in four households now have dogs (5,800,000) and one in six households are cat owners (4,500,000).

The scheme can be extended to cover horses valued up to £1,000 for premiums of between £19.50 to £57. Basic cover provides a death benefit if the animal is put down for humane reasons, dies through illness, poisoning, or by accident. It also covers loss through theft.

ACADEMICS IN MOONIE ROW

British academics said to be intending to join a scientific conference in Korea organized by the Unification Church (or the Moonies) have been named in a Commons early day motion by Mr Timothy Brinton, Conservative MP for Gravesend (Clifford Longley writes).

The naming is the latest move in a campaign organized by Mr Casey McCann, a master at Sevenoaks School, to secure the return to Britain of young people who have joined the church in the United States.

The motion names Professor R. V. Jones, of Aberdeen University, Professor Anthony Flew, of Reading University, Professor J. W. Pringle, of Oxford and Sir Hans Krebs, of the Radcliffe Infirmary, Oxford.

The men who painted trees

Two workmen who painted a couple's car, swimming pool, garden furniture, walls, windows and even trees and bushes battleship grey, after a dispute over payment of bills, were sent to prison for three months yesterday.

Kevin Hawkins, a labourer aged 20, of Warbury Road West, Torquay and Robert Kershaw, also 20, of Walls Hill Road, Torquay, caused damage costing £2,214, Exeter Crown Court was told. Both men admitted

three charges of criminal damage.

Mr Paul Dunkels, for the prosecution, said Kershaw had been laying carpets at the home of Mr and Mrs Donald Sinclair and there was a dispute about the quality of his work. Hawkins had done some painting at the house and there was a similar dispute about how much he had been paid.

Mr Llewellyn Sellick, for the defence, said both men had drunk a considerable amount

and realized they had acted extremely stupidly.

After the hearing Mrs Sinclair said: "I got the shock of my life when I came down in the morning and saw what had happened. They must have worked half the night. The place was covered in grey paint, every door, every window and even my trees and bushes. They were not happy with painting the car, they had to paint the windscreen as well."

Car children go to foster homes

From Our Correspondent Liverpool

The mother of six children found living like "hungry animals" in a car, lost a legal battle to win them back. The children, three girls and three boys, aged between 12 months and 10 years, were placed permanently in care by Liverpool magistrates yesterday.

The Irish parents were fighting an application by the city's social services department for permanent custody, but when the father failed to appear at yesterday's resumed hearing, the mother, who is 29, agreed to withdraw her objection.

The court was told how the children and sisters were found in a battered Ford Cortina Estate on wasteland in the city's Old Swan district. Local residents said they behaved "like hungry animals" and "reeked of urine" when they were rescued by the police on July 29.

They will stay in foster homes. Mr Ian Harris, representing the children, told the court: "The father of the children has seen fit not to attend this court, but has left the country."

A warrant has been issued for his arrest. He is sought for alleged offences concerning the car and unpaid fines.

After the hearing the mother said: "I'm going to continue to fight to have them back."

PROTESTERS RESCUED BY LIFEBOAT

From Our Correspondent Kirkwall

Protesters against the Orkney seal cull are worrying coastguards.

In the space of 12 hours, the Kirkwall lifeboat was launched twice to rescue protesters. The first group of five was rescued after being out in a fierce six gale. The missing dinghy was located on North Fara, and the lifeboat brought back two conservationists, one a woman, who were suffering from exposure.

Seven protesters were arrested and detained in Kirkwall yesterday, when licensed hunters were trying to kill pups on North Fara.

Oil drivers' pay deadlock

The threat of a strike by up to 15,000 oil tanker drivers remained last night, despite an improvement in a pay offer from two of the biggest oil companies.

Shell United Kingdom increased its 6.7 per cent offer to 8 per cent yesterday. This would bring the earnings of top grade drivers to almost £200 a week.

Union negotiators rejected the offer, which they will refer to mass meetings.

Oil drivers' pay deadlock

The men's union, the Transport and General Workers' said that BP had made a similar improvement in the offer, but that the union was still seeking increases at least in line with the 11 per cent deal reached between Mobil and its 300 drivers and depot staff in May.

The Government is understood to have planned for the possible use of troops if the strike goes ahead from November 16.

THE ALTERNATIVE FOR SMALL FISH IN BIG PONDS: TRY A SMALLER POND.

Williams & Glyn's is smaller than the other four main High Street banks, and this offers distinct advantages—particularly to people running small to medium-sized businesses.

In the first place, because we have more managers per customer, we reckon to spend more management time with each customer.

And in the second place, what the manager has to offer during that time is much more valuable—because, like our customers, he also enjoys the advantages of being a bigger fish in a smaller pond. He has much more responsibility than the average bank manager. And also more ready access to top-level specialists in departments like insurance, exports, investments, etc.

So, without the usual flannel and plethora of committees to get in the way, business discussions between customer and manager become much more easy, informal and straightforward. And more businesslike as a result.

That's why, when customers come to us for finance, they're always sure of a quick decision. And the Bank's response will always be constructive, too. Our managers know that people running smaller businesses don't have big accounts departments backing them up. They know that putting a case together for a loan isn't easy. So they're always ready to offer advice and to see if a proposition can be knocked into shape. They like to look for reasons why they can lend, not reasons why they can't. And that, most people will agree, is a very different approach to business borrowing.

People say all banks are alike—until they've been to Williams & Glyn's.

WILLIAMS & GLYN'S
The Alternative Bank.

'Here's one good tip if you're putting up a case for a loan,' says Bill Wagstaff.

'Only too often a sound case for a loan is delayed or loses out altogether purely because it has been inadequately prepared. Always make sure you give a manager all the information he needs. A useful acronym is RADAR. R for Reason—why you need the money. A for the Amount—make sure it's a realistic assessment. D for Duration—don't commit yourself to a repayment schedule you can't meet. A for Assets—what you can offer as security. And R for Repayment—you must be quite sure it won't put too much strain on your cash flow.'

'RADAR is just one of the many useful pieces of information you'll find in a booklet called *Putting Your Case To Your Bank Manager*, produced by our Business Information Service.'

FOR A FREE COPY CALL IN AT ANY WILLIAMS & GLYN'S BRANCH, OR SIMPLY POST THE FREEPOST COUPON BELOW.



NO STAMP REQUIRED
Post to Williams & Glyn's Bank Ltd,
Dept. B15
FREEPOST LONDON SE1 7BL

Please send me your free booklet
Putting Your Case To Your Bank Manager

NAME _____
TITLE _____
COMPANY _____
ADDRESS _____

Wind proof

STONES
ORIGINAL
GREEN GINGER WINE

The original warmer-upper.
On its own or as a Stones whisky Mac

32 Soviet spies on Polaris watch evade Navy hunt

From Peter Heimes, Prestwick

As the Swedish authorities continued to toy with the Russian submarine near Karlskrona, the Royal Navy, acting as Whitehall's eyes and ears, went looking for 32 Soviet spies yesterday.

The spies were thought to be in a fishing boat somewhere between Northern Ireland and the Inner Hebrides. But by the time the Sea King helicopter flew 250 miles from Prestwick to hunt them, the spies, who were definitely seen outside British territorial waters off Malin Head on Saturday, had disappeared.

All the naval aviators found yesterday was three genuine fishing boats, a container ship and a ferry. The Fleet Air Arm believed that it was perfectly possible that the Russians knew the helicopter was scheduled to search for them with journalists and photographers on board.

With brouhaha in Sweden, inflaming East-West sensitivities, provocation got the better of espionage and the 32 spies slipped away into the mists of the North Atlantic.

The prime purpose of what one might call the Malin Head 32 is to monitor the passage of British Polaris and US Poseidon ballistic missile carrying submarines as they ply the tricky waters out of the Firth of Clyde before submerging off Northern Ireland.

They intercept British telephone calls transmitted by the Post Office's microwave system, hence the suspicion that they knew that the Ministry of Defence made a number of calls from Whitehall to 819 Naval Air Squadron at Prestwick during the weekend to arrange the trip.

The Russian fishing vessel, the Kronometer, with its crew of 32, is a complicated electronic intelligence gatherer.

It does not make the slightest pretence at fishing, not even to the extent of sporting an odd net. One Whitehall insider called it a "vacuum cleaner, picking up anything it can".

Can the Kronometer, which is part of the Soviet Northern Fleet based in Murmansk, enable the Russians to pick and track boats of the Polaris squadron as they begin their 60-day patrols carrying the British nuclear deterrent? If so, a multi-billion pound investment is effectively down the drain.

Whitehall's Russia-watchers are convinced it cannot. A

Polaris commander, it seems, would know if a Soviet hunter killer submarine was onto him. No Polaris patrol has been detected since they began in 1963.

What the Kronometer can do is alert the Soviet hunter killers, lying more than 100 miles away somewhere off the Continental shelf, that a vessel has left. In the early 1970s the spy trawler off Malin Head sometimes made an attempt to run causing some nasty near-misses.

The Malin Head 32 dropped the practice when the Royal Navy deployed escort vessels to see them off. Polaris submarines make a point of sailing out of sight of the trawler before diving, and a number of diversionary tactics are employed, including the escort vessel making a lot of noise to stop any Russian submarines locking on to British vessels with their sonar.

In a few weeks, no doubt, the Malin Head 32 will quietly return to their station. November nights, off Northern Ireland can be very bleak. The next time you are making somebody somebody happy with a long-distance telephone call, say something fruity or amusing to cheer them up.

Down's baby birth 'horrific' for mothers

A leading children's doctor told a jury yesterday of the horror, guilt, resentment and anger felt by some mothers when they gave birth to a baby suffering from Down's syndrome.

Dr Norman Bluett, aged 40, paediatric consultant at the North Devon Hospital at Barnstaple, said such mothers sometimes felt so angry that they tried to kill the baby themselves. He was giving evidence on the fifteenth day of the trial at Leicester Crown Court of Dr Leonard Arthur, aged 55, a consultant paediatrician.

Dr Arthur, of Royal Oak Cottage, Church Broughton, Derbyshire, has denied the attempted murder of John Pearson, who suffered from Down's syndrome, at Derby City Hospital in July last year. A murder charge against him was withdrawn last week.

The Dr Arthur prescribes the baby the drug DF118 after he was rejected by his parents. It died three days after being born.

Dr Bluett, a father of four, told the court of a mother's emotions after giving birth to a Down's syndrome child. She would suffer a great sense of shock and horror, he said. Mothers were often "overwhelmed at the horror of what they had given birth to."

"There is guilt and a fair amount of anger at being put into this position. There is also, resentment, and many mothers blame the baby."

Sometimes that crystallized into a feeling that the baby should die, Dr Bluett said.

The consultant had to make it clear to them that if they chose a course of non-treatment for their baby, they were acting on medical advice, so that they did not have the burden of the reason for the child not living.

Dr Bluett said he always elected initially for a course of non-treatment on such babies. It was a neutral course. "He said that Dr Arthur and the parents did not have to make the life or death decision because 'nature took its course'."

Mr George Carman, QC, for the defence, asked: "Do you think this baby was positively put to death, or allowed to die?"

Dr Bluett said: "It was allowed to die."

Mr Carman asked if Dr Arthur had strayed "beyond his proper province and duty?"

He certainly did not," Dr Bluett replied.

The defence evidence was concluded and the trial was adjourned until today.



In harmony: Stephane Grappelli, the jazz violinist, and Julian Lloyd Webber, the cellist, who are to give a concert at the Festival Hall, London, on Thursday.

'Smouldering discontent' over public services

There was a "smouldering discontent" among consumers over public services, Mr Michael Shanks, chairman of the National Consumer Council, said yesterday. "For too many people, life involves banging their heads against the brick wall of bureaucracy," Mr Shanks said.

"Today's citizens are better educated than their predecessors and they expect and demand more say when decisions affecting their everyday lives are taken. Yet, rightly or wrongly, ordinary people believe they stand little chance of making their voice heard, that decisions affecting them are increasingly being taken without their being consulted and that the process by which these decisions are reached are shrouded in official secrecy."

Mr Shanks told a conference jointly sponsored by the Institute of Chartered Accountants in England and Wales and the Chartered Institute of Public Finance and Accountancy: "Such a mood is dangerous at a time of growing unemployment and increasing bitterness."

"It is vital that steps be taken swiftly to put things right by making public services more accountable to the public they serve by establishing and publicizing adequate complaints and redress systems."

Mr Shanks said a survey of nearly 2,000 consumers carried out between November, 1979, and November, 1980, showed that 61 per cent of taxpayers thought taxes unreasonable, more than half the users of the postal, electricity, bus and train services thought their charges unreasonable. 22 per cent could not understand tax forms and 15 per cent could not understand National Insurance forms.

Most people with a complaint took no action because they did not know where or how to complain. It was depressing that only a minority of aggrieved consumers complained and that most were still dissatisfied by the outcome of their complaint.

Mr Shanks said the nationalised industries should be set published performance targets.

CB breakers get the law behind them

By Kenneth Gosling

Britain reacted calmly yesterday to the introduction of legalized citizens' band radio which is available to all for a £10 licence.

Many people who have already been operating illegal sets on the AM frequency say they intend to go on doing so because they claim that the FM frequency authorized by the Home Office is too limited.

"There has been no huge demand for applications," the Post Office said after a dozen early risers had seen their applications processed at the all-night post office at Charing Cross. A similar situation was reported from Birmingham.

Scotland Yard said it had no intention of using citizens' band on any wavelength. "Our own communications network is perfectly adequate. But we will obviously be doing some monitoring as the use of CB increases."

Other emergency services also responded warily. The Department of Health and Social Security has asked ambulance headquarters to keep a close eye on the situation, and fire services are already concerned about the effect CB could have in emergencies.

The London Fire Brigade said: "We are obviously concerned. We have had a number of minor problems with it and our fear is that something may happen that will disrupt our radio communications at a major incident, which would be quite serious."

"It could be just a matter of time before something like that happens."

The London service has three channels in constant use, one covering the whole of the Greater London Council area south of the Thames from Greenwich to Richmond. CB, the brigade says, would only confuse matters.

The penalty for using illegal equipment or for using CB sets without a licence is £400 and/or three months' imprisonment and/or the confiscation of equipment.

In 1980 there were 457 convictions and in the first half of this year, 259. Only one person who refused to pay a fine was imprisoned.

Illegal users of citizens' band say they will stay on the air. There are more than one million people said to be operating sets.

Mr Ian Leslie, chairman of the National Committee for Legalization of Citizens' Band Radio, which was largely instrumental in drafting the code of conduct issued by the Home Office, said the committee would continue to fight, with other European CB users, for an appropriate and fully satisfactory specification common to all EEC countries.

The first legal CB call to be made in Britain was claimed in London by Mr Al Gross, of Cleveland, Ohio, who founded CB in the United States in 1947 and successfully fought for its legalization there.

After buying a licence at the Charing Cross post office he used his call-sign, "CB'er number one" to speak to "Tasmanian Devil", another "breaker", or CB user, sitting in a car near by.

Thousands of imported CB sets have been held up at customs offices to ensure they conform with Britain's unique transmission requirements (David Hewson writes).

High Street stores, will hope to sell up to six million sets over the next three years, remained ecstatic about CB yesterday, although they are disappointed that they cannot find enough sets to sell.

Mr Alan Sugar, chairman of Amstrad, one of the main importers of the sets, said: "The shops are screaming for them at the moment. We will sell 70,000 sets before Christmas but we could sell 200,000."

Amstrad's chief competitor, Binatone, expects to have received 90,000 sets before Christmas, Mr Partap Lalvani, managing director of the company, said.

The boom is unlikely to help British radio manufacturers because most of the sets are imported.

MIND chief resigns over unions clash

By Lucy Hodges

Mr Tony Smythe, the veteran civil liberties campaigner, has resigned suddenly as director of MIND, the mental health charity which he had built up into a hard-hitting pressure group over the past seven years.

His resignation arises from a difference of opinion over the policy the group should adopt to overcome its financial crisis. MIND is heading this year for a deficit of £100,000 and it is understood that Mr Smythe ran into trouble with the union ACTSS, the clerical section of the Transport and General Workers' Union.

The union, which represents about three-quarters of the 50 staff at MIND said it would stop work on the Mental Health Yearbook, a new publication which was losing money, unless its future was reviewed, Mr Smythe resigned.

Announcing the resignation yesterday Lady Bingley, MIND's chairman, said Mr Smythe had served the mental health movement with energy, dedication and a deeply felt commitment. Perhaps his



Mr Tony Smythe: Giving up his pressure group

most valuable contribution was to establish a respected relationship with the media, she said, but he had also set up a legal unit, expanded the organization nationally and campaigned for changes in the Mental Health Act.

Mr Smythe's resignation is a blow for the organization and is leading to concern that he may be replaced by a less aggressive and more establishment-minded director.

Police deny corruption conspiracy

Eleven motorway police officers appeared in court yesterday charged with a corruption conspiracy.

The 10 men and one woman appearing at St Albans Crown Court, who are all members of Hertfordshire traffic section based on the M1 at Garston, have denied the charges.

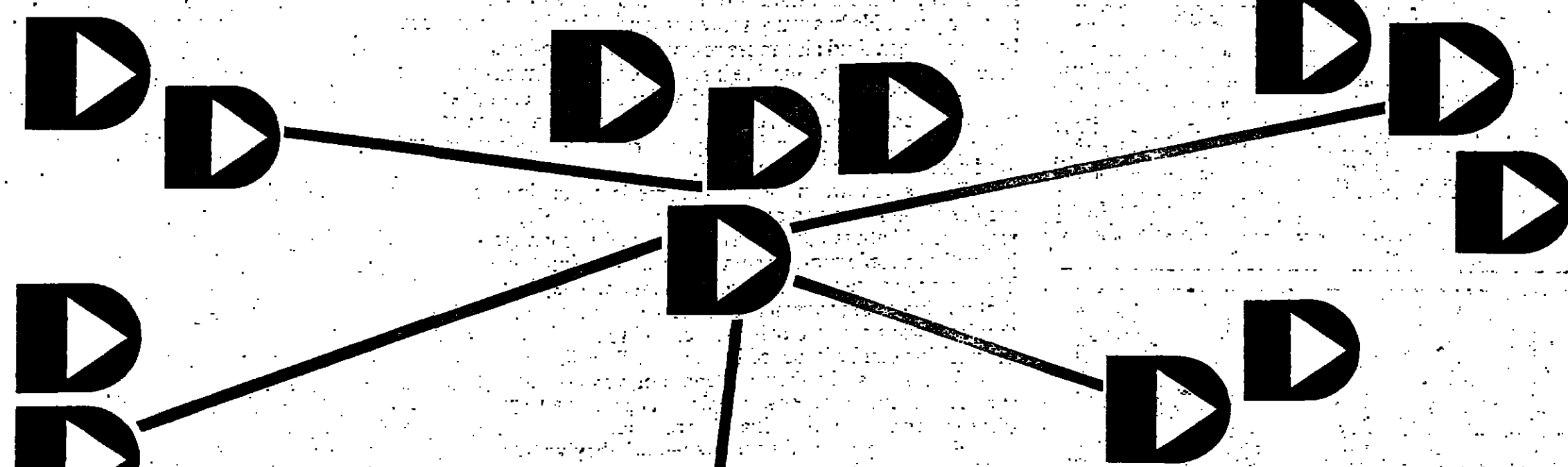
Before the court are Keith Dyke, of Byron Road, Watford; Mrs Domini Fry, of Cornaton Court, Eastbury Road, Orkney; Graham Hopkins, of Leveret Close, Leavesden; Robert Moffatt, of Waverley Road, Harpenden; John Sanderson, of Cranfield Drive, Garston; Roger Wornham, of Lemonfield Drive, Garston; Robert Sanders, of Luton Road, Harpenden, and Robert Pedder, of Hamden Way, Watford.

Derek Anderson, Barry Foster and Richard Ford have given police stations, as their addresses.

ANGLERS' REPLAY
Boston Angling Association is to re-stage its annual championship because 174 anglers sat for five hours and caught only a 6oz eel.

LOCAL NETWORKS

Datapoint have already installed 1,800.



Computer companies have suddenly discovered the Local Network! Every business is going to need one, they say. Not just because Local Networks improve efficiency and profitability, but because they adapt so readily—and economically—to the changing needs of the business as it grows.

Well, we've got news for other computer companies. Datapoint are doing more than just talk about Local Networks; we're installing them. Six of them every month, in the UK. And we've been doing it for the last three years.

Datapoint is one of the largest and fastest growing computer companies in the world. We employ

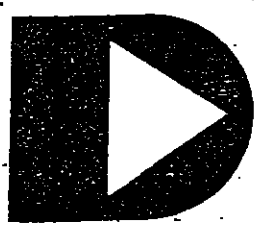
over 6,000 people and serve over 30,000 users.

The companies that rely on us include Guinness, John Laing, Marathon Oil, Manchester University, P&O, BOC...and many more.

Why? Because our minicomputer systems solve problems for them. Because our software makes them more efficient and more cost effective. And, above all, because ARC, our Local Network, allows them to develop advanced stages of office automation as they grow and as their needs change.

You see, you never have to replace Datapoint computers; you just add to them.

If you'd like to know more, we'd be happy to tell you. Or ask your D.P. Manager about us. If he knows computers, he knows Datapoint.



DATAPPOINT
COMPUTERS WITH A FUTURE.

Hospitals short of 1,163 senior doctors

By Annabel Ferriman
Health Services Correspondent

More than 1,100 senior hospital doctor posts are unfilled despite repeated government declarations that the number of such jobs should be increased.

The Government has said that to ensure high standards of care, patients should be looked after predominantly by fully trained hospital consultants and that junior doctor posts should exist mainly for training.

But although many junior doctors are desperately seeking permanent consultant jobs, 1,163 consultant posts were vacant at the last count, out of a total of 13,000.

They are vacant partly because of economy measures by health authorities and partly because of lack of applicants for certain unpopular specialties, such as geriatrics and mental handicap.

The Department of Health and Social Security said yesterday that of the 1,163 vacancies, about 300 could be filled easily.

The spokesman added that about 470 of the empty posts would be temporarily filled by locum doctors, many of whom would be retired consultants or senior registrars.

The number of empty posts varies considerably from 130 empty posts in the north western region to 23 in the Wessex region and 20 in the south western region.

In those regions, mainly in the north of England, which are receiving extra money because they have traditionally been under-funded, there are fewer frozen posts than in the wealthier southern regions.

The north western region, for example, has no frozen posts, compared with 25 in the south-west Thames region.

Competition for jobs in the grade just below that of hospital consultant is fierce, with 16 applications for every

senior registrar post in general medicine and obstetrics.

Career prospects for some junior hospital doctors are poor. There are about 900 senior registrars and registrars in general medicine, yet fewer than 30 consultants will retire each year for the next five years in those specialties.

Many doctors drop out of hospital medicine after the job of registrar because of the difficulty of getting senior registrar posts. Some of them are overseas doctors who return home but increasingly they are products of British medical schools.

Mr Patrick Jenkin, former Secretary of State for Social Services, said in July that the number of hospital consultants should be doubled in the next 15 years. His views were echoed by the Short Report on medical education published in September.

A faster growth rate for the consultant grade than for the junior grade has been department policy for at least 10 years but, in fact, the reverse has happened. The number of consultants has grown during that time by 28 per cent while the number of junior doctors, now standing at 26,000, has grown by 50 per cent.

The TUC health services committee last week decided that they would seek the views on the matter of Mr Norman Fowler, the new Secretary of State for Social Services, because the TUC Congress this year called for all patients to be cared for by fully trained consultants.

A conflict of interests among senior and junior doctors makes agreement difficult.

Consultants do not want to see their grade of jobs increased at the expense of junior posts because they think that they have to do more of the work previously done by juniors.

Welsh choir find no disharmony in S Africa

Seventy members of a Welsh male voice choir flew home yesterday after a controversial tour of South Africa and sang the praises of the country and its apartheid system.

The Stuart Wearing Choir, made up of singers from all parts of Wales, all booked in the name of "Jones" to avoid being put on a United Nations cultural blacklist.

The singers said they had no regrets about going and felt that their presence did not lend support to the apartheid system.

One "Mr Jones" said: "We went to Soweto and the people there told us to tell the people back in Britain that they are happy and would not change the apartheid system. The blacks are not put down and they don't want a black leader or a black government."

Another "Mr Jones" said: "As far as we were concerned the propaganda put about in Britain about apartheid is all lies. The blacks are happy. We were told before we went that it was a police state but we did not see a policeman throughout our stay."

The choir performed 12 concerts in South Africa to mixed audiences, including one in Soweto where they appeared on stage with the Soweto choir.

The Welsh choir leader, Mr Arwyn Richards, said: "There is no way we were there supporting the apartheid system and as far as the blacklist is concerned we don't want to be on it."



The flaw in a prize teapot

What is the price of teapots coming to Mrs Margaret Southcoat a solicitor's clerk, aged 46, from Hull, won a competition by Brooke Bond to guess the value of a Worcester teapot (Geraldine Norman writes). She estimated a price of £305 on this teapot

with the Spinning Maiden pattern. The prize was £1,000 plus the teapot. Yesterday she tried to sell it at Christie's but there was no single bid from the room and the teapot was bought in at £280 against the reserve. Christie's point out that when the

teapot was pictured on a tea packet the contestant could not see its condition. The teapot, as their catalogue states, has a "minute crack to spout, restoration to rim of cover". In good condition it might well be worth £305.

Lamont told of jobs plight in the North

By David Walker

The only growth industry in the North of England is the construction of new dole offices, leaders of the five county councils in the region said yesterday in London before a meeting to ask for extra public spending.

They released a report on the state of the region which advertised its high and growing unemployment, low level of investment, bad health, worsening prospects — and its attractiveness as a place to live and work before meeting Mr Norman Lamont, Minister of State for Industry.

Sir Maurice Sutherland, leader of Cleveland County Council, said: "Whatever private investment or private capital can do, it will require a massive injection of public money to solve the problems of the northern region."

Cleveland, together with Cumbria, Durham, Northumberland and the metropolitan county of Tyne and Wear, make up the North of England Councils Association which published the report to complain about the lack of regional dimension in government policies.

The report claimed the North's need for new jobs was not matched by the regional grants programme run from London or Brussels via London.

Sir Maurice said the North suffered by comparison with Wales and Scotland from the lack of regional co-ordinating machinery for investment.

Extradition sought in kidnap case

A Dutchman, charged in connection with the alleged unlawful imprisonment of three Iranian diplomats in London was yesterday charged with conspiracy at Marylebone yesterday day when the prosecution offered no evidence.

The court was told that, because of alleged offences in Belgium, the Belgian government had applied for an extradition warrant for Hendrikus Van Der Horst, alias Alphonsus Boeski, a cook, aged 39, staying at the Harewood Hotel, Marylebone, London.

No evidence would be offered on the understanding Mr Van Der Horst would be taken straight away to Bow Street Magistrates' Court for extradition proceedings.

Five men are on £100,000 bail accused of assaulting and imprisoning Mr Hassem Maghadam and two other Iranian diplomats who were negotiating a £20m arms deal for the Iranian government.

Ex-MP to head polytechnic

By Our Education Correspondent

Mr Gerald Fowler, a former Government minister and Privy Councillor, has been appointed director of the North East London Polytechnic to succeed Dr George Brosan.

Mr Fowler, who is 46 and is deputy director of Preston Polytechnic, will become acting director of the London polytechnic from January 1 as Dr Brosan is taking two terms' leave of absence before retirement.

Mr Fowler, who obtained a first class degree at Lincoln College, Oxford and lectured at Oxford and Lancaster Universities was Labour MP for The Wrekin from 1966 to 1970 and from 1974 to 1979. He was Joint Parliamentary Secretary in the Ministry of Technology, Minister of State in the Department of Education and Science, and Privy Councillor.

Top soap opera slips down ratings plughole

By Eilken Allan

Dallas has had its day and *Bridgeshead Revisited* is fading. These are the conclusions to be drawn from the television ratings for the week ending October 25.

Despite cliff-hanging plots about the death of Kristen the arrest of J. R. and his plans for kidnapping his small son from Sue Ellen, the second episode of BBC 1's returning soap opera was only number eight in the BBC's Top Ten programmes.

Granada's *Bridgeshead Revisited*, in its second episode and regular hour-long Tuesday slot, did poorly, again not coming in ITV's Top Ten.

Another disappointment for

BBC 1 was the poor showing of its new serial about the invasion of Singapore, *Tenko*. Its opening episode only managed to reach number six in the BBC's Top Ten, although its opposition was one of ITV's traditionally lowest-rated programmes, *Thames' TV Eye*.

The *Borgias* on BBC 2 did better, although it was not high enough to make it number one in its own little league. That honour went to *Des O'Connor Tonight*, followed by a *Kick Up the Eighties*, with *The Borgias* at number three in the BBC 2 lists (see *The Times* Information Service, back page).

MINISTER ATTACKS CND CLAIMS

By our Political Staff

The Campaign for Nuclear Disarmament is feeding the British public with false information, Mr Peter Blaker, Minister of State for the Armed Forces, said yesterday. "It talks of an arms race as if the West were responsible. In the arms race of the last decade there has been only one runner, the Soviet Union."

Mr Blaker told the Oxford University Conservative Association that recent Western increases in arms spending was an attempt to restore the balance.

"CND claims that the cruise missile is a first-strike weapon. Nothing could be further from the truth. Nato's strategy is still entirely defensive."

Cruise was a subsonic missile that would take longer than a British Airways jet to reach the Soviet Union. "It is like an updated version of the 'doodlebug' of World War II."

DETENTION BLUNDER CONDEMNED

By George Clark

An Irishman was detained in custody for four weeks longer than necessary before his deportation, it is disclosed in a report published today, by Mr Cecil Clothier, QC, the Parliamentary Ombudsman.

Efforts made on behalf of the man, since awarded £500 compensation, were met with misunderstanding and confusion both from the immigration and nationality department of the Home Office and the prison service, the ombudsman states.

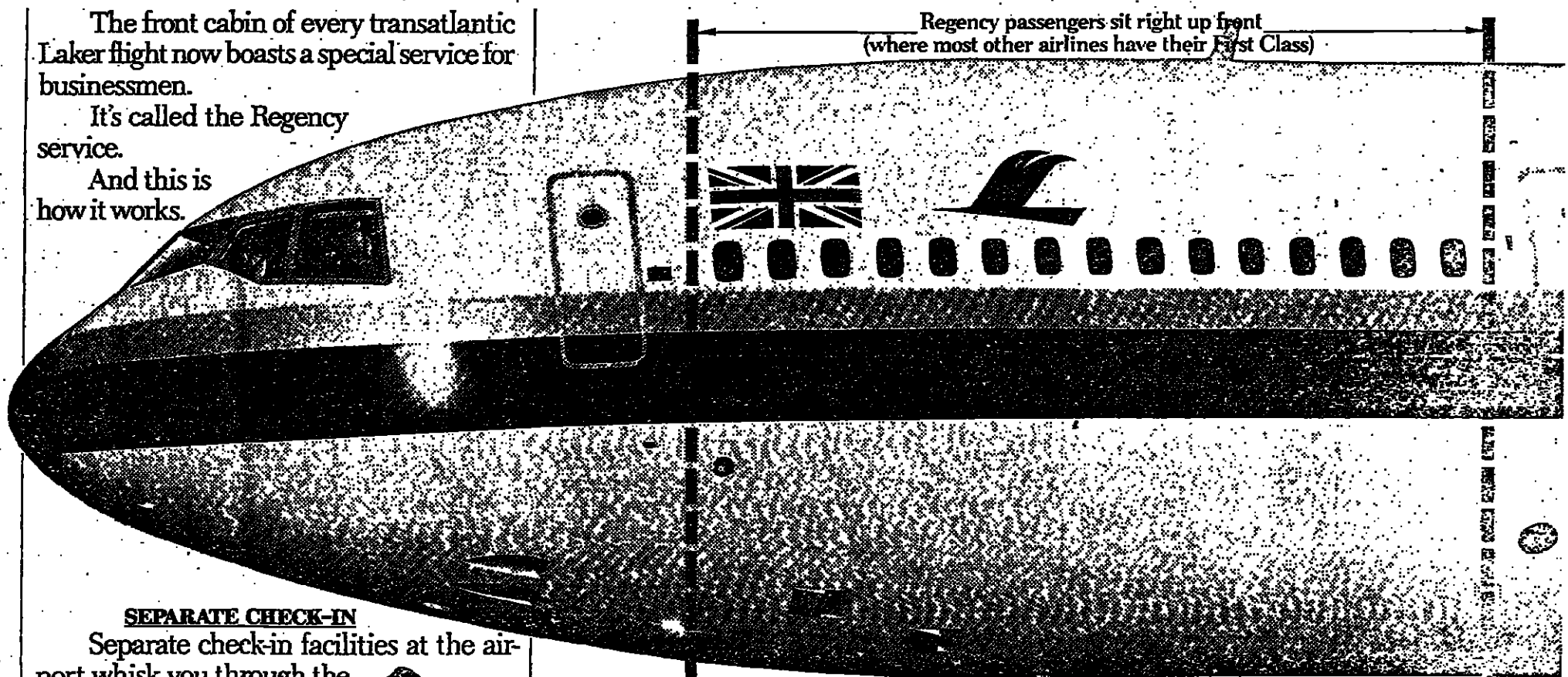
One possible cause of the delay was that a detention order had been sent under cover of a deportation instruction letter. A police report on the service of a detention order referred to it throughout as a deportation notice.

The ombudsman found that the Home Office, through inefficient handling of important correspondence, caused the man to be detained longer than necessary.

Parliamentary Commissioner for Administration (Stationary Office, 24.75).

The front cabin of every transatlantic Laker flight now boasts a special service for businessmen.

It's called the Regency service. And this is how it works.



SEPARATE CHECK-IN

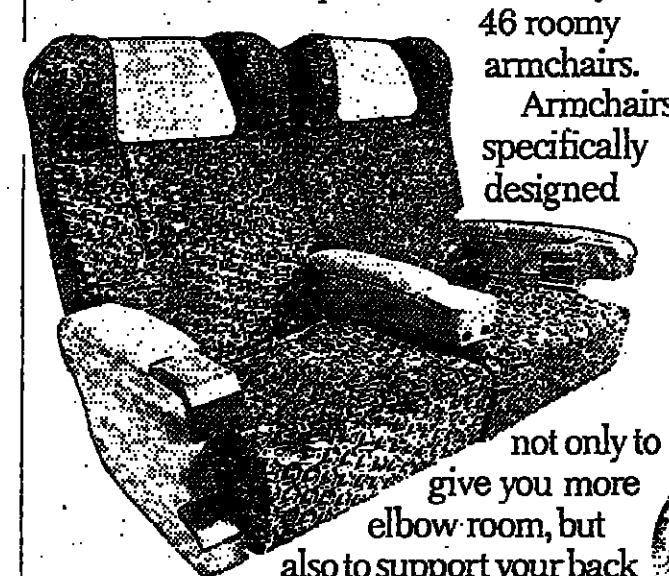
Separate check-in facilities at the airport whisk you through the formalities with the minimum of fuss.

And preferential baggage handling arrangements speed you on your way at the other end.

FEWER SEATS. MORE LEG ROOM

We've taken out the 82 seats in the front cabin and replaced them with just

46 roomy armchairs. Armchairs specifically designed



not only to give you more elbow room, but also to support your back and shoulders. So they remain comfortable throughout the longest flight.

And because the Regency cabin is right at the front of our wide-bodied jets, you'll find it's more private as well as more spacious.

You can choose between the smoking and non-smoking sections, and once you're in your seat you can look forward to the luxury of being pampered by our highly trained, friendly cabin staff.

YOUR CREATURE COMFORTS

Before take-off, for example, you'll be offered Laurent Perrier, Buck's Fizz or orange juice (if you want to give the champagne a miss). Naturally you'll also find everything else you'd expect of a business service.

Things like a free bar, a duty-free trolley and a selection of news papers and magazines.

Not to mention a choice of haute cuisine meals served on Wedgwood china with fine glassware and cutlery. Accompanied by wines and liqueurs.

On top of all this, we give every Regency passenger their own hot towels, and a kit containing eyeshades, slippers, and toiletries.

NON-STOP ENTERTAINMENT

If you just want to relax, there are luxury padded

headphones available. So you can watch the latest West End releases.

Or tune into one of the 9 stereo music channels and listen to almost anything from classical to rock music.

When you feel like a bit of mental exercise, try pitting your wits against the microchip brains of Mattel adult pocket electronic games like backgammon and chess.

THE FARE DEAL

Regency gets you from London to New York for just £253, to Miami and Tampa for £332, and to Los Angeles for £480. And you pay no more for the flights from Manchester or Glasgow.

ALL FARES HAVE GOVT APPROVAL

That means these fares are guaranteed and on sale now.

For more details, see your travel agent or call Laker Airways at London (01-668 9300 or 02934-5511), Manchester (061-228 0101) or Glasgow (041-226 5533).



LAKER REGENCY SERVICE
"The best in the business."

Solidarity leader faces charges for criticizing state

From Dossa Trevisan, Warsaw, Nov 2

On the eve of the meeting of the national commission of the Solidarity trade union's organization, remarks by one of its top leaders have prompted the authorities to start legal proceedings against him, just as the wave of strikes in Poland seemed to be ebbing.

The meeting at which a decision was to be taken on the proposal by the union's praesidium last week to limit the right of strike and introduce measures to stop wildcat strikes, is bound to encounter difficulties.

Mr Marian Jurczyk, head of Solidarity's branch in Szczecin who was the only serious challenger to Mr Lech Walesa for the leadership of the union at last month's congress, angered the authorities with remarks he made during a union meeting.

A legal inquiry has begun on grounds that he made defamatory remarks, insulting to the nation and the State, if convicted he could be imprisoned for up to eight years.

Mr Jurczyk said Parliament, the Government, and the Central Committee commanded no popular respect or trust and that an "ever larger number of people regard them as traitors" and servants of Moscow.

He is also reported to have said that the authorities were not interested in the lot of the people, but in their own interests and alleged that most people in top positions were ending them. "It seems that this present difficult situation is nearing an end," Mr Jurczyk said, a spokesman, said at Solidarity's headquarters in Gdansk.

He said the union expected a general strike in the western region of Zielona Gora to end tomorrow.

He also called the Soviet Union an artificial friend and predicted that soon there would be no party organizations left in Poland's factories. General Wojciech Jaruzelski, the Prime Minister and party leader, was "unable to control the party". All this was tape-recorded and relayed over national radio and television, having a few days earlier provoked a protest letter from 19 MPs.

In its appeal to stop strikes the union praesidium admitted that the situation was slipping out of its hands and that the union was threatened with disunity which might make it ineffective and reduce its achievements.

But the national commission, which represents all regional branches, may be less inclined to support the praesidium's proposals. Nevertheless, there is activity behind the scenes and a meeting between Mr Walesa and General Jaruzelski is in the offing, though not before all strikes end.

This is now a possibility. In Tarnobrzeg, where a strike has been on for 10 days, the union agreed to suspend it. In Zyrardow, where most important textile plants have been at a standstill for three weeks, there are also prospects of agreement being reached before the national commission meets.

The signs look promising in several other troubled regions as well. The Roman Catholic Church has sent representatives to assist in the talks.

□ About 100,000 strikers returned to work in Tarnobrzeg. Solidarity announced that other strikes were being settled or progress was being made in ending them. "It seems that this present difficult situation is nearing an end," Mr Jurczyk said, a spokesman, said at Solidarity's headquarters in Gdansk.

He said the union expected a general strike in the western region of Zielona Gora to end tomorrow.

He also called the Soviet Union an artificial friend and predicted that soon there would be no party organizations left in Poland's factories. General Wojciech Jaruzelski, the Prime Minister and party leader, was "unable to control the party". All this was tape-recorded and relayed over national radio and television, having a few days earlier provoked a protest letter from 19 MPs.



Frankfurt police attack airport protesters

Injured demonstrators flee tear gas as police charge crowds protesting at the clearing of an environmentalists' village in the path of the planned third runway for Frankfurt airport (Patricia Clough writes). The police attacked unexpectedly early yesterday, forcing their way through the deep trenches and barricades in the woods around the village and surprising the hundred inhabitants in their sleep. Immediately a prearranged alarm went out. Local church bells rang and supporters were summoned by telephone to travel to the village's aid.

Police sealed off all roads leading to the area and while the first trees were felled—three million are due to be sacrificed for the runway—thousands of protesters flocked through woods to the village. Witnesses said the police charged six times, firing tear gas into the crowd and hitting protesters with truncheons. A press photographer was beaten by several policemen and Red Cross doctors were hit while trying to treat his injuries. Journalists were prevented from reaching the area and the number of injured is unknown.

Reagan warns Husain of 'hateful' forces

From Nicholas Ashford, Washington, Nov 2

King Hussein of Jordan arrived at the White House today at the start of a two-day state visit amid clear indications that the United States is trying to expand the Middle East peace process to include moderate Arab states such as Jordan and Saudi Arabia.

He and Queen Noor arrived to full ceremonial honours and shortly after began a round of talks with President Reagan. It was the first meeting between the two leaders.

Tomorrow he will have another meeting with the President and will also have talks with other top Administration officials, including Mr Caspar Weinberger, the Defence Secretary, with whom he will discuss Jordan's defence requirements.

In his opening remarks President Reagan said the security of Jordan was of critical importance to the United States and urged King Hussein to be wary of hateful external forces who seek to divide the Middle East.

This was taken as a reference to the Soviet Union, to which the King has said he will turn if the United States were not prepared to supply him with the weapons he is seeking. King Hussein particularly wants to acquire surface-to-air missiles to bolster Jordan's defences. Israel has let it be known that it is as opposed to the supply of sophisticated weaponry to Jordan as it is to the current Soviet arms shipments to Syria.

The main focus of the talks between the King and President Reagan will be the attempts by the United States to end the Jordanian civil war and to incorporate Jordan into the Middle East peace process. The inclusion of Jordan is considered vital as it not only shares a long common border with Israel but also has a large number of Palestinians.

Following the Awaqa victory in the Senate last week President Reagan said he wanted to extend the process that had begun with the Camp David accords from only one country (Egypt) that had made peace with Israel to other Arab states and was seeking out, mutually and with all of them, a fair solution to the Palestinian question.

The problem facing American policy makers is that Jordan, like Saudi Arabia, has rejected the Camp David formula. This is seen by Arab states as a serious move by Egypt to retrieve its own territory lost during the 1973 Arab-Israeli war without finding a solution to the Palestinian problem.

Jordan supports a solution along similar lines to those contained in the Saudi eight-point peace plan which calls for a complete Israeli withdrawal from all land occupied during the 1967 Middle East war in exchange for a peace agreement. Jordan also supports Arab states and has less than a plan on how to liquidate Israel, and insists that the Camp David accords are the only path to peace in the Middle East.

□ Riyadh: President Reagan's statement that Saudi Arabia's Middle East peace plan contained some positive elements was an encouraging sign, Prince Fahd said here today. But he gave a warning that the plan would fail unless, after consultations, it received the backing of all Arab countries (AFP report).

Prince Fahd emphasized the importance of the Soviet decision to give embassy status to the Palestinian Liberation Organization representation in Moscow.

Carrington urges PLO dialogue

By Our Foreign Staff

Europe fears that the Camp David approach to security for Israel and the rest of the Middle East "is not and will not be sufficient". Lord Carrington, the Foreign Secretary, said last night before flying to Saudi Arabia today.

The latest objective for the Palestinians must be spelled out, he told the Conservative Friends of Israel in London.

"I make no apology for my firm belief that no good will come of pretending that the PLO can be ignored or that they do not have a very wide measure of support among the Palestinians", he said.

"We must talk to the PLO to convince them of the need to accept Israel's right to live in peace and security as fundamental to the search for a peace settlement," he said. Otherwise Israel could not realistically be expected to talk to the PLO.

"The European Ten believe that peace, lasting peace, will only be possible in the Middle East if there is a measure of justice for all parties. This must include justice for the Palestinian people, not simply in physical and humanitarian terms, but in political terms, too."

Lord Carrington has been mandated as current President of the EC Council of Ministers to talk to Crown Prince Fahd about the eight-point peace plan which the prince announced in August.

The main purpose of Lord Carrington's trip this week is to find out how the Saudis intend to follow up their plan, and in particular whether it can be made the basis for a broader Arab peace initiative after the Arab summit conference to be held in Morocco later this month.

In an interview with Arab journalists in London yesterday, Lord Carrington described the plan as "a very important statement" which seemed compatible with the Venice Declaration on the Middle East adopted by the leaders of the European Community last year.

He emphasized the seventh point, which says that "all states in the region should be able to live in peace". Lord Carrington said that this was a "very important" acceptance of Israel.

It was, he said, "quite sad" that Mr Menachem Begin, the Israeli Prime Minister, should disregard this and appeal to President Reagan to repudiate the eight points. He, himself, did not agree completely with all eight points, but he felt they were "surely a possible basis for negotiation".

Nervous peace returns

Beirut militias obey ceasefire order

From Robert Fisk, Beirut, Nov 2

It all seemed a little too good to be true. Just outside the Times apartment on the Beirut seaford, a battered Mercedes taxi cruised by with a loudspeaker taped to the roof. "The Arab Deterrent Force," screamed a disembodied voice, "is supervising the new peace plan."

In the back of the car, a Lebanese police captain took the microphone from his lips and sipped Arab coffee from a small, painted china cup.

For the umpteenth time—there have, after all, been more than 100 recorded ceasefires in this city over the past five years—peace was officially returning to Beirut.

It was perhaps a little uncharitable to note that the taxi driver had concealed his registration plate with cardboard to prevent his subsequent identification, and possible assassination, by those who might be less helpful towards the authorities.

Besides, almost all West Beirut's 16 militias were ostensibly obeying the Syrian Army's instruction to pull their gunmen out of town.

Some 200 yards up the Corniche, the followers of Mr Walid Jumblatt, the feudal socialist ideologue from the Chouf mountains, put their rifles away and donned civilian clothes, leaving only a giant coloured portrait of Mr Jumblatt's assassinated father on a block of unfinished high-rise flats to remind the world of their existence.

Half a mile further on, the pink-uniformed militiamen of the Syrian-controlled Arab Knights clambered noisily onto a Syrian Army lorry and travelled off into the sunset. Or so it appeared.

It was somewhat disconcerting to find the same raspberry-coloured gallants setting up another encampment 20 minutes later in the ruins of the Phoenix hotel less than a mile from the old Beirut front line.

On the other side of that line, Mr Beschir Gemayel's Phalangist militia, untroubled by West Beirut's peace plan or by Syrian sabotage, maintained their own paramilitary forces around the Maronite enclave north of the city.

Yet there was undoubtedly a real attempt to rid the Lebanese capital of its militias. All over the west of the city Syrian troops pulled down the concrete bunkers which leftist gunmen had built outside their party headquarters.

A plethora of Syrian road blocks, at which polite but distinctly serious young Syrian officers demanded to search civilian cars, turned Beirut's regular traffic jams into a clogged mass of booting cars that stretched five miles out to the international airport.

The new security plan was finally agreed on Saturday night in a meeting between representatives of the Palestinian Fatah guerrillas and the various leftist militias that have dominated the west of Beirut since the civil war ended five years ago.

At the end of that tragic and disreputable conflict, the Syrian Army, which ever since has worn the doubtful title of Arab Deterrent Force, ordered the militias of Beirut to hand over their weapons. The latest security plan demands only that the guerrillas take their guns out of the city.

Shuttle is ahead of launch schedule

From Nicholas Hirst, Cape Canaveral, Nov 2

Preparations for Wednesday's first ever second flight of a United States space shuttle have been proceeding so well here that several pre-launch operations have been brought forward.

As the trained and confident astronauts, Col Joe Engle and Capt Richard Truly, flew into base Mr Deke Slayton, manager of orbital flight tests for the National Aeronautics and Space Agency (NASA), said that everything was expected to proceed as planned.

With 45 hours to go the only concern was the weather. Today the wind was gusting near the edge of the limits for a launch but the forecast for Wednesday is good.

In some ways, this flight is more significant than the inaugural two-day orbit in April. It will be the first time a space craft has been used twice. The second of four test flights, it will last for five days.

Columbia is carrying an extensive payload of experiments in its 65,000-lb capacity cargo bay and on the second day the crucial Canadian-built robot arm, which in future will launch and retrieve instruments packed satellites, will be tested.

On the first flight the sonic boom from lift-off damaged some of the shuttle's skin. This time a water tank on the launch pad is to be filled, to depress the effects of the sonic boom. The shuttle's launch inclination has been changed slightly to give increased lift-off. For the astronauts, both entering true space for the first time, the crucial period will be the first two minutes after lift-off, before the two solid rocket boosters separate from the main stack.

Technically, if things go really wrong the astronauts can eject from the launch pad but Mr Slayton said he would not like to try it.

"With this machine you've got a problem until you get rid of the solids—you've got a major catastrophe. Even so, if ejection was the only option we'd give it a whirl."

Goukouni says Libya will quit

From Charles Hargrove, Paris, Nov 2

President Goukouni Oueddei of Chad declared on French radio yesterday that he was convinced that Colonel Gaddafi of Libya would keep his word and withdraw his troops, estimated at 10,000 from Chad. Contrary to reports in Paris last week, he said that the decision by France to send military supplies to Chad was not linked in any way to his demand for the immediate withdrawal of the Libyans.

The President said that he expected Libyan troops to leave the country by the end of the year. He refused to comment on the statement by Mr Aylal Aghabach, his pro-Libyan foreign minister, that he was against their withdrawal for the time being.

Chad is a key item on the agenda of the Franco-African conference, attended by 29 African countries, which began here today. General Eyadema, the President of Togo, declared a few days ago that he would provide the African countries with an opportunity to harmonize their standpoints on Chad, and so take stock of progress in sending up a pan-African peace-keeping force for which President Mitterrand issued an urgent appeal at Cancun, Mexico.

□ Ndjamena.—Mr Aylal Aghabach said yesterday that he was firmly opposed to President Goukouni's call for the withdrawal of Libyan troops from Chad by the end of the year. There were insufficient guarantees to maintain security on all Chad territory to permit the Libyans to leave, Mr Aylal said. (AFP report).

The seeds of civil war still existed, he said. "The internal situation is more fragile than we generally acknowledge."

Heath urges drive for arms curbs

By Tony Samstag

Mr Edward Heath, the former prime minister, yesterday called for a "genuine and determined attempt" to reach agreement on arms limitation with the Soviet Union, if only because East-West relations had much to be gained from the success of the dialogue between North and South.

Taking a small sideways step away from his relatively uncontroversial role as leader of the British contingent in the dialogue between the North and South, he gingerly tested the more turbulent waters of East-West relations.

Speaking at Reading University, he said that the four points of the geopolitical compass "are inextricably bound together and we must look at them as one."

The Soviet Union, opportunism apart, had no "blue print" as such for world domination, and, indeed, was keen to turn scarce resources from armaments to such urgent matters as agriculture, in which, as shown by the recent offer by the United States to sell 15 million tons of grain to the Russians, that country was far more dependent on the West than were the Chinese.

"I now believe that Mr Brezhnev himself wants to do business with Mr Reagan," Mr Heath said. The time was ripe, therefore, for a further determined attempt to reach agreement on arms limitation, and to divert at least some of the resources saved to development.

He said, though, that he had not seen this will in Washington or in the present administration.

The implied criticism, gentle though it was, suggested that Mr Heath might be considering widening his field of operations from economics to foreign affairs in his self-appointed role as Mrs Thatcher's personal gadfly.

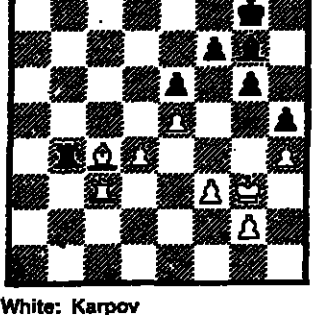
ANOTHER CHESS DRAW PREDICTED

Merano, Nov 2.—The twelfth game of the world chess championship between Anatoly Karpov, of the Soviet Union, the titleholder, and Viktor Korchnoi, the Soviet exile, was adjourned when Korchnoi sealed his forty first move tonight with a draw predicted.

Karpov, who is two games from victory, varied his opening with White.

- | | |
|---------|------|
| 1 P-Q4 | K-K5 |
| 2 P-K3 | P-K4 |
| 3 P-K3 | K-K5 |
| 4 K-K1 | P-K4 |
| 5 P-Q4 | P-K4 |
| 6 P-K3 | P-K4 |
| 7 P-K3 | P-K4 |
| 8 P-Q4 | P-K4 |
| 9 P-Q4 | P-K4 |
| 10 P-Q4 | P-K4 |
| 11 P-Q4 | P-K4 |
| 12 P-Q4 | P-K4 |
| 13 P-Q4 | P-K4 |
| 14 P-Q4 | P-K4 |
| 15 P-Q4 | P-K4 |
| 16 P-Q4 | P-K4 |
| 17 P-Q4 | P-K4 |
| 18 P-Q4 | P-K4 |
| 19 P-Q4 | P-K4 |
| 20 P-Q4 | P-K4 |
| 21 P-Q4 | P-K4 |
| 22 P-Q4 | P-K4 |
| 23 P-Q4 | P-K4 |
| 24 P-Q4 | P-K4 |
| 25 P-Q4 | P-K4 |
| 26 P-Q4 | P-K4 |
| 27 P-Q4 | P-K4 |
| 28 P-Q4 | P-K4 |
| 29 P-Q4 | P-K4 |
| 30 P-Q4 | P-K4 |
| 31 P-Q4 | P-K4 |
| 32 P-Q4 | P-K4 |
| 33 P-Q4 | P-K4 |
| 34 P-Q4 | P-K4 |
| 35 P-Q4 | P-K4 |
| 36 P-Q4 | P-K4 |
| 37 P-Q4 | P-K4 |
| 38 P-Q4 | P-K4 |
| 39 P-Q4 | P-K4 |
| 40 P-Q4 | P-K4 |
| 41 P-Q4 | P-K4 |
| 42 P-Q4 | P-K4 |
| 43 P-Q4 | P-K4 |
| 44 P-Q4 | P-K4 |
| 45 P-Q4 | P-K4 |
| 46 P-Q4 | P-K4 |
| 47 P-Q4 | P-K4 |
| 48 P-Q4 | P-K4 |
| 49 P-Q4 | P-K4 |
| 50 P-Q4 | P-K4 |

Black: Korchnoi (to move)



White: Karpov

Ugandan leader freed

Kampala, Nov 2.—Mr Jabali Bidandi Sali, secretary-general of the opposition Uganda Patriotic Movement (UPM), said today that no conditions were attached to his sudden release on Friday after nine months in jail.

"I have been released without preconditions," he said at his home near here. "I am in good health... I am happy."

Mr Sali, aged 44, was arrested with several other UPM officials on February 10 following a strike at government installations. Most of the other officials have since been released.

He said he had no idea that he was going to be freed until a prison guard ordered him to gather his belongings and then drove him home.

Mr Sali is a member of the Ugandan Cabinet. He was elected in December, said he planned to return to work in his bookshop—AFP.

Law Report November 3 1981 Divisional Court

Federation rules binding on section

Regina v The Certification Officer, Ex parte The Amalgamated Union of Engineering Workers Engineering Section and Others.
Before Mr Justice McNeill
[Judgment delivered November 2]

The rules of the Amalgamated Union of Engineering Workers (AUEW) were held to be binding on the engineering section of the union, and since those rules were inconsistent with the terms of a proposed instrument of transfer of the engineering section and the construction section proposed to transfer their engagements to the engineering section, the certification officer had reached a correct decision in withholding his approval of the transfer.

Mr Justice McNeill, sitting as a Divisional Court, dismissed an application by the engineering, foundry and constructional sections of the AUEW for judicial review of a decision made by the certification officer refusing to give his approval to a proposed transfer.

Mr Richard Jon Harvey, QC and Mr Andrew E. Thompson for the applicants; Mr William Stephenson QC and Mr Simon D. Brown for the certification officer; Mr David Turner-Samuels, QC and Mr Brian Langstaff for the AUEW technical, administrative and supervisory section.

MR JUSTICE MCNEILL said that the certification officer's decision which was challenged by the engineering, foundry and constructional sections of the AUEW was supported by the technical, administrative and supervisory section (TASS) of the union. The four sections of the AUEW were independent trade unions, although each gave up a measure of independence in 1971 when they entered into what could be described as a federation, of which each became a section.

From 1971, they contemplated a single union for the engineering industry and as a step towards that end, the engineering, foundry and constructional sections proposed to amalgamate. The foundry and constructional sections proposed to transfer their engagements to the engineering section.

Before the certification officer could approve the proposal, he had to satisfy himself that the rules of the engineering section were in no way inconsistent with the terms of the instrument of transfer. The Trade Union and Employers' Associations (Amalgamations) Regulations 1975 (SI 536).

He was of the view that there were inconsistencies, not in the rules of the engineering section but in the rules of the federal body of the AUEW (the federation), in his view, the federation was not incorporated.

Any member should be entitled to require the AUEW to perform its duties in accordance with its own rules. Similarly the sections were bound by the AUEW rules: they subscribed to them and they not only agreed to bind themselves to the constitutional

Failure of compulsory powers applications

Regina v Secretary of State for the Environment, Ex parte Runnymede Borough Council.
Before Mr Justice Skinner
[Judgment delivered October 28]

Where a clearance area has been declared by a council and a compulsory purchase order has been submitted for the approval of the Secretary of State for the Environment, if he refuses to approve the order, then that clearance area ceases to exist.

Mr Justice Skinner, sitting as a Divisional Court, refused to grant declarations sought by West Runnymede Borough Council, Northamptonshire, and Runnymede Borough Council, Surrey, in consolidated appeals that clearance areas declared by each of them under the provision of section 42 of the Housing Act 1957 still existed and that they were still under a duty to purchase the land and clear it as provided by section 43(1).

Mr Harry Sales for the applicant borough council; Mr Martin Reynolds for Mr Felix MacDonald, one of the leaseholders in the clearance area.

MR JUSTICE SKINNER, in a reserved judgment, said that in both cases after a clearance area was declared by the borough a compulsory order for purchase of

land in the clearance area was submitted for approval.

In both cases after a public inquiry, the secretary of state refused to confirm the orders.

The question arose as to the status of the clearance areas. The extent of the provisions was greater than in recent years because they were combined with demonstrations against the new Israeli separation of civilian and military powers in the area.

After each decision was received, the council concerned wrote to the secretary of state and asked his view as to the effect of the refusal to confirm the compulsory purchase order on the clearance area.

West Runnymede's reply was that as the secretary of state was not satisfied with the declaration of clearance areas it was for the council to determine the future of that area in the light of his decision on the compulsory purchase order. It might be that the council might decide to rescind the clearance area resolution.

The secretary of state, in reply to Runnymede, said that he was expressly empowered by schedule 3 paragraph 4(3) of the Housing Act 1957 to decide that some

clearance area land should not have been included with a compulsory purchase order and he could not therefore be constrained from deciding that all of the land in a clearance area should not have been included if he decided on the evidence that that was the case. Consequently as a result of not confirming the order he was of the opinion that the clearance area ceased to exist at the time of his decision.

Council for the applicants submitted that such a conclusion might produce anomalous consequences if the clearance areas no longer existed. Such arguments were not relevant if there were clear words in the statute which dealt with the situation.

Council on behalf of the Secretary of State submitted that such words appeared in paragraph 4(3) of the third schedule of the Act of 1957: "If the minister is of the opinion that any land included in a clearance area should not have been so included, he shall in pursuance of the order made under section 43 of this Act modify it so as to exclude that land for all purposes from the clearance area, but if in any such case he is of the opinion that the land may properly be purchased by the authority under subsection (2) of that section, he shall further modify the order so as to authorise the local authority to purchase that land under that

subsection and not as being land comprised in a clearance area." It was irretrievably the conclusion that if the whole compulsory purchase order was quashed all the land was excluded from the clearance area but it was submitted that the result had to follow by irresistible inference.

Any other interpretation would leave the local authority with land declared a clearance area with the consequent obligations but without the power to purchase.

In his Lordship's judgment, the words of paragraph 4(3) led irresistibly to the conclusion contended for on behalf of the secretary of state. It would be a strange result if when 90 per cent of the land was excluded from the compulsory purchase order it was excluded for all purposes from the clearance area, while the compulsory purchase order was quashed, the whole of the land remained in a clearance area.

In his Lordship's judgment, in paragraph 4(3) the words "he shall in confirming mean" "he shall in the confirmation process the whole of the compulsory purchase order, he went, then the whole of the clearance area went with it."

Solicitors: Roys, Barfield for Mr C. V. Bagnley, West Runnymede Borough Council; and Runnymede Borough Council; Treasury Solicitor, Toller, Hales & Collett, Wellingborough.



A higher level of service.



At a much lower price.

Leycare has been completely overhauled.

We've re-equipped our bays. And finely tuned our methods of working.

As a result, Leycare now means more service for less money.

Not that the new system cuts any corners.

We could hardly afford to do that. Because when you collect your car you'll find a 3 month or 3000 mile signed guarantee hanging from your interior mirror.

The fact is, our new system is based on extensive research which has resulted in a strictly laid out sequence of operations. Quite simply it's economical and efficient.

On the current range of BL cars, there are over 100 items on the special sequential job sheet our mechanics have to be satisfied with.

And that's before they take the car out for a test drive.

(There are a further 28 items they have to be happy with before they can pass the car out).

But what we think will impress you even more are our prices.

Because of the Leycare system, it saves the mechanic time and you money.

An Austin Metro for example, now costs almost 30% less to service than the estimated price for a VW Polo.

What's more there are no hidden extra charges. You know exactly how much your service will cost, because you'll find the prices prominently displayed when you check the car in.

It's another good reason for buying a BL car. There are over 1800 BL dealers. And all things considered, it'll pay you to look up your nearest Leycare centre for your next service.

Especially when it comes down to paying.

 **Leycare**

THE ONLY APPROVED SERVICE FOR AUSTIN, MORRIS, JAGUAR, ROVER, TRIUMPH.

Bourguiba party heading for landslide victory

From Godfrey Morrison, Tunis, Nov 2

Early results in Tunisia's first multi-party elections for 22 years indicated that the National Front, an alliance between the ruling Destourian Socialist Party and the trade union leadership, was heading for an overwhelming victory. With results from four of the 23 constituencies declared, the Ministry of the Interior said the National Front had won all 18 seats.

The elections are for the 136 members of the Chamber of Deputies and do not put at risk the position of President Habib Bourguiba, who is President for life.

Even before the polls closed last night the three opposition groups fighting the elections — the Tunisian Communist Party, the Movement of Socialist Democrats (MDS) and the Popular Unity Movement (MUP) — accused the Government of cheating.

At a joint press conference, three organizations accused Government officials of illegal conduct. Opposition observers at polling stations had been prevented from carrying out their tasks. Supporters had been intimidated and some had been prevented from voting, they said.

Mr Ahmed Mestiri, the Social Democratic leader, said that two of his movement's candidates had been arrested. Earlier in the campaign the Social Democrats halted their public meetings because of alleged intimidation by what they said were Government-paid thugs.

Mr Mestiri also produced a document, he said, was an internal Government circular which explained methods to be used by local officials to fix the election in the National Front's favour. Despite these allegations — and the opposition groups have not denied the possibility of challenging the results in the courts — the most striking result of Tunisia's first step towards pluralism is that even opposition spokesmen say the exercise has been worthwhile.

Lawsuit by cartoonist

From Moshe Brilliant, Tel Aviv, Nov 2

Mr Arye Naor, Secretary of the Israeli Cabinet, said today he will fly to Hamburg to give evidence for *Die Welt*, the German daily paper, in its defence against a civil action brought by Mr Raanan Lurie, the political cartoonist formerly employed by the paper, who is now a cartoonist for *The Times*.

The dispute concerns promotion of an interview with Mr Menachem Begin, the Israeli Prime Minister, published in *Die Welt*, which had not been granted to the paper but to Mr Lurie and his syndicate.

Mr Naor's intervention in the case resulted in his being charged before an Israeli civil service court with conduct

unbecoming to an official which might harm the image of the civil service. The case is pending.

The Attorney-General's office noted that Mr Naor had been seeking future employment with the paper. To prove his journalistic talents, he gave Mr Lurie a story about a telephone conversation between President Carter and Herr Helmut Schmidt.

The report of the conversation had already been published in the local press, but the Attorney-General said Mr Naor, due to his position, had created the impression that the information was from a reliable source and it might have been used against President Carter.

Voters face list of 816 in Belgian elections

From Ian Murray, Brussels, Nov

People in the Brussels area will face one of the most complicated voting papers yet seen when they go to the polls in Belgium's general election on November 8. They will have a choice of 816 candidates on a voting slip which will have to be about the size of a broadsheet newspaper page to accommodate all the names.

As a result of the fragmentation that has characterized Belgian politics in recent years, there are 24 lists of candidates standing for the 34 seats in the capital. This is a symptom of Belgium's malaise, the jealousy between the prosperous Flemish north and the declining French-speaking south-east.

Every main political party has a Flemish and a French branch and as often as not they do not even talk in a civil manner to each other. This applies to the Socialist movement as much as to the Social Christians, whose uncomfortable coalition formed the basis of the last government.

The one constant in Belgian politics is the monolithic Flemish Christian Social Party (CVP), which has formed part of every coalition since the war as well as forming on its own the only one-party post-war government, in 1950.

Frustration with the CVP is so great that there has been talk of an alliance of all the other parties to deny it power next time. But it seems inevitable that the CVP will be in the next government.

Voting is compulsory in Belgium and free transport is provided, so the turn-out will be high.

There will be two new things about the election: 18-year-olds, who form 8 per cent of the population, will be able to vote for the first time and constitutional changes, agreed on last year, come into force, giving greater powers to the regions.

The unknown factor is how far these changes will go towards satisfying the demands of the more militant regionalists and so help the Government to concentrate on solving the economic crisis.

In a recent interview Mr Mark Eyskens, the caretaker Prime Minister, said that next year Belgium would reach the ceiling on loans from foreign banks. Solving an economic crisis of that size will not be facilitated if the Government spends its time arguing — as it has — about what languages should be taught in individual school classes.

DOMINICI PLEA

Marselles. The family of the late Gaston Dominici who was found guilty in 1954 of murdering Sir Jack Drummond and his wife and daughter at a camp site in the south of France, have asked for the case to be re-opened on the ground that two workmen mentioned by a witness, might have been the murderers.

Secretary defends Spanish King

From Richard Wigg, Madrid, Nov 2

General Sabino Fernandez Campo, Secretary of the Royal Household, today defended King Juan Carlos from an extreme right-wing whisper campaign about the King's alleged actions during the night of the attempted military coup last February. He said the King had never hesitated over his course of action.

"From the beginning of the evening when these things happened," General Fernandez Campo said in a radio interview, referring to the seizure of Parliament by paramilitary civil guards led by Colonel Antonio Tejero, the decision was already fully taken by him who had to take it, His Majesty the King.

The significance of the remarks of the King's secretary, speaking for the first time publicly of the attempted coup on February 23, lies not so much in what he says but

that he should now judge it necessary to speak.

With the trial of the alleged coup plotters still apparently far away and no date set, a whisper campaign accompanied by pamphlets circulating in the barracks has restarted with the ultras still trying to implicate the King even alleging that he knew beforehand of the coup.

In the face of this some constitutionally-minded serving officers are worried about what they fear is the marked lack of firmness by the Government of Señor Leopoldo Calvo Sotelo to take on the ultras. Following powerful leading articles in two of Madrid's dailies, *El Pais* and *Diario 16*, the Cabinet has now decided to file appeals against the verdicts in two courts martial here last week against Army officers both of which had ominous political overtones.

The leading article in *El*

Pais challenged the Government to abandon its "ostrich like strategy" which only incited extreme right-wing forces favouring a coup to greater boldness.

The first court martial involved Captain Juan Milans del Bosch who received a sentence of one month and one day for calling the King a "pig".

The cavalry officer son of General Jaime Milans del Bosch, one of the three generals charged with military rebellion for his part in the February coup attempt, was overheard by an Army intelligence officer.

The same court, however, sentenced Colonel Alvaro Graño to two months and one day for having written a letter to the editor of *Diario 16* in which he denounced the existence of extreme right-wing elements in the armed forces. It was subsequently published.

At the court martial the cavalry captain was the centre of attention by well known extreme right-wingers who mingled with his family, while the colonel with 38 years' service was treated to an icy silence.

The verdicts against which the Government has appealed suggest it is considered here, for a satisfactory trial of those accused of plotting the February coup, above all for upholding those democratic and constitutional values represented first and foremost by King Juan Carlos, who is also the commander-in-chief of Spain's armed forces.

Señor Calvo Sotelo spent the weekend watching the joint United States-Spanish amphibious manoeuvres in Andalusia, but neither he nor the Defence Minister made any public reference to the courts martial.



Dr Anna Freud, 86-year-old psychoanalyst and daughter of Sigmund Freud, is presented with an honorary doctorate at the West German Embassy in London, by Professor Helfried Moosbrugger (left) of Frankfurt University. With them are Professor S. Preiser and Professor Herman Angeler, both of Frankfurt, Dr Juergen Ruffus, the Ambassador, and Herr Helmut Kindler, publisher of her scientific works.

Spadolini puts his troubles to the nation

From Peter Nichols, Rome, Nov 2

Signor Giovanni Spadolini, the Italian Prime Minister, left the Quirinale Palace today with at least the comfort of full support from President Pertini.

That means a lot for the head of a coalition belonging to the smallest of the five parties, who is also the first non-Christian Democrat to lead a government since the end of the war.

Yesterday Signor Spadolini took the opportunity of the day dedicated to the armed forces to make an appeal to the country to face what he called an invisible war on four fronts: the economy, terrorism, public morality and the international situation. The war was being fought against armies which had no flags or uniforms, he said.

This speech is widely interpreted today as an appeal to public opinion over the heads of some of his troublesome allies at a moment undoubt-

edly serious for the country. "The appeal", as one newspaper called it, "to the people against the barons".

The speeches expressed yesterday followed a televised address on Saturday night to the nation in which he sought, among other aims, to explain a rise in the price of petrol, which makes Italian petrol the most expensive in Europe, and to convince his allies that he needs their full support.

His alarm was shared by Signor Carlo Azeglio Ciampi, governor of the Central Bank, who pointed out in a speech at Bologna that productivity this year marked a zero growth while inflation was once again increasing. "Italy is on the razor's edge", the governor said.

If Signor Spadolini did not have troubles enough, he must feel weakened by the constant talk of political changes. This is accompanied

by an attempt on the part of some of his allies to reach a form of political alliance intended to keep a coalition together until the end of this parliament.

These discussions are punctuated with renewed promises of support for the present Government and the present Prime Minister, but such guarantees are taken to be more formal than real in significance.

President Pertini has privately made clear to the coalition partners that if they want a pact of cooperation for the rest of this parliament's life they must see it in terms of increasing their support for the Government, and not as an idea which required as a prelude the fall of Signor Spadolini and the formation of yet another government.

The President has also indicated that if Signor Spadolini's partners — he has Socialists, Social Democrats

and Liberals in his coalition as well as his own republican Party and the Christian Democrats — bring him down, the prime ministership would revert to a Christian Democrat. That is some indication of where President Pertini feels the worst danger is.

To do justice to Signor Spadolini's political allies, there is more than one point of principle involved. The Prime Minister feels that the country should be governed by the Government: the party secretaries on the other hand have made clear to him that they must have an important say in providing political directives.

At the time of the formation of his Government in July he had to accept the wishes of the parties in imposing members of his Government on him instead of allowing him the free hand which the constitution requires.

Prisoners of conscience



South Africa Zwelakhe Sisulu

By Caroline Moorehead

Zwelakhe Sisulu, a 31-year-old journalist, has been held incommunicado, without charge, since June 20 when he was arrested in the early hours of the morning at his Soweto home by security police.

No reasons have been given for his arrest. Under Section 6 of the Terrorism Act, under which he can be held indefinitely, the security police are not obliged to give information about a detainee, confirm a detention or disclose where he is being held.

Mr Sisulu has had trouble with the police before. In December, 1980 when he was named president of the Media Workers' Association of South Africa, a trade union representing black journalists and reporters, he was restricted under a three-year banning order imposed, with no reason given, by the Minister of Justice.

The banning placed him under immediate house arrest at night and throughout most of the weekend. He was forbidden to receive visitors at home other than his mother, father-in-law and a doctor.

His father, Walter Sisulu, a leader of the banned African National Congress, is serving a life sentence on Robben Island.

Under the banning order, Zwelakhe Sisulu was not only forbidden contact with other banned people, but subjected to other forms of restriction on expression, association and freedom of movement. He cannot, for instance, prepare material for publication so his work as a journalist has stopped.

He is not the only journalist in detention. Three days before his arrest, Thabo Mazwai, another leading black journalist, was picked up by the police. He too is being held incommunicado.

TELEPHONE LINK FROM SPACE

Moscow, Nov 2 — President Brezhnev today inaugurated a new radio telephone link with India which beams conversations into the upper atmosphere. (Michael Binyon writes). It converts speech into a signal which scatters miles above the earth. Some of it is caught by a receiving aerial which reverses the process and reproduces the telephone conversation. President Brezhnev described the "troposcatter" as a milestone in Indo-Soviet cooperation.

The widest way to the USA.



When you fly British Airways Super Club to the States, you'll be reclining, only six abreast, in a seat that has the distinction of being the widest airline seat in the world.

It has been ergonomically designed by computer to give you as much room and relaxation as possible.

And only British Airways has it.

Next to you, instead of another passenger, you'll find a handy table for your drinks, books and papers.

And your legs will discover that we've made more room for them, too.

As you revel in all this new-found space and comfort, you'll also be able to enjoy free drinks and in-flight entertainment, and a choice of main courses at meal times.

In fact, you'll find Super Club offers you just about everything you'd expect from first class on other airlines — at a price that's far less than you'd expect.

CDU solidarity threatened by the party youth

From Patricia Clough, Bonn, Nov 2

Christian Democrat leaders gathered in Hamburg today in some trepidation that their official strategy for attaining power will be torpedoed by their own restless young.

The annual party congress, whose plenary sessions open tomorrow, has been largely dedicated this year to discussions with young people in an attempt to attract younger voters.

Behind it is the realization that the conservative Christian Democratic Union (CDU) is in danger of turning into a party of the old and middle-aged. In last year's elections only 25 per cent of the under-thirties voted CDU although it won nearly 45 per cent of the national vote.

But there are signs that the party may end up having the same kind of trouble from its young as the ruling Social Democrats whose place the CDU hopes to take in the 1984 elections.

Herr Helmut Kohl, the party chairman, has insisted on stifling any internal discussion or controversy in the party. He believes that the opposition should keep quiet and appear united while the Social Democrat-Free Democrat coalition tears itself apart and power, he hopes, will eventually drop into their laps.

But this strategy is being increasingly challenged not only by the Junge Union, its youth organization, but no less a person than Herr Heiner Geissler, the party manager. To the intense annoyance of Herr Kohl, he has publicly argued that the party can interest young people only if it is seen to be discussing the problems of the country today.

Behind this dispute is a big leadership problem. Not only the younger and more liberal elements in the CDU but also many of its top leaders are deeply dissatisfied with Herr Kohl. The coalition is visibly crumbling, yet he is failing to present the CDU as a dynamic

and inspiring alternative, ready to take over at any moment.

Herr Kohl's position is not in dispute at present; everyone is agreed that a leadership struggle during the next year or so would be extremely damaging.

But the CDU will be watching very carefully the reaction of the congress to speeches of Herr Kohl and Herr Geissler, and there may be even some pointers towards a possible successor.

For although the main CDU leaders are secretly agreed that Herr Kohl is not the right man, they are divided over who could take his place. At present, the strongest potential candidate appears to be Herr Gerhard Stoltenberg, Prime Minister of Schleswig-Holstein.

The party is agreed that the question of who should stand as its candidate for Chancellor in the 1984 elections will not be discussed until 1983. But Junge Union leaders say privately that unless Herr Kohl pulls up his socks soon it could be forced on them earlier.

"There is such a get-up-and-go mood in the grass roots that Kohl will be swept away by it if he is not careful," one said.

President Brezhnev's visit to Bonn later this month is being extended from two to four days at the Soviet request, informed sources said here today.

His programme of talks with Herr Helmut Schmidt, the Chancellor, and other West German leaders will not be extended, the source said, but his longer stay will give "more room for improvisation". They did not elaborate further.

Lothar Ruehl, the deputy government spokesman, would say only that the timetable was still being discussed with Soviet representatives and an official announcement would be made in due course.

Greenpeace frees whales from US research centre

Vancouver, Nov 2.—Pens holding two whales used for United States military research have been dashed open by a group of Greenpeace volunteers off the east coast of Vancouver Island, the environmentalist group announced.

Mr Patrick Moore, Greenpeace director in Canada, said the action was taken last Friday to publicize "military exploitation of marine mammals".

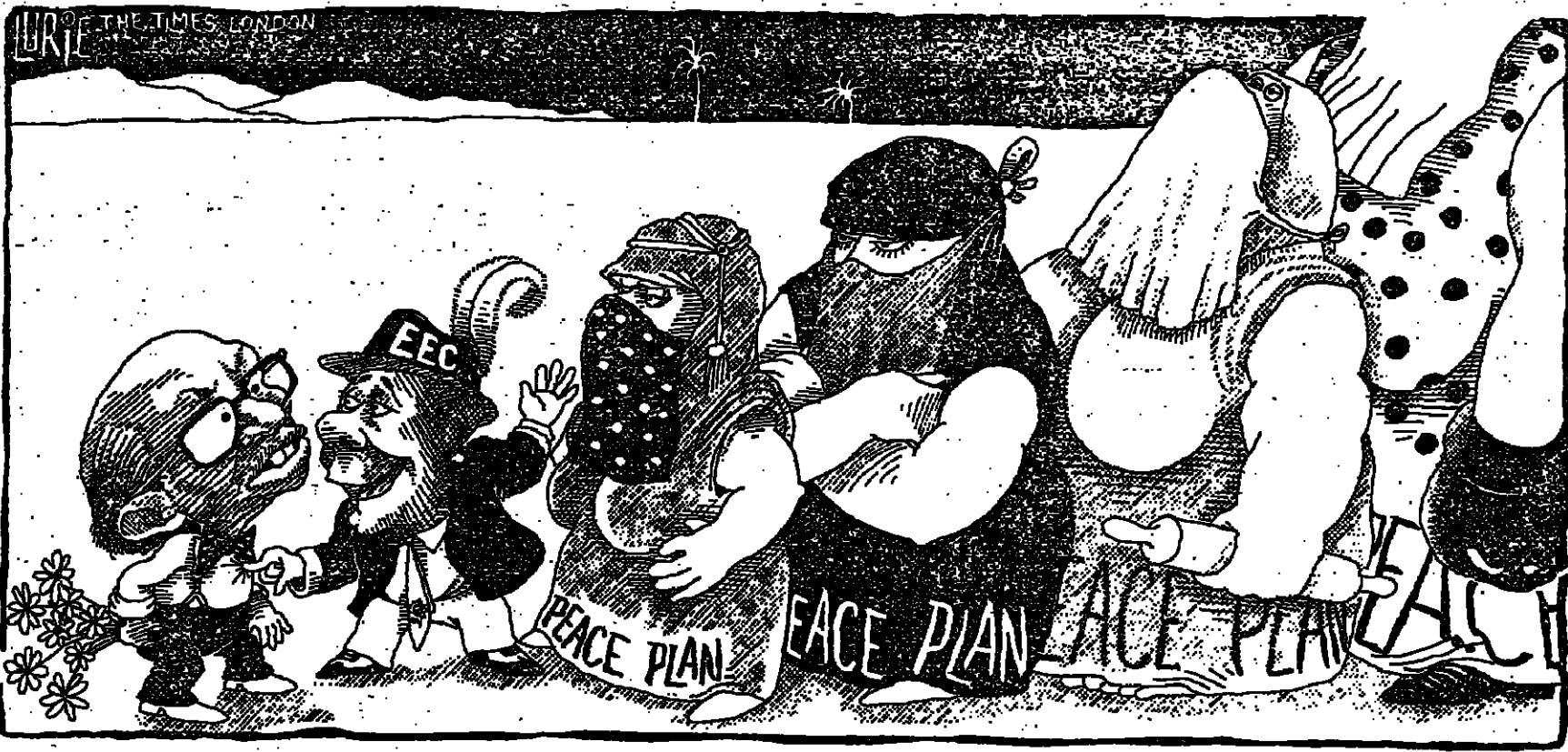
The whales, white belugas, failed to take advantage of the freedom offered them and returned to their pens. Mr Gil Hewlett, a marine biologist and the curator of the Vancouver public aquarium, described the Greenpeace action as an "incredibly

irresponsible" act which had endangered the creatures' lives.

He said the belugas would not have known how to take care of themselves once outside the military research station at Nanosco Bay.

Mr Hewlett said the belugas would have been easy prey for packs of killer whales around the British Columbia coast.

But Greenpeace said that killer whales do not eat belugas. Naval researchers have been training the belugas to take harnesses down to sunken torpedoes on the ocean floor. A Navy spokesman said the whales may prove useful in such operations as aiding crippled submarines.



"Don't worry — we can always find you another blind date!"

Strike puts ballet in a spin

By John Percival

The Australian Ballet, which was due to start a two-month season in Sydney this week, has run into a dispute between dancers and management which threatens the future of the company.

The season the ballet members were due to play in Brisbane last week had to be cancelled because of a strike, which also prevented the last performances of their Melbourne run.

The dispute arises over contracts offered to leading dancers for the 1982 season. Under a decision of the Australian Arbitration Commission, they were required to dance only four times a week. Mr Peter Baken, the Australian Ballet's administrator, wanted that increased to seven performances a week.

Under the new contracts, leading dancers found themselves faced with either more performances or a reduction in status and pay.

Mr Baken is a man of unusual drive and determination. Under his control the Australian Ballet has become a profit-making venture; probably the only large ballet company in the world to do so.

The dancers complain, however, that it has been achieved at the expense of artistic considerations. They also say that he has made derogatory comments about them.

Originally the dancers demanded Mr Baken's resignation. Their union, Equity, has since suggested a compromise under which he would take extended leave and an outside administrator be appointed. But Mr Baken has shown no sign of budging.

Elections provide popular test of Reagan economic policies

From Michael Hamlyn, New York, Nov 2

A significant test of the popular appeal of President Reagan's policies takes place tomorrow with a flurry of local elections in which candidates are more than usually identified with national economic issues.

The two main tests take place in New Jersey and Virginia where there are closely fought races for Governor. The President has been in both states campaigning for the Republican candidates and senior figures in both main parties have been offering electoral support up to the last minute.

Vice-President George Bush was yesterday in Paramus, New Jersey, urging support for Thomas Kean. A month ago Mr Bush described the New Jersey election as a referendum on Mr Reagan's policies. Yesterday he toned down that description and the race has, according to a poll

carried out by a local paper, become too close to call.

Mr James Florio, the Democratic candidate and a Congressman, said that his election would bring a reasonable alternative to the policies of the Reagan Administration.

In Virginia, candidates for both parties are youngish former marines with some Government experience. Both are described as conservative, both undogmatic. The Democratic is Mr Charles Robb, who is still best remembered for having married President Lyndon Johnson's daughter Lynda, and both she and her mother have been campaigning for him.

The Republican candidate, the state attorney-general Mr Marshall Coleman, seemed to have most of the advantages. He was nominated by a party that had not lost an important state election for 15 years and he wheeled in the President to

testify to his conservatism, which had been somewhat doubted by the state's hard liners.

"It isn't going to do us any good to clear up the mess in Washington unless the right kind of candidates are elected to state governments", the President told an election meeting in Richmond. It is made abundantly clear that a victory for Mr Robb, at present lieutenant governor, would be hailed as a sign of great presidential weakness.

His weakness may be that a large proportion of his support comes from the black population and differential abstention rates between black and white electors can be significant.

Hostility of the black voters to current economic policies is a factor in the mayoral election in New York, which also takes place tomorrow

Comet-sun collision disclosed

By Robert Walgate, of Nature

A comet with a three-million-mile tail as bright as Venus collided with the Sun two summers ago, American defence scientists have disclosed.

On August 30, 1979, a United States Air Force satellite P78-1 was training its one-inch telescope at the upper atmosphere of the Sun when a comet hove into view, racing towards the Sun at more than 600,000 miles an hour.

Within a few hours the comet had collided with the Sun, throwing a glowing cloud of debris millions of miles into space.

The event had the energy of 1,000 years of the entire United States energy supply. Dr Donald J. Michels of the Naval Research Laboratory, Washington DC, the scientist who discovered the collision, said:

"There was no conspiracy to conceal the news, he claimed. Satellite P78-1 was looking at the Sun to collect experimental data on solar storms, which release particles which may later interfere with missile warning systems and communications on Earth."

The collision took so long to come to light because the satellite experiments had low priority, Dr Michels said. The pictures were transmitted to Earth electronically, and were "known" only to the United States defence computer network until recently, when Dr Michels began to analyse the 1979 data.

It may take a year to extract the maximum information from the collision pictures. They should provide new evidence of the mysterious constitution of comets.

© Nature-Times News Service (1981).

A lawyer is 'seeking to hijack Trinidad'

From Jeremy Taylor, Port of Spain, Nov 2

Trinidad and Tobago, the Caribbean's richest republic, is in danger of being hijacked by a group of "wicked and nefarious men" who plan to turn it into a concentration camp, according to Mr George Chambers, the Prime Minister.

The threat is not from the Cuban-trained left-wing that haunts the American vision of its Caribbean backyard — it is a right-wing breakaway group which threatens to give Mr Chambers a tough fight when the general election is held on November 5.

The central issue is whether the ruling People's National Movement (PNM), which has held power since self-government in 1956, can win a sixth straight term and extend its reign to 30 years. It is fighting for the first time without Dr Eric Williams, its founder and strategist, who died in March. But in spite of vocal popular frustration, opinion polls continue to show it in the lead.

The PNM's long reign is partly due to Trinidad and Tobago's inability to produce a lasting opposition party. No fewer than 41 parties have been registered, in a country with only a little over a million people. Traditionally, Trinidad's rural East Indian community, now about 45 per cent of the population, has produced a mildly left-wing opposition. In 1976 the hastily-formed United Labour Front won 10 of the 36 parliamentary seats, to the PNM's 24.

This year, however, Mr Karl Hudson-Phillips, aged 49, a former attorney-general under Williams, has helped to blur ethnic divisions with his Organization for National Reconstruction Party, which is attracting strong middle-class and business support across racial lines with a campaign for better national management.

He is running an American-style operation, with a lot of money and advertising.

Trailing behind the two leaders is an alliance, comprising the remnants of the Labour front, the Tapia House Movement, which won no seats in 1976, and the Democratic Action Congress, which holds the two Tobago seats. The left-wing National Joint Action Committee, which was the moving force behind Black Power upheavals which nearly toppled Williams in 1970, is contesting conventional elections for the first time. It is not expected to win any seats.

After 25 years the PNM is a middle-of-the-road nationalist party, pro-Western, but controlling a large state sector based on Trinidad and Tobago oil and gas. It is facing strong criticism over alleged corruption, mismanagement and stagnation, but retains powerful grass-roots support and has an efficient party machine.

Campaigning has centred on personalities rather than issues.

Deng calls for purge of Chinese party

Peking, Nov 2.—Mr Deng Xiaoping, vice-chairman of the Chinese Communist Party, has called for a purge of lax and corrupt officials, the Chinese press reported today.

The People's Daily, and other official newspapers published a page of extracts from speeches he has made since early 1977 on a wide range of subjects including bureaucracy and lack of discipline in the party.

Mr Deng was quoted as saying in a previously unpublished speech at a party meeting in February, 1980, that a large proportion of the 38 million party members were not up to standard and

calling for them to be criticized. In a speech the following August, Mr Deng called for the prosecution of all officials who exploited their positions to seek privileges.

Mr Deng was quoted as saying in July 1977: "If there were no Mao Tse-tung thought there would today be no Chinese Communist Party. This is absolutely no exaggeration." He admitted that Mao made mistakes.

Diplomatic sources said the excerpts appeared aimed at pleasing both progressives who wish to ditch Maoist thought as well as left wingers — Reuters.

13 ACCUSED OF ZAMBIA COUP PLOT

Lusaka, Nov 2.—Troops armed with rocket launchers and sub-machine guns sealed off the Zambia High Court today when 13 men were charged with plotting to overthrow the Zambian Government in October last year. The hearing was adjourned to November 28 to allow defence lawyers time to prepare their cases.

Those charged include Edward Shamwana, a former lawyer, Valentine Musakanya, former Governor of the Bank of Zambia, and three army officers.

All those attending the hearing went through security checks. —AFP.

And the simplest way to pay.



Six-abreast Super Club is now available on British Airways 747 non-stop flights from London to seven destinations in the USA. (Nine from October 11th).

With the American Express Card, you can pay for practically all your expenses when you travel abroad.

You can buy your British Airways tickets. Pay for your hotel, meals and car-hire. Even purchase your duty-free at many airports.

If you don't already hold the American Express Card, you can get an application form by phoning 0273 693 555.



British airways

Together we'll make your journey easier.

THE ARTS

Concerts

Walton pleasures

Philharmonia/
Haitink

Festival Hall

It is always a pleasure to find that a visiting conductor is taking an interest in our native musical heritage, although we have come to look on Bernard Haitink as more of a resident than a visitor. Apart from some Elgar while he was with the LPO, however, he has not involved himself greatly with the work of British composers, and in devoting the main part of his programme on Sunday to Sir William Walton, he evidently intended more than simply to herald the composer's eightieth birthday next March.

At the start of this concert the zest and ebullience of the comedy overture, *Scapino*, suggested that Mr Haitink and Walton's music would hit it off, as it were. He launched it with just the right exuberance of pace, and the Philharmonia Orchestra responded with coruscating attack and sparkle of detail I should have welcomed a more fulsome sentiment in the central serenade episode to contrast with the high spirits that were elsewhere in abundance, but the overall effect caught much of the *Commedia dell'Arte* character.

After the interval Mr Haitink turned his attention to one of Walton's major achievements, the symphony No 1 of 1935, and here it must be said that the undoubted success of the performance was still only partial in relation to the music's interior detail rather than its immediacy of effect. At a time of weakening tonal relationships the composer built his symphonic structure on pedal points.

West Square
Electronics

St John's, Smith Sq.

There were several first performances in the ensemble's Saturday concert, but the most important was of Stockhausen's *Solo*. Of course, this piece dates from 1966, but we heard a new realization for bass clarinet, contrabass clarinet and feedback. The contrabass clarinet can reach a pitch equivalent to the bottom black note on the piano, so this was very much a study in low sonorities.

For a while the effect was agreeably outlandish, but after a sufficiency of low notes, interest flags.

A piece by William O. Smith for clarinet and analogue delay, also called *Solo*, seemed tame in comparison. It mainly featured cadence-like flourishes by Ian Mitchell that were echoed and altered in rather unsurprising ways. Rolf Gelhaar's *Polyrhythm* for clarinet, bass clarinet and tape delay made an extensive use of the strange sounds

On this occasion I began to think the powerful opening movement must run out of steam as it laboured its way towards the coda, the texture becoming congested in places and the sense of excitement it generates never quite coming to the boil. The second movement had more momentum in its cross-rhythms, if not enough asperity in its harmonic discord, and the sudden bars of silence Walton injects into the fast-moving current need to be felt much more as deliberate interruptions than slight hiccups.

The strings, nevertheless, made much of the varied demands on their technique, and in the slow movement the first flute set an eloquent mood with the almost Tristaneque sorrow of the opening solo. The melancholy established at the outset later showed a tendency to turn mournful, which is not the same thing, but the fugal finale was firmly controlled and vividly played, eventually leading to the work's resolute ending by way of further expressive musical poignancy.

In this context Mozart came as something of a diversion, even with so imposing a work as the C Minor Piano Concerto (K 491). Kadu Lupu seemed strangely content to toy with it in a relaxed, even placid manner, so that I wondered at his intentions. He came closer to the music's spirit with a cadenza I suppose was his own and which hinted at greater depth of feeling, but often his feeling was hardly more than perfunctory. The solo performance lacked character for a concerto of such penetrating imagination though the orchestral playing sought a gathering intensity of purpose as if to compensate.

Noël Goodwin

lately discovered in these and other woodwind instruments; their impact being heightened electronically.

At first this seemed to be a mere playing with sounds rather than an attempt at musical discourse, but the piece cumulatively brought such an intriguing aural tapestry into being that this initial response was obviously mistaken. Simon Emmerson's *Time Past* again set a solo instrument, Barry Guy's double bass, in relation to various tape recording techniques, with, in particular, various degrees of time-delay. This was a busy yet austere item.

Monodies for bass clarinet and tape delays by Jonty Harrison (no relation), though it outstayed its welcome, was another piece — one is tempted to say "construction" — that grew in interest.

Finally came *Rendez-vous* by Arrie Mellinas, for clarinet and bass clarinet. This is not really an electronic piece though a modest degree of amplification was used. It is a brilliant contrapuntal study,

Max Harrison

Galleries

More about life than mere pictures

Patrick Caulfield

Tate Gallery

Ying Yung Li

Holtsworthy Gallery

Elisabeth Vellacott

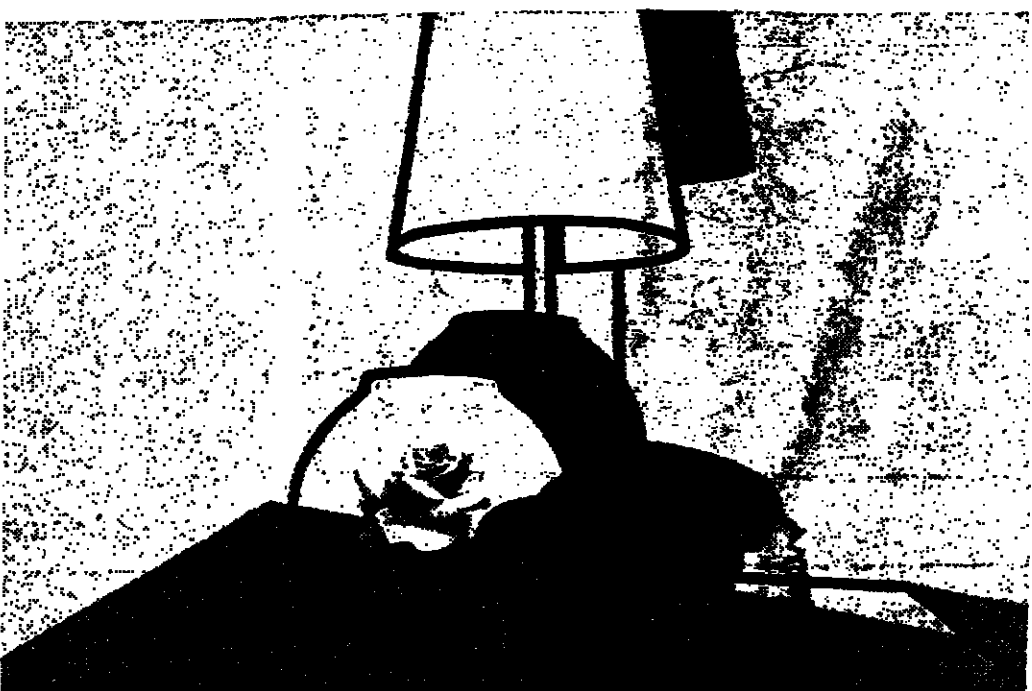
Warwick Arts Trust

In the last corner of the last room there is a classic Patrick Caulfield composition: the two pale, high, plain walls converge at a perfect right angle; to one side is an almost square doorway covered by a plain dark curtain; to the other, a solitary example of those stackable Hille chairs, spindly metal legs and moulded black plastic seat and back-rest. The only thing is that this is not on a Caulfield canvas, but actually there in life. (If one is tempted to add, you can call the new galleries of the Tate life.)

We are so used to thinking of Caulfield as a man with a pictorial formula, a sort of stylistic sausage machine through which anything can be fed to come out looking like a Caulfield, that it must take us rather by surprise at the Tate Gallery's big Caulfield retrospective (until January 2) to discover how much he is the sort of artist who tells us more about life, instead of merely more about art. He hit on his formula at what could have been a disastrous early time. While he was still at the Royal College of Art (1960-63) he began to paint, and sell, pictures in which scenes, objects and motifs from earlier masters were rendered absolutely flat, with heavy black outlines like the pictures in a child's colouring book, then coloured accordingly in a number of basic colours applied mechanically with all trace of the human hand carefully removed.

Amusing, certainly, and immediately recognizable. But also, surely, very limiting, a technique which could easily become a gimmick and then a straightjacket, preventing its inventor from ever moving into different territory, for fears that people who had admired and bought him in the past would suddenly turn against him because he was not painting "typical Caulfields" any more.

The first thing to say about

The Caulfield gift of simplicity. Above, *Mother's Day*, 1975; right, *Inside a Weekend Cabin*, 1969

the show is that it is not monotonous, as many feared it would be. Second, that Caulfield has remained true to his original formula for nearly 20 years now, he has never allowed it to get the better of him: it is at once a technique of greater flexibility than we could ever have imagined, allowing him to do an amazing variety of pictures, and something which, with a great sense of mischief, he can escape from when he wishes. I observed a distinguished artist of Caulfield's generation taking his children round. They stopped in front of a picture which is unfinished on the outer edges, then working inward presents a kitchen scene in "typical Caulfield" style, until right at the centre is a frighteningly super-realistic slice of pizza and salad bowl meticulously reflecting the table-cloth. "Why?" the artist asked his children, "do you think he has painted the picture that way?" "To show he can paint like a photograph if he wants to." "And why doesn't he do it for a whole painting?" "Because he doesn't want to." Out of the months.

Then there is this extraordinary ability to illuminate the details, otherwise unobserved, of the life around us. Caulfield has a particular artistic sympathy for the horrors of High-Stories furniture and decor — not a period particu-

larly beloved of artists or anyone else at the moment. But just look at a painting like that of the lobby, virtually monochromatic in its misery, "saccharine" cream catching with its slightly woolly lines exactly the quality of carpeted walls and instant migraines — you even know just what the place smells like, and recoil at the inevitable electric spark when you touch anything metallic. He is no less good at dining recesses, room dividers, and colour-photographic blow-ups plastered to the walls behind aquaria in little Italian restaurants. (These last, incidentally, all laid in with whimsical mastery of trompe l'oeil.)

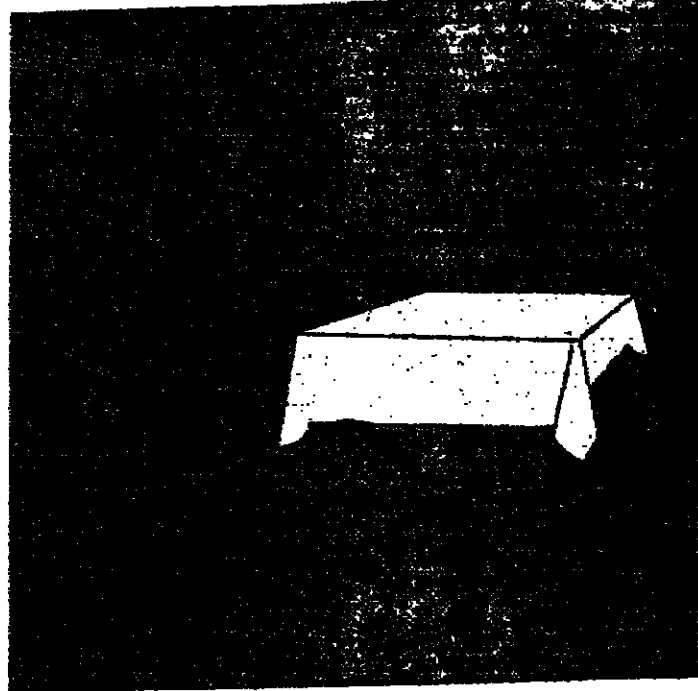
It all sounds a bit camp, but funnily enough that is the last quality one would associate with Caulfield. For all his evident and delicious humour, he is a very serious, austere painter. The most extraordinary mark of this, it seems to me, is the ability of his canvases, many of them very large, to carry conviction over the whole paint-area.

When you see them small, in reproduction, you have no idea how big they might be. When you see them big, in the original, you have no doubt for a moment that the size is right. Nothing is exaggerated, blown up, with pretensions to be more than what it is. If the temptation has ever been there, it has been heroically resisted. Caulfield never elab-

orates just to fill up space. It is, the Shakers say, a gift to be simple. Caulfield appreciates it as a gift, and has the strength and confidence to rely on it. It has never let him down yet.

Ying Yung Li is another artist who is not afraid to be simple. In fact since his last one-man show two years ago his work has got noticeably simpler, and there are substantial paintings in his new show of works on paper, *Animal Images*, at the Holtsworthy Gallery, 205 New Kings Road, until November 27, which have the dazzling directness and mind-boggling confidence of the best oriental brush-drawings — I think particularly of a dipych showing a cheetah running under leafy branches where everything, the shape, the speed, the spirit of the animal, is conveyed in just a pattern of large black dots on white.

But Li is as much accidental as Li is in formation, simplicity, and the simplicity is frequently more apparent than real. For Li is certainly no pasticheur of classic models. From the small pencil drawings one can often guess at what has been considered for, and eliminated from, the larger works. In particular his fascination with the characters of written Chinese, and the way that the Chinese child learns them,



often, by using a real or fancied resemblance between the character and what it stands for as a mnemonic. These resemblances are often in the artwork somewhere, perhaps carefully hidden or covered over, and yet giving, even to the spectator who knows nothing of Chinese, a feeling of hidden energy humming away there, not quite explicable but very palpable. In some of his richly coloured and intricate screenprints Li throws off all disguise and lets us see the character quite plainly.

These are some of the finest works I have seen in this respect and much-abused medium; clearly there is no mechanical intervention what ever in the print process, but otherwise how Li does it is a puzzle. Not that we need bother our heads about solving it to respond and enjoy it enough.

Elisabeth Vellacott also has a simplicity, hard-won but of a different sort, about her work. One might at first think, faced with nearly 40 years' worth of paintings and drawings in the retrospective at the Warwick Arts Trust, 33 Warwick Square, until December 5, that we are dealing with some kind of primitive. Happy and gifted, to be sure, but is there not something amateur in both the good and the bad senses of the term about these sack-like figures jolling

around in vaguely defined landscape backgrounds? Indeed, we may well be in the middle of saying "Oh well, she can't draw," but does it really matter?" when we discover that she can draw, very well indeed, if it suits her purpose to do so, as in the very splendid recent pencil and chalk drawings of flowers and still-life.

Clearly, then this is a private world, a carefully cultivated secret garden where biblical scenes are eccentrically re-enacted (*Christ Driving the Photographers from King's College Chapel* for instance) or, more typically, the people seem to be doing things which are very odd to us but absolutely natural to them and their creator. If we wonder about the significance of this or that picture, we usually find that the title describes the obvious: deadpan (*The Outdoor Sleepers: Vestigial Room*), and leaves the rest to us. The colour of the paintings is so delicate and exquisite that it calls to mind another, entirely dissimilar artist, Mary Potter, who was in fact a near contemporary. And some of the earlier drawings are so strong and strange that they suggest Miss Vellacott could well be an unjustly forgotten Neo-Romantic, losing nothing by comparison with her more famous peers.

John Russell Taylor

Dance

English element of a Texan success

Houston, with its population increasing by about a thousand every week, may well become, before many years have passed, the second or third largest city in the United States. If it happens, that is going to take some living up to, in the arts as in everything else.

At present, the city's most striking artistic manifestation is the group of skyscrapers that confront you as you enter the downtown area at the end of the long drive from the airport. Just why skyscrapers should be needed, in a town that otherwise spreads itself so opaciously along tree-shaded motorways, I am not sure, but their beauty, individually and as a group, cannot be denied. Somewhere beyond them you pass Jones Hall, the centre of the city's musical life, and further still comes the Museum of Fine Arts, which was the reason for my being in Houston.

The occasion was a celebration of the Diaghilev heritage, arranged jointly by the museum and the Houston Ballet to coincide with the local premiere of *Daphnis and Chloe*. Paintings and drawings by Bakst, Benois, Goncharov and Larionov were shown, lent by a Houston collector, Robert Tobin; also many of Baron de Meyer's photographs of Nijinsky.

In the museum's Brown Auditorium, a handsome and comfortable modern building, the pianists and writers Arthur Gold and Robert Fisdale performed, discussed and illustrated the work of Diaghilev's musicians with the erudition and charm that were revealed in their book on *Missa Sert*.

Such enthusiasm helps explain how a group of supporters came to decide, some years ago, that Houston should have its own ballet. They started, surprisingly but sensibly, with a school. The company grew from there, initially as an adjunct to the Houston Opera, but since 1963 as an independent venture.

The Houston Ballet has grown to the point that it is performing almost the whole year round and has toured all over north America. Next April and May it is to undertake its first tour to Europe and a group of soloists has already danced in China. There are 33 dancers plus a group of apprentices, and the repertoire ranges from the classics to specially created works.

Since 1976, artistic director



has been Ben Stevenson, an Englishman who danced with the Royal Ballet and in West End musicals, then became a principal dancer and ballet master with the Festival Ballet before moving to America where he worked first with the Harkness Ballet and as co-director to Frederic Franklin at the National Ballet of Washington.

That caused some criticism, but Stevenson's vindication is his policy of building up talent within the company. Before accepting the post he insisted that the old policy of inviting guest stars must end. Although the company has its hierarchy of principals and soloists, there is no inhibition about giving roles to youngsters in the corps de ballet who, nowadays, will mostly have come from the school.

What is most notable is the success with which Stevenson and his staff have managed to encourage individuality in the dancers while also achieving a coherent company style.

Glen Tetley's *Daphnis and Chloe* shows the Houston Ballet at its best. Readers who saw the Stuttgart Ballet's production will remember it makes a large cast. It is to Houston's credit that, although almost every avail-

able dancer has to be pressed into service to make up the ensembles of shepherds, shepherdesses, satyrs and bacchantes, the pace never flags and the clarity never blurs.

The outstanding individual performance, I thought, was that of William Frazee as Pan, a dominant figure throughout in Tetley's treatment and played with a thrilling blend of authority and tenderness, sensuality and sadness. Kenneth McCombie, remembered as a promising young dancer with the Festival Ballet before he moved to Houston three years ago, has come on well, and his *Daphnis* projects strongly both personality and dance; Janie Parker makes an attractive *Chloe*, and Andrea Vodehnal a sinuous *Lycian*.

What has to be admired is the way the Houston Ballet is prepared to back its own talents in trying to continue the rapid progress it has already made. With some excellent young dancers coming up to reinforce its already strong ranks (Li Cunxin, in particular, proved dazzling in his solos in the showpiece duet from *Don Quixote*) there could be exciting times ahead.

John Percival

Theatre

Underwood's
Finest Hour

Lyric Studio

With forceps and screwdrivers in the hands of the constant obstetrician, a difficult delivery is under way. England needs 65 runs in 34 minutes to beat the West Indies. The forceps and screwdrivers are at the ready to repair the radio which was broadcasting the Test match, and that, of course, was broken by the husband who thought that the doctor should be delivering his wife's baby.

Terry Jones and Michael Palin have built rather less than 34 minutes of a luncheon play around that idea, more as a tribute to cricket than in the shape of Derek Underwood — than as a try at theatre.

Underwood's Finest Hour is a production which requires six actors and features the voice of John Arlott calmly announcing the unexpected triumph of Underwood holding his ground where Boycott had just failed. It is not unamused.

© Jean-Pierre Bonnefous will choreograph the Metropolitan Opera's new production of Stravinsky's *Le Sacre du Printemps*.

The work will have its premiere on December 3 as part of a triple bill of Stravinsky works which also includes *Le Rossignol* and *Oedipus Rex*, being presented by the Metropolitan in honour of the composer's centenary.

ing, and is generally pleasant clowning, except, perhaps for Joanna Maude, who convincingly spends the performance sweating and straining in stirrups while the doctor and nurse strain to hear the match.

In the days of Monty Python, the whole sketch could have been accomplished in even less time than at the Lyric Studio which would have made it tauter, funnier, more chaotic and certainly better value. The ideas are still sprightly, there is a nice turn to absurdity when the doctor discovers that the husband is a loathsome speedway racer, and the argument about the baby's delivery is deflected into a row between sportsmen of different persuasions.

If Mr Jones and Mr Palin, could have filled the time with more bunter and given the director, Alastair Gooldeen, increasingly complex arguments, and actions to stage, it could have been a delight. But Underwood comes out of it best, and everyone knew that before the show began.

Ned Chaillet

7 great
musicals open
at the Adelphi
from
November 18!

DOYLE CARTE
GILBERT &
SULLIVAN
ADELPHI THEATRE
NOVEMBER 18 - FEBRUARY 27

BOX OFFICE-01-836 7611/7358
CREDIT CARD HOT LINE 01-930 0731

GLC

...extraordinary actor...
compellingly brilliant film

Cannes
International
Critics Award
Best Screenplay

ISTVAN SZABO

MEPHISTO

STARTS THURS 5 NOV GATE CARPARK
207-220 453446



Domingo & Giulini

Gala Opera
Concert

A new digital recording of favourite tenors as by Verdi, Donizetti, Halévy, Bizet and Meyerbeer.

© 2532 009 - 3392 009

Danac
Gramophone



محمد المنصور

Fashion by Suzy Menkes: who dresses the Princess?

Mistress of her own royal wardrobe

I can reveal, as they say, the real secret of the Princess of Wales's style. She is her own Mistress of the Wardrobe. Although she has had some advice and help, she remains the ultimate arbiter of everything she buys. All the important clothes that she wore in Wales last week were selected by her personally from Knightsbridge's data triangle, spanned by Harrods and Harvey Nichols at either end and by Sloane Square at the apex.

The personal relationship she has built-up with a handful of designers has been the crucial factor in planning the clothes for her new role. The key names, already well-known on the Sloane Ranger circuit, are Caroline Charles, who made the tartan suit for the Braemar Games and the cream, cashmere coat and skirt seen in Wales and at Balmoral; Donald Campbell, whose red and green suit so tactfully emphasized the Welsh theme and whose blue chiffon cocktail dress appeared when the Princess was invested with the Freedom of the City of Cardiff; Belville Sassoon, who made her camellia silk going-away outfit, the cherry sailor dress for the portraits with the Queen and the red fringed tweed outfit the Princess wore on the first chilly evening in Wales. Milliner John Boyd (who says he just thinks of his most illustrious client as "Mrs Shand Kydd's wee lassie") makes all her hats.

The first and most formative influence on the Princess (and the person who paid for all her initial purchases) was Frances Shand Kydd, who swept her daughter into Belville Sassoon the day after the engagement was announced.

But Diana Spencer was already well-established on the Knightsbridge network. Her favourite pastime, perambulating through Harrods, it is endearing to discover that she is still popping into the store when she has a spare hour. (The last visit came after she saw her husband off at Heathrow for President Sadat's funeral, and resulted in a pair of snazzy black jodhpurs that have yet to be seen in public.)

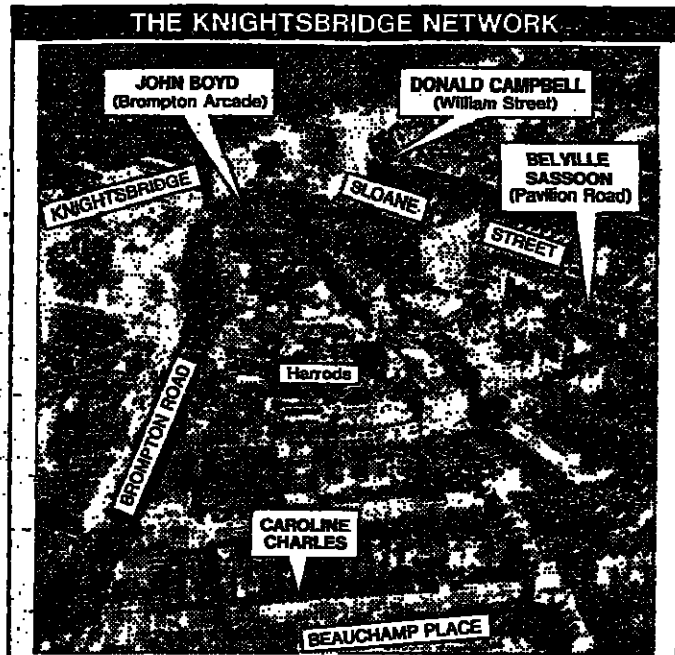
The Princess of Wales now draws a distinction between her public and private clothes. But just because she was photographed in a Laura Ashley cotton skirt and simple sweater a year ago at her nursery school, one should not suppose that Diana Spencer has only a minimal wardrobe. She has bought clothes from Caroline Charles well before the engagement.

"Like most girls of her age and class, she had casual clothes for work, good country clothes and some pretty evening things. The only thing she didn't have were the formal outfits," says a spokesperson from Buckingham Palace who was closely involved with the Princess during the pre-wedding period.



Donald Campbell

Freedom of Cardiff in glitter chiffon. Wearing the Welsh flag in wool crepe.



Prices in perspective

The cost of the Princess of Wales's clothes is an open secret to anyone who reads the swing tickets where she shops. The average price, in the shops of her new winter outfits is about £200, although the velvet suit was rather less (£144) and the chiffon cocktail dress rather more (£285).

But just because the Princess is buying off-the-peg outfits, it is naive to suppose that she is always paying the shop prices. Many of the designers are charging her wholesale prices (approximately half plus VAT). One, at

least, of the major items she has been wearing this winter was presented to her as a wedding gift, although such items are only accepted on the understanding (backed by a stiff palace letter) that the designer/shop does not use the connexion to promote themselves.

To put prices in perspective if the Princess were to buy clothes from, say, Hardy Amies, her woollen day outfit would cost from £600. If she were dressed from Marks and Spencer, braided velvet jacket and pure wool skirt, she would pay about £55.



David Sassoon/Belinda Belville

Demure sailor suit to appeal to the Queen, sparkles at night.



John Boyd

Hat down for the Soames wedding. A new trim and a new angle for Wales.



Caroline Charles

Highland lino tartan at Braemar. Blond cashmere for Welsh downpours. Designer portraits by Harry Kerr.

Bill Pashley

Country tweeds in a Scottish setting.

play). Donald Campbell is a softly-spoken Canadian, who trained with John Cavanagh and inherited many of the Cavanagh couture customers when he opened his other shop Chateau eight years ago. He makes off-the-peg clothes with couture workmanship: hand-stitched zips, tiny tucks and discreet piping. He is delighted to be helping the Princess (he has made several more outfits) and only wishes that he could see his creations "with just hair and not those hats".

But those hats are very much part of the Princess of Wales and her personal view of her public role. Her relationship with the fine-boned milliner with the broad Scots accent is a warm one. John Boyd says he treats her "like a wee sister" and admits that his young customer is still learning how to wear his hats.

"She'll come in and say 'you must be so cross with me, how I put it on yesterday'. But I always tell her that she's learning fast," says Mr Boyd, who gives the epicurean impression of enjoying the trying-on sessions ("We hear her little feet pattering up the stairs") as much as his illustrious client.

All the hats for Wales were his, often trimmed with just a belt or a scrap of fabric for colour guidance. ("She hasn't really understood yet, bless her heart, that it would be easier to see the whole outfit.") The red hat, rather plonked on the back of her head in Rhyll, was actually the same racey red straw she wore in the summer to the Soames wedding, re-trimmed with green ribbon and worn, by royal convention, to show her face. Weep not for the flutter of ostrich feathers deluged by Welsh rain. Three more identical side-tilted feather-trimmed hats, in different colours, have been dispatched to the Palace. ("We've sent quite a bundle off to her".)

John Boyd, who has made hats for her mother, Mrs Shand Kydd (he also makes for Mrs Thatcher) conveys more clearly than any of the other designers I spoke to what an ordeal it must be for a girl of 20 to have the gimlet gaze of the world on the way you wear your hat. She can indulge a teenage fondness for shopping in Mr Boyd's poky little upstairs salon, with someone who treats her as the kid she almost still is.

The other designers, even those she knows, find that the relationship has to be more formal, more strained, although they all speak of her natural warmth (slices of wedding cake dispatched all round to the workroom people who sew up her clothes). The most endearing story I heard (among some splendid indiscretions) was from the designer who realized that he had overstepped the mark with his nervous chatter. The frozen silence was melted by the Princess's grin, and the ringing phrase: "Now, now, back to your basket!"

EMILIO PUCCI

of 12a Cadogan Place, London, S.W.1
Tel: (01) 235 2852

are pleased to announce that their winter and cruise collections will be available in their boutique from the beginning of November.

The one thing money can't buy costs 80p

Your Health

The new monthly magazine written by doctors. At your newsagents now.

All Diana's country clothes came from Bill Pashley, who is geographically off the Knightsbridge beat in a terraced house in Battersea. His upper-crust customers, his refined English tweeds and couture craftsmanship all owe allegiance (like the Knightsbridge girls) to the grand English country houses.

The Princess of Wales wears Pashley's tweeds with particular style. He made the hooded check blouson jacket and slim skirt that she wore in Scotland when the royal couple emerged from the covey on their honeymoon. He also made the sporty tobacco brown flannel suit she wore to the Derby and the Jodhpur that she flings over her breeches or tweed skirts when she is being herself. Bill Pashley, a dedicated craftsman couturier, who makes every garment by hand, prefers Diana "in their unspoiled clothes and with her hair all wind blown. In formal dress I feel she tends to freeze".

That is a sentiment echoed by many of her public who feel that someone has "got at their unspoiled clothes and turned her into a fashion plate. It is certainly true that the staff of *Vogue* fashion magazine have been introducing her to designers and clothes outside the orbit of even the most fashion-conscious Sloane Ranger. The sharp and shapely separates like the cream mohair jacket and skirt (and the red and

white spotted silk summer outfit) were by designer Jas Gawronski, a *Vogue* introduction.

They also found two pretty dance dresses from Roland Klein. The famous black taffeta Emanuel ball gown, and ultimately the wedding dress, came as a result of a photographic session for *Vogue*. The more discreet emerald taffeta ball gown which the Princess wore last week in Wales was made by the wholesale couture firm Nettie Vogues, organized by *Vogue* magazine for the official Snowdon pictures in the summer. Even the pretty burgundy velvet suit the Princess wore on the last day of the Welsh tour came from Jaeger via the *Vogue* connexion, and not directly off the peg. "But we only present clothes to her as though she were in a shop and she then chooses what she likes", explains *Vogue's* beauty editor, Felicity Clark, a long-time friend of the Spencer girls.

Both Jane and Sarah Spencer worked for *Vogue* before their respective marriages.

Design

Space-age Loot

Rainbow coloured titanium, sombre stainless steel, homely wood and delicate silk are all used for jewelry at the Loo VII exhibition which opened yesterday.

The Goldsmiths' Hall have labelled as "Mixed Media" this impressive collection of unusual, imaginative and affordable jewelry that is the central part of their selling show.

The idea behind the first Loo exhibition in 1975 was to encourage the artist craftsmen by giving them a chance to display their wares, and to show the public that real jewelry need not be prohibitively expensive.

Anyone searching for a Christmas gift for wives, girlfriends, or themselves, would certainly be impressed at prices that start at £5 and offer some gold-plated earrings with a striking Paisley motif (by Louise Sant) at just £10.

The platinum and gold jewelry sections are naturally more expensive, but contain some pretty ideas, like Geoffrey Turk's cold bright platinum ring set with a blue topaz (£690) and Ann O'Donnell's 8 ct gold necklace set with Romano British coins (£380).

The objects d'art hunt at the Mixed Media jewelry to come. Some of the most splendid pieces like Cecil Colyer's tactile maple mazers banded in silver (from £75) and Peter Layton's



Silver starfish on a smooth wooden bangle by Margaret Turner, £50.

marbled glass dish decorated with a silver dragonfly (£86.25) also rely for effect on contrasting materials. Other silver smiths are using technique for effect, like Michael Bottom's hammer-and-nail decorated letter opener (£250). Silver photograph frames, like Maureen Ford's carefully composed duck and reed border (£78) are a strong feature in this section. Bracelets make the news in the jewelry sections, especially

Sandra Poulton's squared lines with zig-zag shaping (£16) and W. Richard Curdie's curving silver and mother-of-pearl resin bracelet (£750).

Abstract shapes dominate the Mixed Media section. Perhaps the materials like titanium and aluminium that are by-products of space age technology, dictate modernistic and futuristic design ideas. Anne Clare Graham's triangular titanium earrings (£50) are echoed in shape by many other designers, including an effective use of silver triangles on a rope chain by Reema Pachachi (£70).

The sheer number of different materials — from David Barlow Smith's lacquered copper shield brooch (£30) to Elizabeth Turrell's porcelain necklaces (£50) — is impressive. So is the way that they are used together, especially in Shirley Dame Peters's silver, gold, cultured pearls and silk necklace (£170).

The Goldsmiths' Hall owes its origins and traditions to a belief in precious metals. Hallmarking rules prevent their catalogue from describing mixtures of base and precious metals as "part silver". But the Goldsmiths' Company should be congratulated on supporting good jewelry design in a variety of media.

Loo VII at Goldsmiths' Hall, Foster Lane, London EC2 until November 21, closed Sundays.

Compared with Old Bond Street, Knightsbridge has always lacked a certain something...

we've just put that to rights



We're pleased to announce that our new store is now open at

47/49 Brompton Road Knightsbridge

25 OLD BOND STREET AND AT THE LONDON HILTON MADRID, BARCELONA, BRUSSELS, TOKYO, OSAKA, SINGAPORE, HONG KONG, KUWAIT, NEW YORK (opening 1982)

Hoping the lady will relent

Peter Watson



P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

THE CBI IN RECESSION

The suggestion from the floor at its annual conference that the Confederation of British Industry get together with the TUC to work out new initiatives in retraining and employment is imaginative and should not be let slip by the CBI leadership. No one should underestimate the urgency for all public bodies to think hard not just about the pain of unemployment but also their own role in it. For too long the CBI itself have been content to moan about the economic climate and the Government's contribution. The recession and the Treasury's relentless squeeze have induced passivity among the victims.

A gratifying quality of yesterday's debates at the CBI is that less was heard about government responsibility and more about the responsibility of management. The intervention by Mr Ian MacGregor, chairman of British Steel, that it was management as well as the work-force that must now get down to the challenge of Japanese competitiveness, was one indication of this changed mood. This is not to say that the CBI has suddenly dropped its defensive mantle and embraced a new role as statesmen of compassionate capitalism.

Today's debate on the economy may tell differently, but compared to last year's little fracas over the director general's promise of a "bare knuckle fight" with the Government over the economic plight of industry, little

heat has so far been engendered. On the specific questions—whether Leyland should be allowed to close, whether the new Employment Secretary should make unions liable for strikes, whether import controls should be imposed on Japan—there has been barely a whisper.

To ask for debate genuinely reflective of the deep divisions within industry is probably too much to demand of an amorphous body like the CBI. Mr Enoch Powell pointed out many years ago that, faced with an outside threat such as socialism, industry's proper response should not be to coalesce but to disband the CBI and let each company react according to its circumstances. Today's squeeze is doing far more to hurt the CBI's members than any action by a Labour Government. But it suggests the same response at a time of profound structural change, whether unnecessarily intensified by Treasury policy or not—the only answer can be for each company to work out its own salvation.

In that sense Sir Raymond Pennock's spirited defence of his organisation for having helped change legislation on sick pay, and bring down commercial rates in individual local authorities and having pressed the case for bringing down the National Insurance surcharge is only partially relevant. Like the TUC, the CBI must now accept a smaller role as a representative lobbyist of government, counting its victories and defeats by

changes it effects in central policy.

Where Sir Raymond is on firmer ground is in his call for industry to accept the Government's squeeze as fact, and respond accordingly. Here the CBI's role is one of leadership within industry itself. Companies have a contribution to make in pursuing constructive changes in work patterns, training and education, not simply slitting down for greater competitiveness. They have already done much, and could do more, to help create a climate of moderation in wages. That is not something that can be left entirely to the market or the Government. Nor is it something that can be carried out in an atmosphere of surly resistance against government policies matched by government distaste for what is termed corporate-state relationships.

The role of both CBI and TUC needs to be revised but not ignored. On a great many issues, defining worthwhile capital investment projects, changing the mode of apprenticeships, looking again at retirement ages, and considering industrial and economic policy within the National Economic Council, they have much of practical value to offer. It has been one of the weaknesses of the CBI that, responding to the feelings of Ministers and its own members, it has let fall any attempt at recent dialogue with the TUC. There is a need for wider horizons, but in the end it is the specific occasions such as that at Leyland which matter.

PRISONERS OF GEOGRAPHY

Now that Finland is shortly to elect a new President for the first time in a quarter of a century it is natural that the interest of other European countries should focus upon her international role. Under the Finnish constitution it is the president who is given responsibility for the conduct of foreign policy, and President Kekkonen has used that authority to the full. It is he, even more than his predecessor, President Paasikivi, who has defined Finland's role in the world today. That this role is of interest to others is demonstrated by the creation of a special word to describe it, "Finlandization".

It is taken by the Finns to be a pejorative term. But it is widely used, has a specific meaning, and deserves to be discussed. It refers to the fact that because of her geography, and to some extent her history, Finland has to live under a sense of perpetual pressure from the Soviet Union. Because this pressure takes subtle forms it is frequently misunderstood or denied. It has not prevented Finland from continuing to have free elections. It has not stopped her having a considerable amount of trade with the west, or having a trade agreement with the European Community, or being an associate member of Efta (the European Free Trade Association), or becoming a member of the Nordic Council.

Finland is, in short, a free country. But she is not a country with freedom of manoeuvre. She does not take

instructions from the Soviet Union, but she likes where possible to anticipate the wishes of Moscow or at least to avoid causing offence. It was only after much hesitation, anxiety and some convoluted tactics that Finland felt it was safe to ratify the trade agreement with the EEC. Nothing is said in government circles to upset Moscow. Even though some Communist countries in eastern Europe dared to criticize the Soviet invasion of Czechoslovakia, the Finnish Government felt able to express only its tortured confusion.

Although elections are indeed free in Finland, the Soviet Union is not above influencing the outcome. There was the "winter frost" of 1958-59 when the Soviet Union cut off trade links when a government of which it did not approve was elected to office in Helsinki, relenting only when that government resigned. In 1961 it sent a note to Finland during the Berlin crisis proposing military talks under the 1948 Treaty between the two countries. It was at a time when President Kekkonen was being strongly challenged for reelection, and the effect was to cause the withdrawal of his principal rival.

Above all, there remains today the belief in Finland that it would not be safe to have anyone in high office who was not acceptable in Moscow. There is the pressure on policies and personalities which is exercised from time to time through Soviet news-

paper articles or the hints of Russian leaders. So it will be instructive to see if there is any Soviet attempt to influence the coming presidential election, and whether the Finns will now take notice if there is.

The term "Finlandization" refers then to a state of freedom under pressure. The fact that the Finns impose certain conditions on themselves to avoid having them imposed from outside does not make the pressure any less real. To mention these facts is not to be unfriendly to the Finns. They are the prisoners of their own geography. We might wish in the west that they would impose rather less restrictive conditions upon themselves, that they would have more confidence in their own freedom. They could afford to do so. But it is inevitable that whoever is the next President of Finland will maintain the broad direction of his country's foreign policy. Conditions are attached to Finland's freedom by that long frontier with the Soviet Union.

So Finlandization, or at least a modified form of Finlandization, is a term for Finland. But it should be a warning to the rest of us who are not imprisoned by geography in the same way. Finland is an example of how, when the balance of power is heavily adverse, a country can be put under political and psychological pressure without a single Russian soldier crossing the frontier.

East Timor invasion

From Lord Avebury
Sir, Evidence indicating that Britain and her allies, while making the right noises in public about the right of the people of East Timor to self-determination, were at the same time secretly encouraging the Indonesians in their aggression against that country has been available for some time. That such charges have now been made on Portuguese television (*The Times*, October 13) therefore comes as no surprise.

On December 10, last year, I initiated a debate in the House of Lords on this very matter. I referred to a secret letter from the British Ambassador to Indonesia to the Foreign Office of July 1975, the text of which had been published in a book which appeared a few weeks earlier in Australia.

As far as the Ambassador's advice, to "keep our heads down and avoid siding against the Indonesian Government", is concerned, this has indeed happened as is apparent from Britain's voting record on the annual resolutions tabled at United Nations General Assemblies. Apart from one occasion in 1975, Britain has repeatedly abstained on resolutions calling for an act of self-determination in East Timor, despite the Government's stated belief that such an act has not yet taken place, and its declarations on a number of occasions that Britain does not recognize Indonesia's integration of East Timor.

Meanwhile, news of a new offensive in East Timor has recently come from church sources there and Indonesia. Virtually the entire surviving male population is being conscripted in an operation aimed at forcing all

resistance fighters into the open. A report submitted in June this year by the East Timor regional assembly, whose members were appointed by the Indonesian Government, details gross human rights violations by Indonesian troops and widespread corruption and malpractices by Indonesian military personnel in charge of the economy.

While I consider that it is still necessary to pursue the issue of Britain's past role concerning Indonesia's invasion, the most crucial issue today is for western governments, including our own, all of whom have close economic ties with Indonesia, to press for immediate withdrawal of Indonesian troops from East Timor, and to work to create the necessary conditions for the people of that war-torn country to exercise their right to self-determination.

Yours faithfully,
AVEBURY,
House of Lords.

Committal proceedings

From Mr Malcolm MacEwen
Sir, You describe (leading article, October 23) the defendant's right to put his case at committal proceedings as one of the most important rights granted to people accused of serious crime. My experience as a young solicitor in the Scottish sheriff and magistrates' courts persuaded me that the absence of public committal proceedings, with their attendant expense, delay, prejudicial evidence and minimal probability of acquittal.

The English defendant is tried twice. Trying him once might make it easier to reduce the intolerable delays of which you complain.

The only advantage for the defendant that I can see in committal proceedings is that he can discover the case against him, but there are better ways of achieving this aim than going through the elaborate charade of a pre-trial, as Jeremy Thorpe would no doubt confirm.

Yours faithfully,
MALCOLM MACEWEN,
31b Tanza Road, NW3.

From the Chairman and Vice-Chairman of the Criminal Bar Association

Sir, We have no intention whatsoever of becoming involved in the controversy over the obtaining of a voluntary bill of indictment in either the Croydon or the Birmingham cases. Nevertheless, we read with great approval that part of your leading article of Friday, (October 23) in which you wrote, "An accused should be entitled to put the prosecution to the proof that there is at least a prima facie case against him, enough evidence to justify the case going to a higher court."

If the report of the Royal Commission on Criminal Procedure (the majority of which has our strong support) is implemented in full there will be no committal at any stage, only a review procedure if the case is not tried within a certain time. Even then no evidence can be called. The Criminal Bar Association is wholly opposed to the abolition of the committal at which evidence can be heard and tested. The Law Society is of an identical view and whilst urging the Home Secretary to take action quickly on the report as a whole we would also urge him to abandon publicly that recommendation now.

We remain, yours faithfully,
JOHN MARRIAGE,
MICHAEL HILL,
5 Paper Buildings, Temple, EC4.

Case for keeping a strong conventional arms capability

From Professor Michael Howard, FBA

Sir, Lord Carrington's warning (report, October 28) that the leaders of the current campaign for unilateral disarmament are not only making disarmament more difficult but war more likely needs to be carefully pondered by the well-intentioned men and women who have assumed the responsibility for initiating and conducting that movement. But to link the need to preserve a stable balance of deterrence with the requirement to introduce the Pershing and cruise missiles into Europe, and to make acceptance of the latter a symbol of loyalty to the Alliance and resistance to Soviet blackmail, is to fall into the same trap as the unilateralists who maintain that the deployment of these weapons will make nuclear war more likely rather than less.

When the story of the TNF (theatre nuclear forces) issue comes to be written it will bear a close family resemblance to that of the ill-fated MLF (multilateral force) of ten years ago. Both originated in the exaggerated importance attached by the United States Government to the doubts expressed by a very small number of European specialists about the credibility of the American nuclear guarantee to Europe in the light of improvements in Soviet technology. A concern which was quite wrongly believed to be widespread within the European defence community.

In an attempt to assuage these doubts the Pentagon came up with a technological solution for which there was no military requirement whatever but which would, they hoped, reassure those meticulous pedants who believed that, unless nuclear deterrence was precisely balanced at every level, it would no longer carry conviction.

Once the American proposals became official, their European partners felt that in loyalty they had to support them, even though many of them privately considered the whole project absurd. When eventually the United States Government realised how grossly it had misjudged European opinion, and the Americans had no great enthusiasm for their own

brainchild, the MLF project was belatedly allowed to die. None of us have slept any less easily in our beds as a result of its demise.

The MLF affair was a comedy of errors. The TNF could well be a tragedy. There is no consensus in the European defence community, and no sense among the European peoples as a whole, that the SS20s present a threat of a new order of magnitude. They are more accurate than the old SS4s and SS20s, but with thousands of such destructive powers, accuracy is of little significance. They remain a very small proportion of the enormous nuclear force that the Soviet Union is capable of launching against Western Europe if it so wished.

The belief of some strategic analysts that the Russians can only be deterred from attacking us by the installation of precisely matching systems—ground-launched missiles—must be matched by ground-launched missiles—is politically naive to the point of absurdity. The United States is "coupled" to Europe, not by one delivery system rather than another, but by a vast web of military installations and personnel, to say nothing of the innumerable economic, social and financial links that tie us together into a single coherent system. To satisfy those pedantic analysts who require still further guarantees, the Americans' whose patience seems inexhaustible, have already allocated to Nato a submarine-based nuclear force of immense destructive power.

If all this is insufficient to deter the Soviet Union from a course that they are in any case likely to contemplate only in the very direst of extremities, what difference will be made by the installation of Pershing and cruise missiles, particularly if these remain under sole American control?

The true vulnerability of the West still lies where it always has, in the field of conventional armaments. The likelihood of the Soviet Union believing that they could launch a nuclear attack on Europe without suffering instant retaliation is by no means utterly remote. That they might risk launching a massive conventional attack that could attain its

objectives before the decision to use nuclear weapons could be reached at all is, alas, much more easily conceivable.

So long as the conventional balance remains so uneven, the Western strategy of relying on the first use of nuclear weapons to defend ourselves is not only morally dubious but politically and militarily incredible. But the responsibility for this strategy does not lie with the United States. It lies with the governments and peoples of Western Europe who have, for the last thirty years, refused to take the necessary measures to provide for their own conventional defence.

That is where the CND is so dangerous. Their present campaign is sending a signal both to Moscow and to the United States, not simply that the peoples of Western Europe are not prepared to defend themselves with nuclear weapons, but that they are not prepared to defend themselves at all: a signal that could create a quite terrifying degree of instability by presenting the leaders of the Soviet Union with options that hitherto have been firmly closed to them.

If Mousnier Kent and Mr Thompson were to make clear their own commitment to maintaining and strengthening alternative non-nuclear defences, and devote their considerable organisational and oratorical powers to persuading their followers to do the same, they might really make some progress towards banning the bomb. At present, I am afraid, they are vulnerable to the charge, if I may borrow one of Mr Thompson's own highly expressive phrases, of "trying to hurry the people of England, without thinking, over the threshold from negotiation to surrender". The sooner they can make their intentions clear in this respect, the better.

Yours faithfully,
MICHAEL HOWARD,
History Faculty Library,
Broad Street, Oxford.

The second paragraph of Vice-Admiral Sir Ian McGeoch's letter yesterday should have started: Surely it is inconceivable that the Americans would have courted inevitable nuclear

Lapsed governors in ILEA

From Mrs Marigold Johnson
Sir, We read a lot about what the GLC is doing these days. It may interest ratepayers to know what it is neglecting to do—namely, its duty in many of the schools serving London.

Last week I received a circular letter from the Inner London Education Authority addressed "To all Chairmen (sic) of Governors". It stated, in three lines, that as the new governing body had not been appointed, all governors' meetings this term were cancelled. In other words, the committee (elected in May) has failed to decide on the constitution of governing bodies (of all "special" and, gather, many ordinary junior schools)—and is thus unable to nominate governors, all of whose appointments lapsed on September 1. I have been proud to act as governor, and for the past six years as chairman, of an ILEA special school. It is a model of its kind, to which teachers and educationists from elsewhere come and marvel at what a dedicated staff, and ILEA resources, provide to help 34 children; the governors have been, I think, quite useful too.

Reselection may be in order; party nominees are not democratically elected (although parent governors must be), and changes may be needed. But it cannot be right that ILEA schools should be without statutory governing bodies.

Where's the accountability in a crisis (pupil, parent, staff, premises)? It cannot be good policy for ILEA, which most of us campaigned to preserve only last year, to show such contempt for the voluntary service and loyalty of its governors.

Most of all, it is a clear dereliction of duty to allow ideological debate about structures to take precedence over the running of schools; even if pupils don't notice the absence of governors, the staff miss supportive intermediaries between them and their bureaucratic employers.

Yours faithfully,
MARIGOLD JOHNSON,
Croydon,
Buckinghamshire,
October 28.

Historic interview

From Lord Birkett
Sir, I am somewhat puzzled by Mr Curteis's kindly letter to you (October 30). I simply cannot imagine in what way my father could be held to have "behaved discreditably" in his examination of Sir Oswald Mosley.

So far from having "anything to hide", the Birkett family is not aware of having anything at all. I have no copy of the official transcript. Indeed, I have never seen it. The only direct family links with 1940 are now my sister and myself. We were both at school at the time, so we cannot be of much use to the historians. I remember only that my father found the task of administering the 18B Regulation tiring and often frustrating. And that he took it very seriously indeed.

If the authorities decide to release the transcript I shall have no objections at all and shall be happy for the historians who are so anxious to see it. If, on the other hand, the criteria upon which they operate oblige the authorities to keep the transcript locked away I have no arguments at my disposal to persuade them otherwise.

Yours faithfully,
BIRKETT,
House of Lords,
November 1.

Unending pursuit

From Mr D. R. Vickers
Sir, In today's *Times* (October 29), Reverend James Allan complains that the material arriving at a deceased parishioner's address is easy to see how distressing this can be for the relatives, and reputable mail-order houses try their best to avoid what is both bad manners and bad business.

Customers who wish to have their names removed from a mailing list, for whatever reason, can help themselves and the firms concerned by giving as much notice as possible, writing legibly and with their full name and address, and quoting the all-important customer reference number where this is given in previous correspondence. Private and business interests coincide completely: none of us wishes to address an unwilling prospect.

Yours faithfully,
D. R. VICKERS,
Director,
Association of Mail Order Publishers,
1 New Burlington St. W1,
October 29.

Invoking theology

From Mr Roger Butler
Sir, The Very Reverend Allan Shaw asserts ("Taken in vain", October 27) that if the Government's policies are wrong it is its economics and not its religion at fault. I am not so sure. In the preface to his *Systematic Theology* that most eminent of modern theologians, Paul Tillich, declared: "The smallest problem, if taken seriously and radically, drove me to all other problems and to the anticipation of a whole in which they could find their solution." The scope of a theological system can be almost unlimited.

The Church must surely welcome the conversion of *Times* leader writers and their ilk to the realization of the all-encompassing relevance of theology.

Yours faithfully,
ROGER BUTLER,
199 Half Moon Lane, SE24,
October 29.

Employment prospects

From Professor D. A. Bell

Sir, The Director of the National Computing Centre (October 22) suffers from the fact that his personal interests are in the service sector of the economy: the well-known theorem that no computer installation has ever resulted in an overall reduction of staff (I cannot say whether this is true) represents the continual and universal growth of the service sector.

The economist's concept of elasticity has in real life two limitations. The first is the limit on raw materials, including, say, the limit on the amount of consumer demand for any given product: one can imagine having several colour television sets about the house, but where would one put the second washing machine? Much can be done by forecasting future markets, as the Japanese did with pocket electronic calculators, but in practice there is a limit to the speed with which labour can be transferred from one industry to another.

As regards history, the important comparison is not between coach building in the last century and the automobile industry of 50 years ago and of today, but between the automobile industry of last year and that of five years ahead: I am sure the last comparison will not show a large increase in employment.

Four out of five of the suggested spheres for action—education, health, public administration and the problems of the third world—require communal action. Is there to be a move from private to communal activity, as well as from employment in goods-related industries to service-related employment? If so, does it imply that the level of taxation must inevitably rise, or that the communal way be accommodated by that other elasticity, the elasticity of tax revenue with increasing economic prosperity?

Yours faithfully,
D. A. BELL,
87 East End,
Beverly,
North Humberside.

Wales's Prince

From Mr Ioan Bowen Rees

Sir, It is a pity that your Welsh Correspondent, Mr Tim Jones, should have chosen (October 24) to contrast those who welcomed Prince Charles and Princess Diana to Wales this week with those who "pay homage to Llewelyn the Last, killed in 1282".

The majority of those who were delighted to welcome the present Prince and Princess also revere the memory of Llewelyn. In Wales, general support for the present Monarchy dates back to the accession of Henry Tudor, whose forebears were closely identified with Llewelyn and Owain Glyndwr.

The Chairman of the Gwynedd County Council (together with his colleague from Clwyd) held a reception for the Prince and Princess of Wales last week, but the county council will also be taking the lead in the commemoration of Llewelyn in 1982, seven centuries after his death. It is extremely doubtful whether the national identity of Wales could have been conserved without Llewelyn's vision and valour.

Yours faithfully,
IOAN BOWEN REES,
Chief Executive,
Gwynedd County Council,
County Offices,
Caernarfon,
October 30.

Security risks

From Mr Antony Grey

Sir, Homosexuals owe a considerable debt to Mr Leo Abse for his courageous and resourceful persistence in piloting the Bill to decriminalise some aspects of their private consenting behaviour through Parliament in 1967, and as Home Secretary of the Homosexual Law Reform Society at that time and worked closely with him, I am very conscious of his contribution.

However, I must take issue with the facile conclusions, based upon dubious Freudian mythology, which Mr Abse draws in his article "How to recognise tomorrow's spy" (October 26) about the hypothetical psychological links between homosexuality and treason.

Since he does not specify what the "contemporary clinical research" is which provides accumulating evidence that a prime culprit in the manufacture of homosexuality is a hostile father who "takes away the manhood from his son", I am unable to comment on this assertion.

From my own standpoint as a humanistic psychologist, and having counselled many hundreds of

homosexuals during the past 20 years, it does seem to me that all the psychoanalytic "explanations" of homosexuality are based upon dubious and highly speculative assumptions; and that in any event they are no more and no less significant than "explanations" of heterosexuality, a phenomenon that is usually taken for granted by analysts. Could not a plausible case be made out for ascribing the popularity of psychoanalytical notions among intelligent freethinking Jews to their compulsive need to don the rabbinical mantle in the service of a latter-day prophet, Freud, in place of the discarded Moses?

Yours faithfully,
ANTHONY GREY,
90 Uplands Road, N8,
October 26.

From Mrs S. E. Watkins

Sir, My husband is a public servant. I smoke cigars. Should we be investigated? And how many more of us are there? Yours faithfully,
SARAH WATKINS,
Myers,
Milland,
Liphook,
Hampshire,
October 26.

Sharing the cuts

From Mrs Brenda Cohen

Sir, Change may be needed in universities, but academic judgments cannot be made under financial pressures that affect the self-interest of those who must make them.

The only moral and reasonable way for the academic community of the country as a whole to deal with damaging cuts is to share them out evenly, with Oxford and Cambridge taking the same proportionate share as Salford and Aston.

The only moral and reasonable way for the community of scholars of a particular university to deal with its cuts is to share them out evenly between its various activities. It is to be hoped the universities will have the will to present a common front on this issue and demand a reallocation of the UGC

Checks on prisons

From Mr Clive Davies

Sir, Things may be different at Winslow Green and Blundeston, but when I was a member of the Board of Visitors at Walton Gaol, Liverpool, 1977-80, our right to visit any part of the prison at any time was somewhat nominal. Staff shortages was the reason given for sometimes keeping board members, especially when unexpected, waiting about for an hour or more before allowing them access to particular parts of the prison; ample time to clean up, threaten, put to sleep or whatever any inmate who happened to be suffering maltreatment at the time of the visit.

I do not allege for a moment that such things happened or happen at Liverpool, only that they could.

Some members of boards, to my knowledge, have resigned because they felt powerless to be effective watchdogs. Like most serious students of penology, I consider that real power in British prisons today lies with the uniformed officers, backed up by the muscular Prison Officers' Association. Decent, well-intentioned board members are not so much, as many prisoners allege, "in the Governor's pocket" as "under the Scram".

Yours sincerely,
CLIVE DAVIES,
Department of Sociology,
University of Liverpool,
Eleanor Rathbone Building,
Myrtle Street,
P.O. Box 147, Liverpool.

The source of Stilton

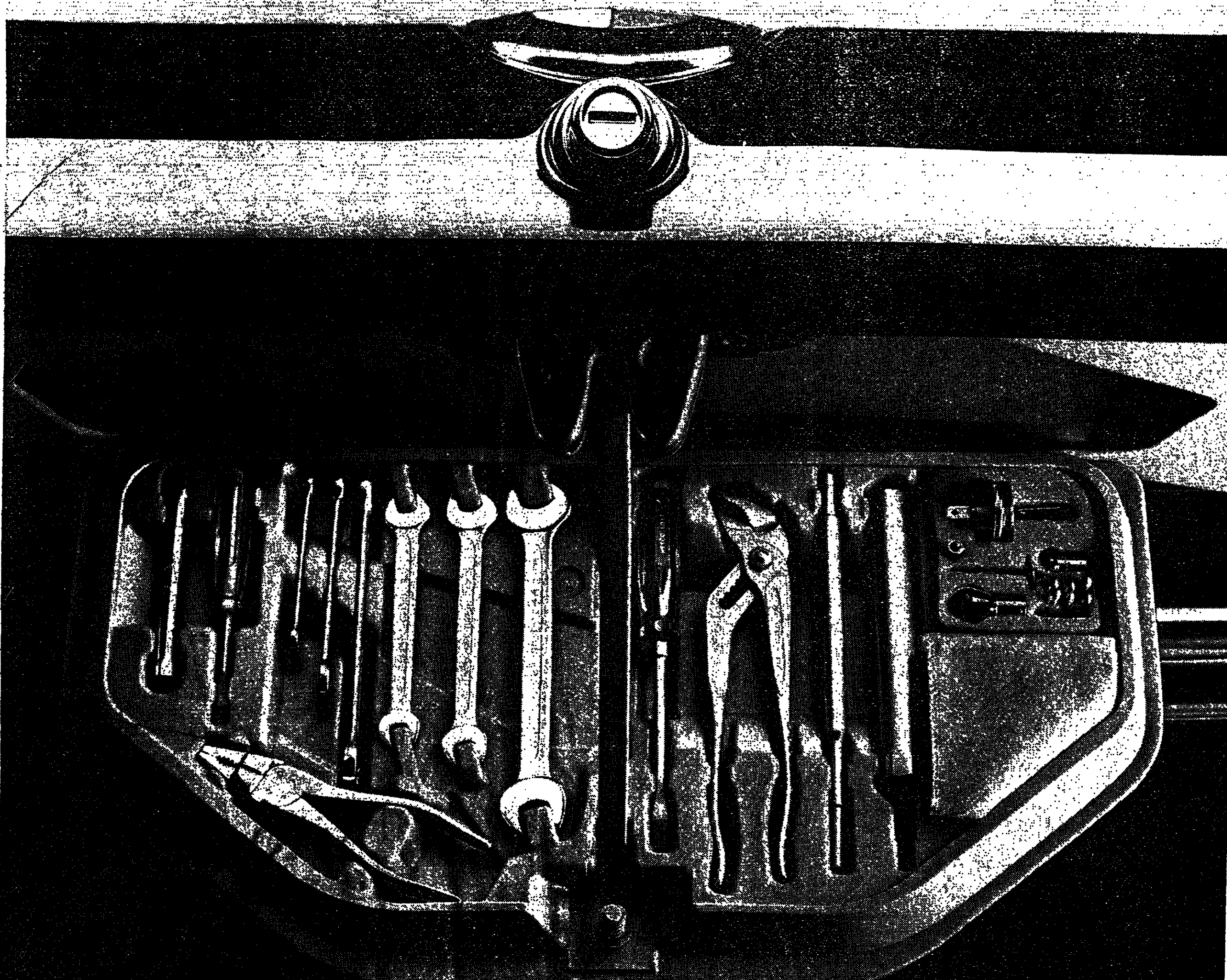
From Dr Stephen A. Royle

Sir, I was surprised to read in Hugh Clayton's article on cheese (October 19) that "Stilton" cannot carry the name unless it is produced near the place to which the name refers, for almost 200 years ago in his monumental *History and Antiquities of the County of Leicester* John Nichols explained how this Leicestershire cheese came to be named after a village in Huntingdon.

Originally "Lady Beaumont's Cheese", it was first made at

Quenby Hall in the late seventeenth century. Its manufacture then spread to Wymondham, outside Melton Mowbray, where it was made by a Mrs Paulet. She had an acquaintance who kept the Bell Inn at Stilton and she supplied him with her "cream cheese of superior quality". It became known after its place of sale, not its place of manufacture. Yours faithfully,
STEPHEN A. ROYLE,
Department of Geography,
The Queen's University of Belfast,
Belfast,
October 22.

WCBS



ONE FEATURE ON A BMW WHICH MIGHT BE MORE USEFUL ON OTHER CARS.

On other cars the toolkit is little more than a rolled-up afterthought stuffed behind the spare wheel.

There are no such loose ends on a BMW. The BMW toolset is fitted into a recess in the bootlid and folds down in front of you with the twist of a clip.

This precision in design is reflected in BMW's pedigree on the racetrack.

You don't race to 31 World and European Championships by making cars in a hurry.

So, significantly, every BMW is assembled at a third of the speed of conventional mass-produced cars. Which allows time to build quality right through the car, rather than veneer a second-rate construction.

Just sitting in a BMW you feel this aura of excellence surround you.

Everything, from the ergonomic cockpit to the satisfying thunk of a closing door, reflects this philosophy of precision.

And the attention to detail continues even after a BMW leaves the factory.

For BMW dealers are so thorough that, in a recent Autocar longterm test, a BMW was the only one out of the 20 cars to score the top "six star" rating for its servicing.

All of which begs the question, why fit so comprehensive a set of tools into a machine that's been so meticulously built and maintained?

Well, you never know, it might come in handy for those odd jobs around the house.



THE ULTIMATE DRIVING MACHINE

THE BMW 3 SERIES STARTS FROM £5,556. THE 5 SERIES STARTS FROM £22,265. THE 7 SERIES STARTS FROM £13,496 AND THE 6 SERIES STARTS FROM £16,968. PRICES, CORRECT AT TIME OF GOING TO PRESS, INCLUDE CAR TAX AND VAT BUT NOT DELIVERY OR NUMBER PLATES. (MODEL ILLUSTRATED BMW 736i) FOR A BROCHURE ON THE RANGE AND DETAILS OF SPECIFICATIONS WRITE TO: BMW INFORMATION SERVICE, P.O. BOX 46, HOUNSLOW, MIDDLESEX, OR TELEPHONE: 01-897 6665. (LITERATURE REQUESTS ONLY). FOR TAX-FREE SALES: 56 PARK LANE, LONDON W1. RING 01-629 9277.

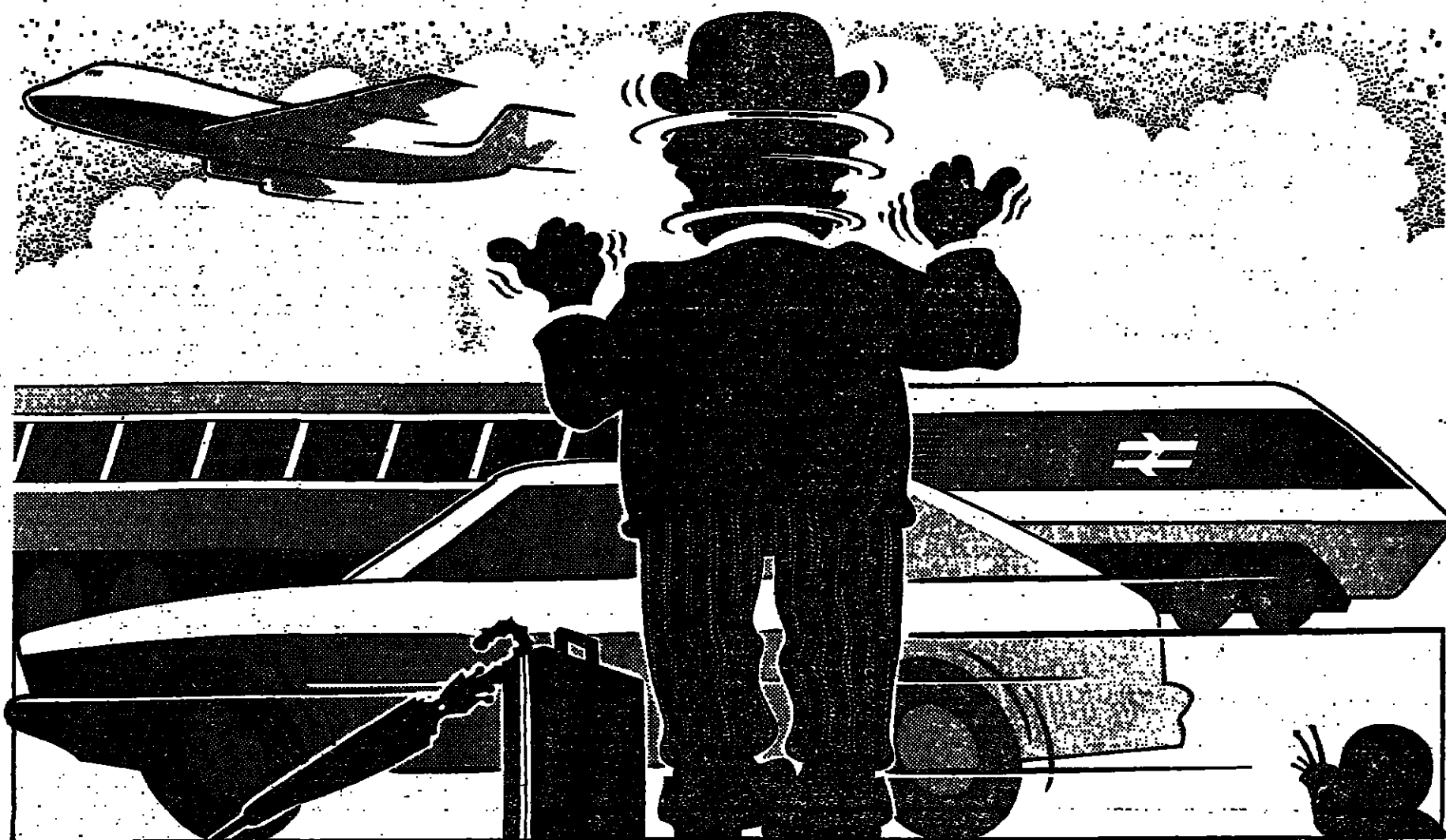
Stock Exchange Prices Strong gains

ACCOUNT DAYS: Dealings Begin, Oct 26. Dealings End, Nov 6. § Contango Day, Nov 9. Settlement Day, Nov 16
§ Forward bargains are permitted on two previous days

[illegible]

Business travel

Illustration: Mike Davidson



It's still the service that counts

Cheapsness still comes very low on the business traveller's priority list, despite the pressures on company budgets. Above all, the business person wants to be able to rely on his travel arrangements. Next comes speed and comfort. Cut-price rates are also only valued if they do not involve the loss of too much flexibility.

Mr Arthur Lyddall, vice president of the Institute of Travel Managers, whose members are employed by companies to coordinate employees' travel, spelt out the main requirements as "confidence, convenience and comfort" in addressing an industry seminar recently.

Technological aids may enable individuals to arrange all types of bookings from their own homes in years to come, he said. However Mr Lyddall's view was that the average business traveller would prefer "good service and the professionalism of an agent who knows exactly how to offer that service".

Mr Harry Pearce Sales, secretary-general of the Guild of Business Travel Agents, a tightly-knit association of the largest retail agents, claims that his members apply the utmost professionalism. To qualify, Guild members must be large, with a minimum annual turnover of £1m. At least one representative of an agency in membership must hold a professional qualification in travel and attendance at the Guild's bi-monthly meetings is compulsory. Membership is held at about 60 and there is at present a list of at least 40 companies

waiting to join, according to Mr Sales. All Guild members participate in an hotel voucher scheme which gives clients an introduction, and probably priority in booking, in most major hotels.

Large or small, choosing the right travel agent is half the battle. A good business agency should keep up to date with visa and currency regulations. It should also be able to advise about such matters as customs procedures for trade samples as well as hotel bookings, car hire facilities and local public holidays. There are, in addition, specialist agents with skills in particular sectors. Mr Sales describes how one of his members is expert in organizing travel arrangements for orchestras, another in medical conferences, a third in getting newspaper people where they want to go.

While cheapsness is not the first priority, even the most prestigious of big business agents should be able to strike a price somewhere near that of a discount ticket by, for example, joining his client to a party of others or advising the purchase of an inclusive ticket, or using any of the numerous other schemes within International Air Transport rules.

The other half of the battle for the best deal in business travel is to give the agent a chance to operate effectively. A frequent cry of travel agents is "if only our clients would not leave their bookings to the last moment". It is well worth thinking about travel plans well in advance and advising your agent of

your intentions. If more business people reversed the normal practice of making appointments first, and then investigating travel procedures on the relevant dates, the agents plead, they could save their clients 40 per cent or more of the travel cost.

A commonly-held view is that the commission system by which agents get paid is a disincentive for them to obtain the most economical price. In fact an agent can often gain much more profit by selling a reduced price package than a straight airline ticket. Since the commission paid by airlines is substantially higher on the reduced price air travel component of a package than on full fare tickets, there is only a marginal difference in the overall revenue the agent gains from the sale. In addition, the agent earns 10 per cent or more commission from the hotel, and/or car hire firm involved.

Another common misconception is that there is something shady or even

illegal about reduced price travel. The fact is that, although many business packages are tied to trade fares and exhibitions abroad, the use of such packages is not confined to participants.

Even if many business people will never be prepared to fix their work appointments around cheap travel opportunities or to take packages, one measure which would be welcomed by the industry as a whole, and which would cut costs without dropping standards, is for individual companies to hold regular meetings with their travel agents to discuss in broad terms what travel is contemplated. This would enable the agent to investigate facilities and routes, so as to offer the most advantageous method when the time came to book. In particular it would enable him to see whether he could match the requirements of several different clients to qualify for group discounts. Intelligent preplanning could also produce substantial savings. Several individual jour-

neys — e.g. visits to Frankfurt and Brussels — can be combined on the same trip.

Travel agents are keenly aware that they are facing fierce competition not only from "bucket shop" sellers of discounted tickets but also from do-it-yourself travel booking. Public viewdata systems like Prestel can place up-to-date details of fares and routes at anyone's fingertips. Businessmen can check their own flight times and even buy tickets using credit cards.

There is much to be said for the experienced business traveller making his own arrangements. Not the least of these is that by doing so, should anything go wrong, he is in a position to replot his schedule. Even without the aid of an electronic system businessmen can obtain much the same information as most travel agents use. Airlines can be telephoned direct for information about routes and fares; there are numerous hotel directories, and some companies compile lists of hotels recommended by staff

to augment the directories. Up-to-the-minute information about visas, vaccinations, currency restrictions, etc., can be obtained from embassies in addition to trade intelligence.

However, all of this takes a great deal of time and effort which can be saved by proper use of a good travel agent. A useful first step for a business person who frequently visits the same destination is to carry out an independent investigation and then cross-check the results with an agent. Hogg Robinson, one of the biggest agents specializing in business travel, maintains what it calls an "air broking unit" which constantly monitors the market. It invites prospective clients to obtain a "cost saver file" to help checks on spending.

The travel industry is also experimenting with its own computer information and booking systems. For some time past agents have operated a network known as Travicom. This enables them not only to make direct bookings but also to have tickets printed simul-

taneously. Airlines can also use Travicom to advise agents about delays due to strikes, fog and mechanical breakdowns.

The Association of British Travel Agents (ABTA) is to demonstrate an alternative system to Travicom, known as Caltrav, at its annual convention this month. Agents are also using computer systems for handling internal accounting and administration which could result in a greater willingness to take on credit customers. One of the most recent of these is Comtrac, developed by Thomson's Travel Bureau in conjunction with IBM and aimed at small to medium-sized retailers.

At the end of the day, though, as many more travel agents are starting to realize, their main ammunition for future survival is the personal service they can offer, either over the counter or — in the case of a business — more usually at the end of a telephone. This is one of the reasons why the travel industry takes its vocational training schemes for young people so seriously.

Singled out by the Manpower Services Commission among examples of employers' training initiatives, the travel industry scheme gives youngsters aged between 16 and 19 a thorough grounding in what work in the industry involves. Formal qualifications are not essential.

Two periods of off-the-job training, each lasting two weeks, are separated by work experience. The programme, which includes a session at a Mediterranean holiday destination provided by tour operators at nominal cost, ends with a presentation by trainees.

After completing the course trainees can go on to study for the ABTA City and Guilds of London Institute certificate. While it has undoubtedly made conditions tougher throughout the travel industry the recession and high unemployment is at least enabling agents to improve the calibre of their staff. And staff, after all, is what any service industry is all about.

Patricia Tisdall

The air fare jungle

Getting in the right class

There is still a high percentage of business travellers, particularly those who do not go away a great deal, for whom the choice of airline is a matter of complete indifference. They simply opt for the carrier whose schedule takes them to the airport nearest to their destination at the time they want to arrive.

Others have strongly held prejudices against particular airlines and will go to tremendous inconvenience to avoid them at all costs. The vast majority of business travellers lie between the two — they have certain preferences for particular airlines, but in the end the choice is dictated by practical considerations.

Nevertheless, most business travellers would like to experiment with more airlines than they do, and they are avid watchers of advertisements and listeners to travellers' tales. The problem is that only the most intrepid can penetrate the scheduling and fares jungle to find out what services are available on a particular route.

For these a rule of thumb guide used by one very experienced traveller of my acquaintance seems as good as any in the absence of other information. This is always to try to fly by the national carrier belonging to the country of destination. My friend argues that airport facilities are likely to be better and quicker on arrival at a home airport, and that in the event of landing fog jams the national carrier is likely to be given preference. Whatever the factual justification for this theory might be, at least his method provides variety.

The desire to experiment is increasing as more business travellers feel they are getting a raw deal in the price wars which started on the trans-Atlantic routes in the 1970s. Businessmen trying to collect their thoughts or write a report before or after a stressful meeting dislike the crowded planes which have resulted. They hate sitting cheek by jowl with carousing holidaymakers or small children. Insult is added to their feeling of injury by the suspicion (often justified) that

they may have paid more than double the fare paid by the occupant of the next seat.

The airlines have been aware of the businessmen's discontent for some time. But until this year their main answer was the first class compartment with larger seats, greater leg room and lavish service. Unfortunately the extra cost, at any rate on most short haul European routes, was too much for companies to pay. The first class single fare to Paris, for instance from London costs £97 as against £50 for the standard economy rate (September 1981 rates). Most companies' policy is to pay first class fares only for long distances involving many hours of travel and the recession has made many clamp down even on limited first concessions.

The latest answer started by a number of airlines led by British Airways in April this year was to abolish First Class and substitute a new "Club" class.

While this would only cost about 5 per cent more than the Economy fare, it would retain many of the perks of the old first class, including a separate check-in, free drinks and better food. Seats and leg room, however, would be of standard size.

At the same time the "Economy" cabin was renamed "Tourist" fares were reduced but still also cut. There would be the smallest possible complement of cabin staff; food would be limited to picnic boxes carried on by passengers themselves on long haul routes while on short routes, food, drinks and duty-free goods would be eliminated.

The introduction of "Club" class was only partially successful because not all European airlines joined in. This meant that a passenger holding an economy ticket with, say Swissair or Lufthansa or one of the other non-participating airlines who wished to switch to British Airways' Club class had to pay more. Nevertheless, BA reported that the results of its joint experiment with Air France on the London to Paris route

OUR SHORT-CUT TO PARIS

Introducing Terminal 2 at Charles de Gaulle Airport.

From November 1st, Air France offers even more comfort and convenience to travellers from Heathrow or Manchester to Paris.

You'll arrive at the new Terminal 2 at Charles de Gaulle Airport.

This is designed to avoid any hold-up or congestion. It's only a short distance from the aircraft to the exit so you aren't forever walking. It's straight through and out of the terminal in no time at all.

Everything about Terminal 2 at Charles de Gaulle Airport is streamlined for speed and simplicity.

To whisk you into the heart of Paris, there's an

Air France bus waiting to meet every flight.

Travelling with Air France is always full of style and comfort. On the Heathrow/Paris route, we fly the quiet, wide-bodied Airbus. On the Manchester/Paris route, the B727.

For maximum luxury, fly Air France Club Class — the Champagne Route to Paris. Only 40 seats in the roomy, secluded front cabin on the Airbus. Only 24 seats on the Boeing 727.

Your Travel Agent has full details of all Air France flights. Talk to him and rediscover the pleasures of flying. And don't forget to check in at Charles de Gaulle Airport Aéroport 2 (Terminal 2) on your return Air France flight!

AIR FRANCE
FOR SPEED AND COMFORT.

Air France, 158 New Bond Street, London W1Y 0AY. Tel: 01-499 9511. Manchester, Tel: 061-436 3800. Heathrow Airport, Tel: 01-759 2311. Prestel 344150.

CARACAS with Viasa

The natural gateway to
Latin America and
the Caribbean.

London (Heathrow) - Caracas

Thursday	VA717	Dep. 18.35	Arr. 05.00*
Saturday	VA717	Dep. 18.35	Arr. 05.00*

*Following day.

VIA SA
THE AIRLINE OF VENEZUELA
The airline of an entire continent.

39/20 Grosvenor St. London W1X 9FD. Tel: 01-493 5573 and 01-629 1223
Telex: 23621. Reservations: (KLM) 01-588 9144.

continued on page 19

Alex McWhirter discusses the implications of cut-price air travel

Why you should jump on the 'bucket shop' bandwagon

In these recessionary times the business traveller has never before had so many opportunities for saving money, provided a travel agent takes the trouble to look for them.

Often some flexibility must be sacrificed, or a little more effort must be undertaken when sorting out your itinerary, but the rewards can result in savings of around 50 per cent for first class and 60 per cent on the price of an economy class ticket.

In Britain the unofficial discounted air ticket business and the business of cross border trading in "soft currency" tickets is booming. "Bucket shops", which now have a "quality" product to sell, have moved into the business travel market. Several enterprising ABTA/IATA appointed agents have jumped on the bandwagon and are now matching "bucket shop" prices for their important clients.

Those IATA agents who had been complacent enough to ignore the huge latent demand for cut-

price travel that exists among both companies and members of the public have seen their turnovers slump.

The Civil Aviation Authority does have the power (and the legal responsibility) to act and clean up the market, but in this age of the consumer, and with a government committed to a free market economy, discounting is viewed as an acceptable method of bringing down the cost of air travel. And IATA, who used to hand out juicy fines to its members who discounted, now turns a blind eye, recognizing the fact that nearly all its members are facing a cash crisis. Airlines themselves now go out of their way to assist their "bucket shop" outlets; they readily admit, off the record, that these outlets employ creative salesmen whereas many of their IATA agents are mere order takers.

Two areas of the globe offer especially attractive deals — the Far East and, to a lesser extent, Latin America. Here are some hints as to how to find them.

The Far East

Routes from Europe to the Far East offer cut-price deals "par excellence". There is a huge variety of discounted, APEX and cut-price deals on normal first and economy fares available to all destinations. This is the area of the world which the "bucket shops" and enterprising ABTA/IATA agents can serve best of all.

Japan

As far as normal fares are concerned, Japan remains one of the world's most expensive destinations to reach. Those businessmen who want to reach Japan cheaply, learnt long ago to route themselves via Hongkong.

The cost of the normal economy class return fare, £1,577, can be reduced to around £620 by combining APEX fares to and from

Hongkong with cut-price sector fares to Osaka/Tokyo. But should you prefer the Polar Route, to Japan because it is speedier and less fatiguing, you will find that the official fare is high and there are as yet no excursion fares.

There are two methods of saving money via the Pole: either take a package deal which at a starting price of some £900 offers return Polar flights and seven nights first class single room accommoda-

tion, or purchase your ticket through a "bucket shop" discount travel agency.

Airlines have lost so much traffic to the Hongkong "Connection" that they have had to put many special deals on the market place. Thus the price of a discounted yearly return ticket, London/Tokyo, can be readily obtained for a price ranging from £560 to £720 (compared to £1,577). Moreover, it is valid for travel with major airlines such as BA, Air France, KLM and SAS. However, many businessmen will want to travel first class to Japan and visit other countries en route. How can they save on the normal first class return (£3,019)? Here are three methods:

1. **Purchase a round-the-world ticket.** You would need to book the first sector, at least 21 days ahead and travel right around the world but the savings are substantial. The price for the Northwest/Cathay Pacific ticket is £1,261 and that for TWA/Singapore Airlines is £1,499. Using the TWA/SIA ticket a typical routing could be: London/Los Angeles/Tokyo/Taipei/Hongkong/Bangkok/Singapore/London. Of course, additional destinations can be added or others deleted, so long as you stick to these carriers' networks.

2. **Travel via Hongkong.** using B.C.A.'s special offer first class return fare of £1,396 and onward cut-price Hongkong/Tokyo first class tickets purchased locally in the Colony. An enterprising travel agent could provide these at a cost of around HK\$4,300 return. Thus the total cost is around £1,810.

3. **Purchase your ticket in Holland or Belgium.** Advantages include exchange rates and different pricing policies in both these countries mean that the present first class return Amsterdam/Tokyo costs DFL10,838 (£2,408) and from Brussels BFR179,020 (£2,386). These are official fares, valid with any airline; the only restriction is that you must fly from the Continent, but you are free to return direct to Britain. Several travel agents are now dealing with tickets imported from this source.

Hongkong

For normal first and business class, B.C.A.'s special offers for point-to-point travel take some beating. This British independent line charges just £1,398 return for first class and £810 return business class, savings of around £800 and £50 over similar fares offered by Cathay Pacific and BA. There is no "bucket shop" market on the Hongkong routes to speak of as fares are so competitive.

APEX fares with only a 14 day lead-in and no minimum stay requirement cost £190 one-way and £380 return, although higher fares apply in the peak season in December and January.

When using these APEX fares, to reach the Colony it then becomes a natural low-cost gateway to destinations such as Japan, South Korea, Taiwan and the Philippines. Tickets purchased in Hongkong itself through cut-price travel agents offer additional savings for travel inside the Orient.

Singapore

There are no reductions on business class fares from Britain. To save money on the first class fare purchase your tickets in Holland or Belgium. From Amsterdam, the first class return is DFL7,354 (£1,634) while from Brussels it's BFR115,120 (£1,534) — the equivalent fare from London is around £2,374. "Bucket shops" in Britain discount Malaysian Airlines' first class to Singapore (via Kuala Lumpur) by as much as 25 per cent on the normal rate of £2,374.

The normal economy class return is £1,218 — here again fares from the Continent are cheaper.

(For political reasons, neither KLM or Sabena promote their low-cost government approved fares to South East Asia outside their respective countries. In Britain they will only admit their existence after persistent enquiries.)

APEX fares are available from London at between £429 and £489 return, depending on season of travel. A thirty day lead-in is required with a minimum stay of 14 days. Should you intend to stay less than 14 days then purchase two one-way APEX fares. "Bucket shops" can offer plenty of discounted deals,

including "instant" APEX tickets (where the date on the validator stamp is turned back at the time of ticket issue) and yearly return fares with APEX fare but without the latter's restrictions. These are currently one of the best deals on the market place.

Another cost-effective way of travelling to and around the Far East is to take one of the many flexible package deals now being offered by no less than thirty different operators. Generally speaking, the minimum/maximum stay required in the Orient is seven to 45 days.

You arrive and depart the Orient via one of its gateway cities, ie Bangkok, Singapore or Hongkong. Languageable sectors can be added to build up a comprehensive itinerary and one of the main advantages of taking a package deal is that you enjoy flexibility combined with cut-price rates for air and ground arrangements.

For example, one large operator could offer five nights de luxe / first class single room hotel accommodation in five cities plus flights by Cathay Pacific over the routing: London / Hongkong / Tokyo / Taipei / London for around £1,000 compared to the IATA economy fare alone of £1,577.

If you do pay the normal economy fare, and wish to exercise your rights to travel in the business class zone, remember that not all airlines provide this facility, and that if they do so the seating arrangements on the flight are not always policed thoroughly.

Thus you can find yourself sitting alongside passengers travelling on discounted and promotional fares at one third the price you've paid. At present, however fine their service is for the economy class passenger in general, most Far Eastern airlines do not provide an effectively contented business class zone. This is one area where the European airlines score.

Latin America

Traffic losses via Miami have forced the airlines operating direct flights from Britain to several points in South America to introduce Group 20 "consolidation" fares in order to compete. It is now cheaper to travel on a direct flight to the southern area than via Miami, and with this fare groups of 20 are merely consolidated on paper and the tickets sold off to individuals. Tickets can be purchased through any agent specializing in Latin America.

The return fare to Rio de Janeiro costs £555, to São Paulo £570, to Buenos Aires £587 and to Santiago £668. The minimum/maximum stay is 10 to 35 days and flights are with airlines such as B.C.A., Varig and Aerolineas. Savings are at least 50 per cent on the excursion/normal fare.

The only reasons left for travelling via Miami now are: if you need a one-way ticket; if you wish to visit several different countries; if you cannot meet the minimum/maximum stay requirements of the Group 20 fare; or if you need to visit several countries in the northern area, such as Colombia, Bolivia, Peru, Panama and Mexico.

But other attractive deals have appeared on the market place. Air France offers yearly return tickets through its discount agency outlets to almost all South American destinations on its route network, at a cost of roughly 50 per cent more than the Group 20 fare.

A particular advantage of these fares offered by the French national carrier is that they are available on an "open-jaw" basis. For example, if you plan to visit Argentina, Brazil, Peru, Colombia and Caracas instead of having to travel via Miami and back-track, you can fly direct: London/Paris/Buenos Aires.

Once in Buenos Aires (or before leaving London) you purchase separate tickets from BA through to Caracas via the other countries, retaining direct with the other half of your Air France discounted ticket. Caracas/Paris/London. You can save at least 30 per cent on the normal IATA fare of around £1,600.

There are APEX deals to many Latin American destinations but they are not cheap and they are full of restrictions. Package deals offer a better bet if you wish to be tied to one country.

No airline flying from Britain to Latin America offers a business class zone, so whether you've paid £1,600 or £607 to get to Buenos Aires you can sit in any part of the economy class cabin.

Discounts for first class travel are not available for direct flights. You need to travel via Miami combining an Air Florida first class ticket at £798 return for the transatlantic sector with an onward fare with any carrier costing in dollars, price \$1,800 (£972). The price for a first-class London/Rio return using direct flights is around £2,300, by travelling via Miami the cost is reduced to around £1,770.

The author is travel editor, Business Traveller.

CHECKING FARES
RENEWING PASSPORTS
BOOKING HOTELS
ARRANGING FOREIGN CURRENCY
CHECKING TIMETABLES MAKING
RESERVATIONS ARRANGING CAR HIRE
COLLECTING TICKETS ORGANISING
ENTERTAINMENT ARRANGING INSURANCE
CHARTERING AIRCRAFT
OBTAINING VISAS ...

Is business travel a cloud on your horizon?

How much of your valuable time and money does it waste?

Our experienced, friendly executives can assist with all aspects of your business travel, be it a train to Brighton or a plane to Bangkok.

Properly organised business travel, means you and your executives can arrive

at your destination relaxed and confident in the knowledge that all arrangements have been taken care of.

Give yourself and your company a brighter outlook — by making just one phone call.

We'll do the rest...

GAMBLE and COMPANY
BUSINESS TRAVEL

Gamble and Company Travel Agents Ltd. 608 Kingston Road, London SW20 8DN.
Telephone: 01-543 4158/9 Telex: 894875

THERE'S MORE TO BRANIFF THAN JUST TEXAS.



Non-stop 747. Depart London 11.30. Arrive 15.35, except Tues, Wed, Fri.



Non-stop 727 from Dallas/Fort Worth. Arrive 17.45.



Non-stop 727 from Dallas/Fort Worth. Arrive 17.43.



Non-stop 727 from Dallas/Fort Worth. Arrive 17.39 except Sun 19.54.



Non-stop 727 from Dallas/Fort Worth. Arrive 17.15.



Non-stop 727 from Dallas/Fort Worth. Arrive 17.24.



Non-stop 727 from Dallas/Fort Worth. Arrive 17.27.



Non-stop 727 from Dallas/Fort Worth. Arrive 21.02.

If you do business in Texas, you'll already have discovered there's only one way to go.

By Braniff

With its non-stop flights to Dallas/Fort Worth. Aboard the only 747's on the route, most with comfortable leather seats.

With its generous Texan hospitality to make your flight more pleasant. And with its special Business Class that gives you a great service at a less than great price.

What you may not appreciate though, is that there's far more to Braniff than just Texas.

TEXAS IS JUST THE START

The fact is, Braniff has the best connections from Dallas/Fort Worth to all the great business and leisure centres of the American Southwest.

You don't have to change airlines. You don't even have to change terminals.

And we've cleverly arranged things so that you arrive at all these important destinations at a civilised time of day.

So if your business is beyond Texas, see your travel agent or call our Reservations Office.

You'll find that Braniff is more than just Texas.

Braniff

Contact your Travel Agent or call 01-491 4631.

Getting in the right class

Continued from page 17

were sufficiently successful for it to wish to turn all its European services to Club and Tourist, whether or not the other European airlines agreed. But without full-scale cooperation this will inevitably be a slow process.

Meanwhile, full fare paying passengers travelling Economy can comfort themselves with the knowledge that getting more for their money than their cut-price neighbours. Even if the benefits are not visible they are expensive for the airlines, in that full flexibility is offered. Reservations can be changed to another airline or a different time or date at no extra charge. There is no cancellation charge and tickets are valid for a year.

Less generally recognized are the facilities for stopovers and extra mileage incorporated in full fare Economy Class as well as First Class tickets. For instance the facility which allows 10 per cent extra mileage on travel between two points could enable the businessman travelling between London and Rome to go via Rome and Beirut at no extra charge. Again, the normal Economy (or Club) fare between London and Rome would enable the traveller to visit Paris, Zurich, Milan and Brussels without any extra fare.

If these benefits are not sufficient to overcome his resentment the businessman can always join the cut-price brigade. At the last count there were more than a dozen different price categories on offer through normal travel agents. Then there are the "bucket shop" or unrecognized travel agents offering the surplus tickets which airlines do not publicly admit to discounting but sell under-the-counter in contravention of International Air Transport Association (IATA) regulations.

The problem with cut price tickets is that they all carry restrictions. To qualify for most cheap fares, on sched-

uled flights to Europe for instance, the traveller must spend six nights or a weekend at his destination. To obtain a cheap fare to the Middle East the main alternatives are an IATA approved excursion fare (restrictions on the number of stopovers and various minimum and maximum stay requirements) or purchase through a bucket shop. Even the most reputable seldom obtain visas on the traveller's behalf, which can be a strong disincentive for the businessman.

Competition amongst airlines is so fierce on the trans-Atlantic routes that bucket shops have been virtually squeezed out. Cheapest choice are the band-by categories, whereby the traveller takes last minute chance that there is space available for him on the plane. The savings here can be considerable — for instance £99 single to Boston from London as against £285 Business class (September prices).

If the wear and tear on nerves is too great the next cheapest are the Pondhopper or APEX fares. "Pondhopper" tickets, available on most United States destinations served by British Airways, Pan Am and TWA, give the traveller a confirmed seat but reservations can only be made a week ahead. APEX (Advance Purchase Excursion) on the other hand must be bought between two weeks and two months in advance and there are minimum and maximum stay requirements.

Travellers to South Africa or the Far East who intend to spend between two and four weeks at their destination would do well to enquire about Group Inclusive Tour fares. These are usually issued by airlines to travel agents on the strict understanding that they are sold only as part of a package which includes hotel accommodation.

Patricia Tisdall

What the European airlines offer

AIRLINE	CLASS	FLEXIBLE BOOKING	SEPARATE CHECK-IN	NEWS-PAPERS	MEAL	FREE BAR	PAY BAR	DUTY-FREE SALES
AER LINGUS (London-Ireland)	EXECUTIVE	•	•	•	•	•	•	•
AEROFLOT (Moscow-London)	FIRST	•	•	•	•	•	•	•
AIR FRANCE (London-Marseille)	ECONOMY	•	•	•	•	•	•	•
AIR FRANCE (London-Marseille)	CLUB	•	•	•	•	•	•	•
AIR FRANCE (London-Marseille)	ECONOMY	•	(1)	(2)	(2)	(2)	(2)	(2)
AIR MALTA	TOURIST	•	•	•	•	•	•	•
ALITALIA	FIRST	•	•	•	•	•	•	•
ALITALIA	ECONOMY	•	•	•	•	•	•	•
AUSTRIAN AIRLINES	FIRST	•	•	•	•	•	•	•
AUSTRIAN AIRLINES	ECONOMY	•	•	•	•	•	•	•
BRITISH AIRWAYS	CLUB	•	•	•	•	•	•	(3)
BRITISH AIRWAYS	TOURIST	•	•	•	•	•	•	(3)
BRITISH AIRWAYS	ECONOMY	•	•	•	•	•	•	(5)
CYPRUS AIRWAYS	CLUB	•	•	•	•	•	•	•
CYPRUS AIRWAYS	TOURIST	•	•	•	•	•	•	•
FINNAIR (London-Helsinki only)	FIRST	•	•	•	•	•	•	•
FINNAIR (London-Helsinki only)	BUSINESS	•	•	•	•	•	•	•
FINNAIR (London-Helsinki only)	ECONOMY	•	•	•	•	•	•	•
IBERIA	FIRST	•	•	•	•	•	•	•
IBERIA	ECONOMY	•	(4)	•	•	•	•	•
KLM	BUSINESS	•	•	•	•	•	•	•
KLM	TOURIST	•	•	•	•	•	•	(2)
LUFTHANSA	FIRST	•	•	•	•	•	•	•
LUFTHANSA	ECONOMY	•	•	•	•	•	•	•
OLYMPIC	BUSINESS	•	•	•	•	•	•	•
OLYMPIC	ECONOMY	•	•	•	•	•	•	•
SABENA	FIRST	•	•	•	•	•	•	•
SABENA	ECONOMY	•	•	•	•	•	•	•
SAS	NEW ECONOMY	•	•	•	•	•	•	•
SAS	BUDGET	•	•	•	•	•	•	•
SWISSAIR	FIRST	•	•	•	•	•	•	•
SWISSAIR	ECONOMY	•	•	•	•	•	•	•
TAP AIR PORTUGAL	ECONOMY (on London)	•	•	•	•	•	•	•

(1) Latest check-in time of 15 minutes before take-off for passengers having only cabin baggage.

(2) Available on flights over 75 minutes.

(3) Available on flights over 90 minutes.

(4) Rapid check-in for passengers with hand baggage only.

(5) Geneva flights only.

Source: Business Traveller.



Forward cabin with 36 "Executive One" seats on a World Airways DC10-30. The service was launched last week with daily flights from Gatwick to Washington (lowest one-way fare, £273) and San Francisco (£499).

How hotels fight recession

Rooms with a discount

This has been a bad year for British hotels. Although the Royal Wedding helped the London hotels a little in the summer, it did not compensate them for the double impact on bookings of the economic recession and a strong sterling exchange rate which has led to an estimated drop of 10 per cent in average occupancy rates.

Revenue probably suffered more than bookings since the recession has inhibited business spending, particularly of the celebratory type which is so good for the hotel trade.

The high sterling exchange rate has deterred foreign tourists coming over from the Continent on spending sprees. American tourists have been put off by economic problems at home as well as high costs in Britain.

For the business traveller in the United Kingdom the significance of these problems is that hotels are making greater efforts than ever before to win his custom out of season and at weekends. The proliferation of marketing schemes ranges from the top of the hotel tree in terms of size down to the very smallest establishments, many of which have linked together to pool their resources.

Typical of the types of scheme on offer is the "executive package" devised by the Carlton Tower in Chelsea. The hotel is giving companies which will guarantee booking 10 room nights a discount of about 20 per cent. In addition it charges a special weekend rate of £41 per night for two people (compared with a normal price of about £120) inclusive of continental breakfast, service and VAT.

Farther down the price scale another typical promotion is that being operated by Crest Hotels, the Bass Charrington-owned hotel group. For businessmen who collect 40 vouchers by spending £400, Crest offers free weekend accommodation for themselves, their wives and up to three children. Companies whose employees occupy a minimum of 500 room nights annually are being offered discounts of about 8½ per cent on weekday rates and 10 per cent at weekends.

Best Western, one of the larger of the hotel marketing consortiums representing 156 individually-owned hotels in Britain alone — they range in size from the five bedroom Fradley Arms hotel in Lichfield to the 340 room London Tara Hotel — is also giving free weekends to regular users through its "Executive Key Club Card". Up to a third discount on rail fares is offered to clients attending a conference of 10 or more delegates held at one of the group's hotels.

The concept of sharing reservation facilities and marketing expenses has spread to the very smallest hotels. One of the latest is a cooperative venture by 16 small hotels in Kensington, Chelsea and Earls Court in London. According to Mr Mervyn Brady, sales director of the consortium: "With the recession the big hotel groups are fighting harder for business and small hotels like ours would have been left behind if we had not set up the consortium."

Issued for rather different reasons are the priority cards and club cards which are proliferating among the big international hotel groups, sometimes in conjunction with one of the credit card organizations. The main idea of these is that they identify regular business clients to hotel staff so that they will get priority if there is a shortage of rooms. They also help to prevent what is described in the travel trade as "bumping". This is where reservations get mysteriously lost and the traveller turns up at a hotel to find no room waiting for him. Such practices are prevalent in the Middle East and Latin America particularly but they also occur in West European cities during big trade fairs.

There are numerous tales of woe related by the traveller who has been given a "confirmed reservation" in, for example, Caracas or Kuwait, but on arrival finds that his room has been let to someone else. In such a situation the traveller staying with one of the big multinational chains has at least a sporting chance of bringing pressure on the local hotel manager from his head office.

A typical example of the priority schemes is the "Privilege Guest" card issued by Crest which is one of the largest hotel groups in Holland as well as Britain. This gives "regular and valued" guests priority in obtaining accommodation and tells holders that they will "automatically be allocated the best room available in the hotel" as well as offering special discounts.

The London-based Comfort Hotels group has an associate membership card which also promises priority in obtaining reservations as well as discounts. Hilton Hotels in the United States have an "oversize executive programme" available to travellers on British Airways and to clients of selected business house travel agents. This gives pre-registration so that guests can get to their rooms quickly. It also ensures that the hotel room is kept "regardless of how late you arrive".

Simplest of all of the priority schemes, however, is that operated by Best Western. Prospective guests simply quote the credit number of an Access, American Express, Barclaycard or Diners credit card and the expiry date when making a reservation. In the event of a client not arriving the company bills the credit card for the full amount of the room. The scheme is operated by the 24,000 associated hotels on Best Western's international network.

The most secure assurance for travellers who fear they may be "bumped" off their hotel booking is to travel on a package. Some operators block rooms, particularly at times of big conferences or trade fairs, as much as two years in advance, and they have developed special relationships with hotel managers. Their reservations are more likely to be honoured than the individual's.

P.T.

15 minutes after the meeting started is no time to wish you'd taken the train.



The traffic jam is an all too familiar sight on Britain's roads. But whoever heard of a jam in a train?

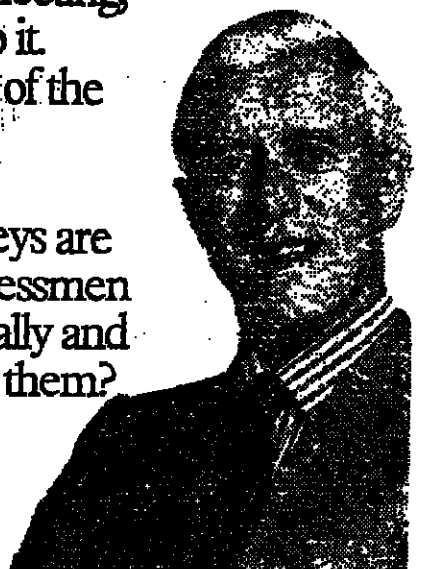
So far in 1981, on principal Inter-City routes, 89% of trains have arrived within 10 minutes of stated arrival time.

On individual routes the figures were higher. From London to Derby, Nottingham and Sheffield for example, the figure was 93%. From Newcastle to Liverpool it was 94%. From Glasgow to Edinburgh, 95%.

By car, it only needs something as simple as a spell of heavy rain and a road accident and your schedule is wrecked. And how do you explain that away to your colleagues?

The train can whisk you to your destination at speeds up to 125 mph in air conditioned comfort. With special ergonomically designed seats it allows you to forget you ever suffered from cramp and back ache. And instead of admiring the boot of the car in front you can admire the scenery. If you've work to catch up on before a meeting, the train is the ideal place to do it. And after the meeting, instead of the long drive home, you can start to unwind.

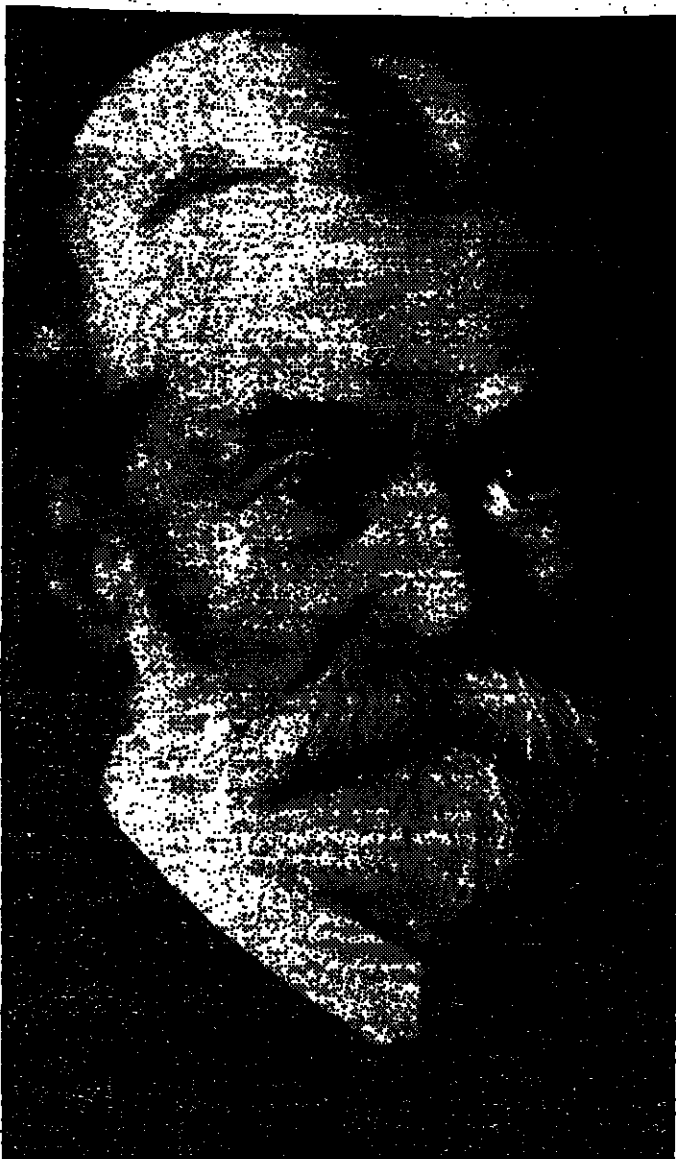
Over 50 million rail journeys are undertaken each year by businessmen who arrive at meetings punctually and relaxed. Isn't it time you joined them?



This is the age of the train ➡

Patricia Tisdall on the traveller's currency dilemma

Plastic or paper money: which should you carry?



James C. Fargo, president of American Express for 33 years until 1914 and inventor of the traveller's cheque

Should you change your money in this country or abroad? Should you take travellers' cheques or rely on credit cards? Can you count on local banks recognizing your cheque guarantee card? These are some of the dilemmas which face business people travelling abroad. Most people use a combination because acceptability can vary greatly even within countries.

While cash is not the best answer on security grounds, it avoids social embarrassments. With credit cards, the bill is signed for yen or escudos or dollars or whatever. It comes back some weeks later to your home address converted into sterling at a rate which may be either better or worse than that prevailing at the time of the transactions. In addition, of course, if you are not back in time to pay within the grace period, there are interest charges on top. Nevertheless, credit cards are the most convenient way of settling big hotel or transport bills.

For pocket money, it is useful to learn the banking hours in countries you are visiting. While bargains can sometimes be obtained from back street money changers, their longer opening hours are often paid for by higher rates. The same goes for hotels. However, the effort of "shopping around" among banks for the best exchange rate is usually worthwhile when large sums, say more than £100, are involved.

One seasoned traveller's tip is that if you have to change a lot of money — avoid Friday afternoons. Since money markets are closed for the weekend many banks pay under the odds to avoid being caught by sudden rate changes on Monday mornings.

Traveller's cheques are of course specifically designed

for the travelling business man. Their great benefit is that the money will be refunded if the cheques are lost, destroyed or stolen. Biggest operator in the field is American Express with almost half the market. Visa, Citycorp and Thomas Cook account for a high proportion of the remainder.

Fastest growth has been achieved by Thomas Cook, a subsidiary of the Midland Bank Group which has linked with Mastercard International of New York to challenge the dominance of American Express. The two companies are seeking to develop a Europe-wide system with a consortium of 1,000 European banks known as the Euro-Travellers Cheque International (ETCI).

Initially, though, the agreement with Mastercard is expected to boost Thomas Cook's cheque sales in North America. If travellers cheques have been lost the loser's first stop must be the police. A police report is a vital preliminary in obtaining a refund. It also helps if the traveller has retained the sales slips as well as a note of the serial numbers of the cheques.

These papers together with a passport should be taken to the local office of the organization concerned. With credit cards, the procedure is to notify the issuing organization immediately. In the event of fraud the holder is usually liable only for about £30 per card — but only after the loss has been reported.

Travellers cheques were invented by James C. Fargo, president of the American Express Company, after he ran out of money in Paris in 1890. Since then they have grown to a worldwide market worth nearly £25,000m and £2,000m in Britain alone. The cost to users of obtaining

them is 1 per cent on the total amount, on top of that, however, there is usually an exchange transaction fee charged by the bank or whoever is cashing them if the cheques are not in the currency of the country visited.

As with buying currency notes, buying travellers cheques in foreign currency in the United Kingdom is a gamble. It can produce a profit or a loss depending on which way exchange rates are moving.

A more recent innovation than travellers cheques are "travel and entertainment cards" or "charge" cards issued by companies like American Express, Diners Club and Carte Blanche. These give no extended credit and usually involve the payment of a fee — presently £17.50 annually for American Express, £12.50 per annum for Diners.

American Express in particular promotes the use of its card for paying for airline tickets and car hire. If their travel tickets are charged to the card American Express cardholders automatically receive £35,000 worth of travel accident insurance at no extra cost. A promotional link with the Hertz car hire company prevents the necessity for a deposit.

Even more recent, so far as Britons are concerned, has been the introduction of the credit card pioneered by Barclays Bank in 1965. An agreement with the Bank of America resulted in Barclays being able to use the blue, white and gold bands of the Bank Americard (later Visa) scheme which had already been in operation in the United States for more than a decade. In 1972 a consortium of the other big British banks launched Access which is

linked into Interbank's Master Card international network.

Today, banks in more than 30 countries issue Visa cards. These, according to the Monopolies Commission report last year, are accepted in 130 countries at 2,900,000 trader outlets and cash can be obtained on them at over 73,000 banking offices.

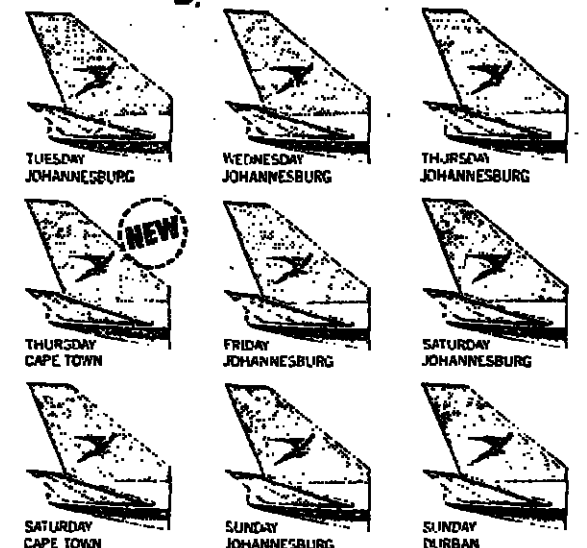
Access, being newer, took longer to develop its international connections. However as a result of an agreement with Interbank, Access card holders are entitled to buy goods and services at all Interbank outlets worldwide. As with Barclaycard, some smaller traders are hesitant about the card's unfamiliar design but participating banks readily accept the Master Card symbol which it incorporates.

Drawing cash by Access or Barclaycard abroad is as economical a way as any of saving money on exchange transactions, provided it is repaid during the grace period and no interest is due. Cashing a personal cheque against a cheque guarantee card can be expensive, involving charges ranging from £3 to £25 per transaction, but in most countries it is an acceptable option.

The newest alternative is a scheme recently introduced by the National Girobank which will issue post cheques which can be cashed abroad. These allow travellers to draw up to £100 in cash a day at more than 80,000 Post Offices in 21 European and two North African countries. No commission is payable locally, but Giro charges 50p for each cheque when they are debited to the United Kingdom account.

One of the big advantages of this scheme is that, as in Britain, Post Offices abroad stay open longer than banks.

Now: 10 flights to South Africa every week!



With the introduction of another direct flight to Cape Town, SAA now more than ever, offers the Lion's Share! Only SAA has such a wide choice of flights from London to South Africa — 10 a week (including 3 non-stop). Only SAA has fast connecting flights to 12 internal destinations. Include our reputation for superb in-flight service, comfort and hospitality plus our new first class Stratosleepers and our new Gold Class, and you'll see what we mean by the Lion's Share.



We offer you the Lion's Share

The health insurance pitfalls

Always read the small print

Before setting off on a business trip, anyone starting a new job would do well to check precisely what insurance cover their employers have made for them and what the conditions are. Most holidaymakers are aware of insurance requirements because of the high penalties for cancellation of package holidays. But business travellers frequently neglect the most elementary precautions and only find out when it is too late that cover is inadequate or non-existent.

The most common misconception is that free medical treatment is automatically provided to Britons travelling in any other EEC country and that private insurance is therefore unnecessary. In fact, eligibility depends on whether sufficient national insurance contributions of the right category have been paid. Until recently, for instance, the self-employed were not included. Additionally fairly cumbersome formalities, notably the procurement and completion of the Department of Health and Social Security form E111, need to be completed ahead of every journey. Even then standards of treatment may not be all that the busy executive would desire. The Consumers Association warns in *Holiday Which?* that "You are likely to have long waits for free treatment from the Greek health care scheme in local insurance offices, surgeries and hospitals. It adds that hospital wards may be crowded, and generally neither meals nor laundry services are provided for patients."

While £500 is too low, it can also be argued that the £50,000 medical insurance cover now offered by many of the major travel insurance policies is too high, particularly if travel only takes place in Europe. Mr Joe Perry, who has been specializing in travel insurance since 1958 (initially with Lloyds and since 1964 with his own company), says that the maximum claim encountered for Europe last year was £6,250, and that this case involved the use of an air ambulance. His company has dropped medical insurance

Travel insurance policies: limit of cover				
Company	Cancellation	Medical	Personal	Baggage Money
ASTA Extrasure	£3,000	£50,000	£5,000	£500 £200
Accident and General Travel Guard	£1,000	£50,000	£5,000	£500 £150
Reliance Holidaycare	£700	£50,000	£2,000	£700
David Bull	£3,000	£50,000	£10,000	£750 £200
Europa	Cost of holiday	£50,000	£3,000	£500 £125
Home Insurance/AFIA (Superiors)	£3,800	£50,000	£3,000	£600 £100
Home & Overseas	£800	£50,000	£5,000	£750 combined
Perry Travellers	£50 per £50 insured	£10,000	£10,000	£750 £200
		£50,000	£10,000	£300
		worldwide	£10,000	£800 combined
Norwich Union (Holiday Plus)	£400	£10,000	£1,000	£800 combined
		£20,000	£2,000	£800 combined
Travellers Insurance Association	£750	£25,000	£2,500	£600 combined

Source: Travel Trade Gazette

cover for Europe to £10,000 and cut premiums accordingly, as have some others, including Norwich Union.

Businessmen may also pay unnecessarily high premiums (an important ingredient in the current cost cutting travel environment) if they opt for one of the travel agents' standard insurance packages. Three-quarters of these packages are for cancellation charges, and premiums are adjusted accordingly. Businessmen who tend to use scheduled air services and rarely encounter such charges should seek a policy which covers only medical, emergency, baggage, personal accident, money, personal liability and other risks likely to be encountered while he is away, rather than paying expensive premiums for the period before he goes.

An increasing number of employers organize private medical insurance for employees. Most of these provide cover for holidays and business trips abroad. But premiums, which according to a survey by the Consumers' Association last year of seven of the largest associations, worked out at between £48 and £149 annually are expensive if only overseas insurance is required for occasional trips.

There are a variety of discounts available, however. The biggest discounts are for groups and, of course, they

are promoted mainly to the big employers; but small businesses should note that group reductions can be obtained in other ways. Even if the group consists only of five or six friends they can get up to a third off provided the premiums are sent in block by the group secretary.

Most of the associations surveyed by *Which?* gave discounts to members of professional or trade associations. Both BUPA (British United Provident Association) and PPP (Private Patients Plan) offered reductions to people aged under 25. Reductions are also available for payment by credit card, by direct debit and by National Giro.

The normal theoretical procedure for most insurers is for the claimant to pay all bills himself and then claim the money back from the insurer. In practice, according to *Which?*, you can normally send bills direct to the insurer accompanied by a claim form signed by the consultant. But this may often not work overseas.

The Master Plan scheme operated by PPP gives subscribers a plastic card which proves that they are insured, so that bills can be sent to them direct. But this too is not universally recognised. A more specialist and de luxe service for travellers is provided by Europ Assistance (part owned by the Eagle Star Group). Policy holders are given a telephone number to ring if misfortune strikes which connects to a 24-hour switchboard manned by multilingual nurses.

Most experts agree, however, that innovations in insurance are needed to match developments in the travel market. For example, as more businessmen turn to charter flights to save on schedule fares, they may need cancellation insurance after all. What happens if a holiday is combined with a business trip? How do spouses fare under their companion's insurance?

The best answer as always, is for the businessman to use the small print in insurance contracts and seek alternatives if he is not satisfied with what is offered.

When flying to Germany, no other airline is like Lufthansa.

No other airline has more destinations in the Federal Republic of Germany.

No other airline also offers the wide-body comfort of the Airbus between England and Germany.

No other airline offers First Class to Munich, Stuttgart, Nuremberg, Dusseldorf, Bremen, Hanover, Hamburg, Cologne/Bonn and Frankfurt.

No other airline has a better on-time record.

No other airline has a more modern fleet of planes.

No other scheduled airline has lower fares to the Federal Republic of Germany.

No other airline has a shorter check-in time.

No other airline offers the Lufthansa cocktail-service in Economy Class on all flights.

The closer you look, the more you see the difference.



Lufthansa
German Airlines

Consult your Travel Agency or our timetable for exact details on all of our flights.

The Wakefield idea

Why don't more towns follow the example set by Wakefield in Yorkshire? In conjunction with the local authority and chamber of commerce the Yorkshire and Humberside Tourist Board has coordinated such services as secretaries, photocopying, printing and translation and is offering them as a complete "Key Business Centre" package to visitors.

Facilities have been linked with all the hotels in the city so that not just big hotels but also guest houses can provide office services for visitors. Other services include photographic equipment hire, car

repairs and meeting rooms. Users are invited either to contact the services direct through a special directory (printed in three languages) or to ask their hotelier to make contact for them. There is, in addition, a Business Centre office in the Town Hall. The service sounds just the answer for anyone who has ever tried to work out of a strange hotel bedroom far from base. To find out more, contact Mr John Dillon-Guy, Director Yorkshire & Humberside Tourist Board, 312 Tadcaster Road, York YO2 2HF.

P.T.

P.T.

BUSINESS TRAVEL

David Hewson with luggage tips

Packing light for an easy trip

Mr William Boot, country-brake set off for Ishmaelia carrying a rather overfurnished tent, three months' rations, collapsible canoe, jointed flagstaff and Union Jack, hand-pump and sterilising plant, an astrolabe, six suits of tropical linen, sou'wester, camp operating table and surgical instruments, a portable humidifier guaranteed to preserve cigars in condition in the Red Sea, Christmas hamper complete with Santa Claus costume, tripod mistletoe stand, and a cane for whacking snakes.

Today, his creator, Mr Evelyn Waugh, could have done much better. A pocket television set, perhaps? Or portable steam iron? Perhaps, even, a calculator which will wake him up at 8am in any time zone of the world (something the aforesaid Mr Boot would have found most useful).

Miniaturization is a modern concept which has rebounded on the business traveller. True, the individual items of his baggage may be lighter than those of Mr Boot's time, but they have multiplied in character and design so much that he remains in danger of being overwhelmed by possessions as much as he ever did.

Creative packing is a discipline which regular travellers must learn if they are to survive the hurry-burly of the modern airport. One regular reader of *Business Traveller* recently revealed his rather startling method of packing enough for two weeks abroad into a small holdall.

In fact, the job of transferring normal luggage into cabin baggage is now a widely-practised hobby of many travellers. There are two main advantages. The most obvious is that if you carry luggage with you there is no need to wait at your destination for your case to

make its way through the airport's handling system. This can be a boon, particularly at some Italian airports where it can take longer for luggage to travel from the plane to the terminal than your original journey from London.

The second advantage is that, with your luggage safely in the overhead compartment with you, not even the clumsiest airline can send it to Brussels when you are on your way to Hongkong. The rule for the cabin baggage specialist is to pare needs to an absolute minimum, say two lightweight suits, two shirts, underclothes, toilet kit and a spare pair of shoes. This should just about fit into a medium-sized holdall with very little room to spare.

Travelling light is only feasible if you are willing to make daily use of hotel laundry facilities wherever practicable. It is worth remembering that a few hotels offer a seven-day laundry service; in the Middle East you will find it virtually impossible to obtain most hotel services on a Friday, and elsewhere laundries often close at week-ends. Clearly, this kind of baggage is not practical for anyone who needs to carry a large number of papers.

In America, where cabin baggage first got off the ground, a flourishing industry has arisen trying to gain passengers extra room on board a plane. The ultimate in this field is the suit carrier, now easily available in Britain. It resembles a conventional suit cover, is made out of tough plastic or leather, can hold two suits and a selection of other clothes, and is carried by a sling over the shoulder.

These bags are frequently sold with the advice that most airlines will allow them to be



A charabanc load of sightseers leaving the American Express Berlin office in 1913

carried on board. Perceptive travellers will spot the caution behind this statement. Anyone trying to bring their luggage into the cabin is probably breaking the airline's regulations if the bag is bigger than a conventional briefcase. If you succeed, it is largely down to the good nature of the check-in staff and cabin crew.

So try not to be too conspicuous, even the most sweet-natured stewardess is likely to balk at the sight of a passenger struggling up the entrance to a plane bent double under a groaning suit carrier.

When you are on board,

tuck your hold-all out of harm's way, or, if you are carrying a suit carrier, suggest that the stewardess puts it in the coat rack section. Travellers flying first or business class are likely to find the crew more amenable to their requirements, simply because their compartments have more room than those in the economy class.

The well-prepared traveller should never set off for any destination without possessing some reference book giving him basic details about the country to be visited. Paperbacks should always be bought before departure, since they invariably cost

more abroad, notably in the Middle East where a spot of light reading is often welcome.

Finally, an important item often forgotten—a medicine kit. Aspirins, fruit salts, plasters, and stomach treatments are invariably needed when they are never available. It remains one of the greater wonders of the travelling world, that no one has yet come up with a widely-available pack containing those items.

Only the very fortunate stumble on these things out of the blue. Graham Greene is one of them. In 1955, he

found himself in Hanoi after its capture by the Viet Minh. Depressed and ill, he smoked a few pipes of opium and found himself racked by a passionate desire for the impossible—a bottle of Eno's.

"A messenger was despatched and before the pipes were finished I received the impossible," he recalls in *Ways of Escape*. "Anyway, the Eno's and the pipes took away the sickness and the inertia and gave me the energy to meet Ho Chi Minh at tea. I had drunk the last bottle of beer in Hanoi. Was this the last bottle of Eno's?"

Pocketful of facts

Do you know how to dial the telephone operator in Sofia? What are Turkey's main industries? What is the population of Liechtenstein and do you need a visa to get there? These are some of the questions answered in a splendid little compendium published by Berlitz.

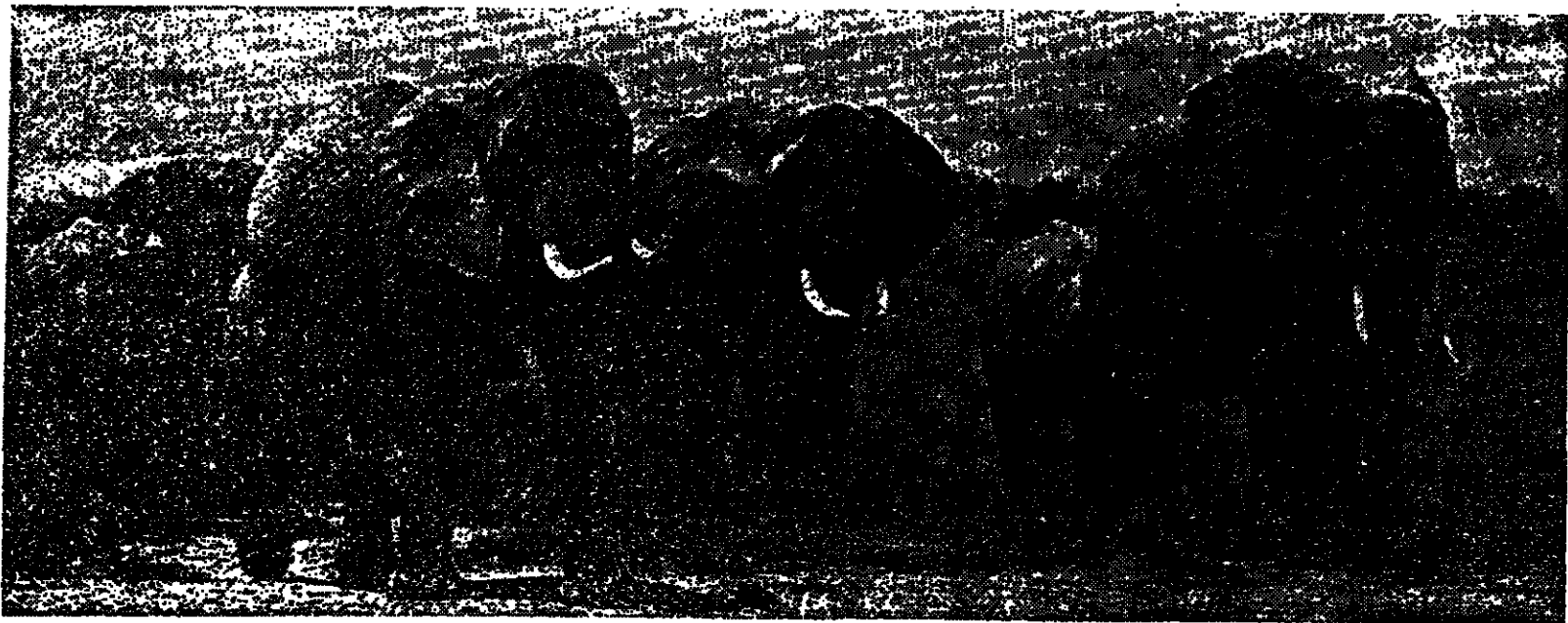
The book, which is the first of a planned series, contains basic information about 31 countries in East as well as West Europe under the same cover. It measures only 4 inches by 5½ inches but could be a contract saver for the jet setting businessman of the "it's Thursday so I must be in Paris" type.

Each section contains practical information such as the time zone, electricity grading and whether or not it is safe to drink the tap water. It also preempts potentially embarrassing social hiccups by describing the type of government, the main religions and social customs.

What could be invaluable to the businessman, however, are the details about principal trading partners, trade fairs, chambers of commerce abroad, and the lists of background reading material and where to get it. Even for the non-contract grabbing businessman, the light-hearted style makes for easy, informative reading.

Berlitz Business Travel Guide—Europe, price £1.95, is distributed by Cassell. Patricia Thadell

Discover Africa visit Cameroon



CAMEROON—Africa in one country with its landscapes and animal life.

The jungle, the bush, deserts, burnt mountains, the savanna, beaches and coconut palms—you will find it all.

In CAMEROON the future is bright.

Investors appreciate the stability provided by the prevailing policy of common sense.

You will discover a promising new market, enterprising Africans, a rapidly developing infrastructure, an efficient banking system and a variety of natural resources.

FROM NOVEMBER 5TH, 1981

A NEW DIRECT FLIGHT LONDON—DOUALA

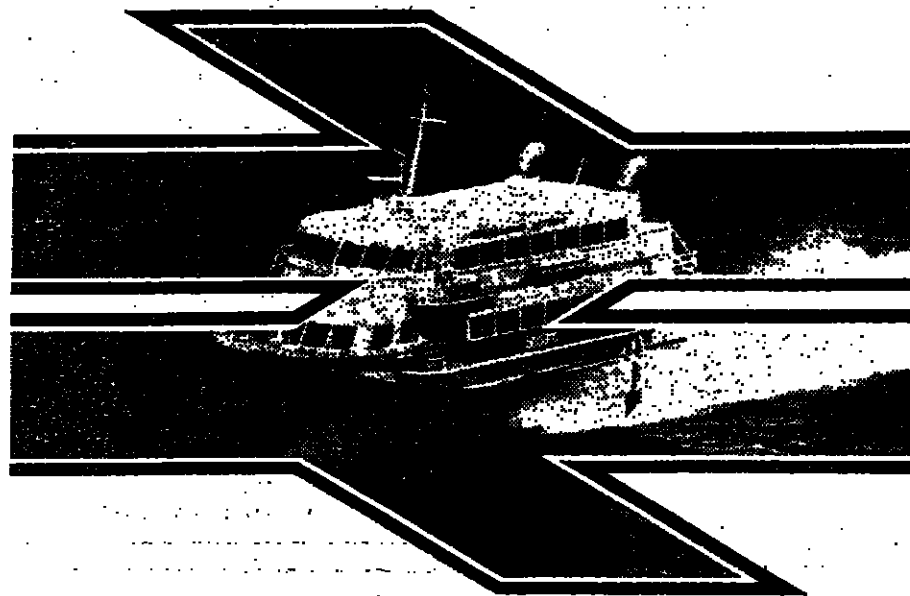
Departure from London every Friday at 11.00 a.m

Gatwick Airport

CAMEROON AIRLINES

Reservations: Air France—158 New Bond Street. Tel. 01-499 9511 and all travel agents.

Make some better business connections



Inter-City Europe has fast, same day connections from London to over 140 major European towns and cities. Take London to Brussels — just 5½ hours centre to centre, Paris under 6 hours, Cologne 8¼ hours... It's quick, comfortable and economic. Frequent rail services from London connect with fast ferries, including Jetfoils, across the Channel and high speed trains onto Europe's major cities. A network of fast, modern train services span the Continent. The newest development — French Railways Train à Grande Vitesse connects

Paris and Lyon in a mere 2 hours 40 minutes, Geneva in just 4½ hours, reaching speeds of up to 260 km per hour.

Inter-City Europe is cheaper than you think — 5 Day Excursion Return London to Paris just £30.00, 3 Day Excursion to Brussels £21.00 — ideally suited for a short business trip.

Pick up a leaflet from principal rail stations or appointed travel agents. A new International Timetable with details of European rail services is available from British Rail Travel Centres, price 80p.

Inter-City Europe
Goes further faster



The most civilized hotel in New York. Maybe the world.

The Regency Hotel

Park Avenue at 61st Street, New York, N.Y. 10021. (212) 758-4100. See your travel agent or call LRI in London: 486-3213. Balance of United Kingdom: Freephone 247.

هكزان النحل

CBI conference opening day, page 24

Business News

THE TIMES Tuesday November 3 1981

IMI
for building products, heat exchange, fluid power, special-purpose valves, general engineering, refined and wrought metals.
IMI plc, Birmingham, England

Customs action filed against Paribas

Two senior customs officials today filed an action against the management of the Paribas group for the illegal transfer to Canada of 35,000 gold coins worth Fr29m last year.

The chief public prosecutor in Paris will decide in the next few days what judicial steps are to be taken.

He has already ordered preliminary investigations against M. Pierre Moussu, the former president of Paribas, who resigned 18 days ago, and M. Pierre Latouche, a Paribas industrialist, for whose benefit the transfer of gold coins was carried out. Two other senior officials of the bank are also being investigated.

The government's decision to prosecute Paribas for offences against exchange control regulations was announced last week by M. Laurent Fabius, the Minister for the Budget. He mentioned another case of illegal transfers by Paribas of substantial funds to Switzerland over several years. This action is expected to be filed in a few days.

There is no formal connection between the two affairs and the recent exchanges of stock and takeover bids which have made it possible for the Swiss and Belgian subsidiaries of Paribas to escape from the nationalization law, which were perfectly legal even if they were ethically questionable.

However, M. Pierre Moussu, the Prime Minister, has declared at the beginning of last month, when the proposed takeover bid for Paribas Suisse came to light, that while it was powerless to preserve the integrity of the group, it would take up the affair on another plane. He was referring to the so-called "customs case" against Paribas disclosed at the end of November of last year by the *Le Monde* weekly.

The "customs case" referred to a search by a dozen of customs investigators of the premises of Paribas when some 450 private accounts, known only by numbers and opened between 1966 and 1978 were found. The customs men also confiscated the sum of Fr1m of which the origin was dubious, and unearthed the illegal transfer of gold coins to Canada via Belgium for the benefit of an industrialist, who paid the fee into Paribas Suisse.

Paribas was not the only object of the curiosity of the customs administration. Other banks have been investigated, including, according to trade union sources mentioned by *Le Monde*, the Credit Commercial de France.

Steel works face another 750 jobs cut

Another 750 workers at British Steel Corporation's two giant works at Port Talbot and Llanwern face redundancy in moves by the Stripped Products Group to trim costs and put the division into the black.

Reaction is expected within days to proposals put to unions last week.

Over the past 18 months, 12,000 jobs have been shed at the two works. News of the further cutbacks comes just as Llanwern had set a production record for last month.

In this latest plan, Port Talbot is expected to bear the brunt of job losses with 490 workers, in what management calls non-producing areas being axed over the next 12 months. At Llanwern, 260 jobs will be shed.

Management moves were foreshadowed a month ago when Mr Peter Allen, managing director (operations) of the British Steel Corporation's Stripped Mill Products, part of the division operating in Wales, said that despite substantial progress at the two works they were still falling short of targets.

At the same time, he announced that the group overall produced losses of £2.5m. Mr Allen said that if the group was to continue operating, costs would have to be cut further.

Details of the further redundancies are expected to be announced over the coming weeks. The corporation has not given any indication of how many it wants.

Mr Arthur Lee, the independent Sheffield steel company, has agreed with the British Steel Corporation to a rationalization of interests by which Lee will buy from the Corporation the 45 per cent of Lee Bright Bars it does not own and the Corporation will take over 30 per cent of Alloy Steel Rods.

The Lee Bright Bars stake has been valued at £787,000 and the Alloy Steel Rods stake at £300,000 so, Lee will pay the Corporation £487,000 in cash to take full control of Lee Bright Bars. The Corporation will lend £204,000 to Alloy Steel Rods, which will remain in the private sector although it will be 80 per cent owned by the Corporation.

The Reagan Administration is ready to file a series of anti-dumping legal actions against European steelmakers. Mr Malcolm Baldrige, Secretary of Commerce, told a Congressional committee in Washington. He said he would meet American steel leaders next week to find out whether they had gathered the necessary "proof of injury" and added: "We may be filing an action at the end of this month."

Mr Baldrige said countries in the European Economic Community would be likely targets of the action but not all would be involved though he refused to give any names. He added that Japan and Canada would not be involved because their prices were not low enough.

Rationalization, page 25



Carl Hahn: Nominated to be the new chief executive of VW.

VW names tyre chief as new chairman

From Peter Norman
Brussels, Nov 2

Herr Carl Hahn has been nominated to take up what has become one of West Germany's most difficult managerial posts. He is to be the new chief executive of Volkswagenwerk.

Herr Hahn, who is at present the executive board chairman of Continental Gummi-Werke, West Germany's largest tyre maker, succeeds Herr Toni Schmücker who is resigning because of ill health.

Herr Hahn, who is responsible for Volkswagen's material purchasing, will be promoted inside the VW managing board to deputy chief executive replacing Professor Friedrich Thome, who resigned from the VW board.

Herr Schmücker's decision to leave Volkswagen was not unexpected. He suffered a serious heart attack last June from which he has still not fully recovered. He has been going into his office three or four times a week to test whether he could again take the strain of the chief executive's position.

Today's brief announcement from the company shows that both Herr Schmücker and his doctors think a return to full-time work would be too dangerous for his health.

Herr Hahn's name will be put forward for approval by the Volkswagen supervisory board on November 13.

Herr Hahn will be taking over Volkswagen at a difficult time. Profits are under pressure because of losses in a number of subsidiaries both in West Germany and abroad. But he is no stranger to the company. He was the member of the managing board responsible for sales until the early 1970s when he left after a big row with Herr Rudolf Leiding, the chief executive at that time.

Herr Hahn will also bring experience of handling a problem company to the job at Volkswagen. Just as Herr Schmücker could draw on many years' experience of trying to save the Rheinstahl heavy engineering group from bankruptcy, so Herr Hahn has, since 1973, steered Conti Gummi from serious loss to modest profit. Shareholders received their first dividend in eight years earlier this year when the company paid them DM2.50 per DM50 share.

Workers at Volkswagen of America's car assembly plant at New Stanton, Pennsylvania, accepted a new 16-month labour contract that brings their wages close to those paid by General Motors and Ford. The contract immediately raises the average assembly wage to \$11.26 an hour, including cost-of-living payments, from \$10.76 an hour. There will be an additional 10-cent-an-hour pay increase next June.

Third World debt to rise by 15 pc

By Melvyn Westlake

The foreign debt of the Third World is estimated to rise by \$68,000m (£36,200m) or 15 per cent this year, according to new figures compiled by the Paris-based Organization for Economic Cooperation and Development. This will bring the outstanding debts of the 150 developing countries to a huge \$524,000m by the end of 1981.

The OECD figures also estimate a further sharp jump this year in the cost to the Third World of servicing this debt—that is, in making repayments and meeting interest charges. Taken together, repayments and interest charges will rise by 22 per cent in 1981, to \$111,700m.

Commenting on the latest jump in the level of developing countries' debts, the OECD says that it "gives room for neither complacency nor alarm". In recent years, the main borrowers have managed to increase their exports sufficiently rapidly to pay the higher cost of their debts.

However, the OECD shows some signs of concern that the situation may deteriorate from now on because of the high level of interest rates and the depression in world export markets.

The rise of 15 per cent in Third World debts in both 1980 and 1981, is actually rather slower than the average 20 per cent annual increase reached up during the later 1970s.

But much of this increase is offset by world inflation. The OECD calculates that after allowing for rising prices, the "real" increase in debts has been close to about 5 per cent a year. This is broadly in line with the rise in national income among the more dynamic developing countries. In nominal terms (before allowing for inflation) the total level of developing country debts have risen sixfold in 10 years.

The prospect of some deterioration in the financial position of some borrowers underlies the need for them to take strong and comprehensive action to reduce their deficits, the OECD says.

It insists, however, that there is no "general debt problem, calling for general solutions. Acute debt-servicing difficulties have remained exceptional, have affected only a few countries, and have been effectively dealt with, on a case-by-case basis, in a multilateral framework."

The study shows that over the last decade, the share of debt owed to the 17 richest members of OECD (including their loans made on the international capital market) has remained at some 75 to 80 per cent. But aid has decreased as a proportion of total loans to the Third World and private sector lending has expanded, mainly through commercial banks.

The share of the private sector in lending by the OECD countries' outstanding debt has risen from a quarter to a half of the total.

The share of developing countries' outstanding debt owed to the Organization of Petroleum Exporting Countries has risen to some 10 per cent. OPEC members enter into the statistics as both borrowers and lenders. International agencies like the World Bank and the regional development banks account for some 10 per cent of outstanding Third World debt.

The outstanding debts are of three broad kinds: aid, which is given on relatively easy terms; export credits, which are provided on slightly concessional terms; and bank loans. Interest charges will cost the Third World some \$46,500m this year, compared with \$3,300m ten years ago. The better-off developing countries have seen the interest cost on their debt nearly double from 7 per cent to 13.3 per cent.

£224m C & W launch the 'best yet'

By Margaret Pagano

The Cable and Wireless de-nationalization move to place £224m of the public was hailed yesterday as the most successful launch of its kind yet seen in the City.

Potential investors had applied for 750 million shares, which meant the offer for sale was over-subscribed 5.6 times and could have secured £1.260m from private funds. Some 337,000 applications were received for the 133.3m shares on offer at 169p a share.

This is well over double the number of applications which met the British Aerospace flotation last February and the greatest number recorded for a new issue.

Because of the large number of investors, Kleinwort Benson, underwriters of the issue, had to ballot applications for up to 900 shares. The bank, not too surprised by the offer's success, has made it possible, where practical, to give priority to small shareholders and they are thought to hold some 30 per cent of the equity.

The Government, in its largest de-nationalization move since taking office, retains a 50 per cent stake plus one share. Some 70 million of the total shares were new and raised £35m in new equity.

Dealing starts on Friday and the shares are expected to reach a premium of between 15p and 30p.

For details of share allocations see page 26.

Australian move over ACC stake

By Philip Robinson

Mr Robert Holmes a Court, the Australian newspaper and television station owner, wants to own more than 50 per cent of Lord Grade's entertainment Associated Communications Corporation.

London stockbrokers, Hoare Govett, have been instructed to buy 10 million non-voting shares of ACC at 52½p which would take Mr Holmes a Court's holding to 50.1 per cent.

Although it would not disclose how many it bought yesterday, it is understood that just over 1 million shares were offered. Lord Wardington, a senior partner of Hoare said: "I can't tell you how many we bought. The offer is still open, but that's not to say it might be withdrawn at some point."

The move sparked City speculation that Mr Holmes a Court wanted a seat on the ACC board. It is understood he would like to consolidate ACC with his TVW Enterprises. Australian sources said last night that under their rules consolidation requires 50 per cent equity ownership and a board seat.

Mr Holmes a Court and Lord Grade met in Los Angeles last week. At ACC's annual meeting in September 74-year-old Lord Grade told shareholders he would never give the A shareholders the vote. At present under the Broad-casting Act, Mr Holmes a Court would be barred from buying voting shares.

Two months ago Lord Grade won a boardroom battle against his right-hand man Mr Jack Gill who resigned.

Some reports maintain that terrorism has gained a foothold and adversely affects production. Signor Vittorio Alfieri, formerly a prominent shop steward and member of the works council, was arrested in Milan last month as an alleged Red Brigades leader.

The Red Brigades showed their strength last May, when they kidnapped, and later released, the executive charged with supervising the March agreement with the unions.

Alfa set to lay off 12,000

From John Earle, Rome, Nov 2

Alfa Romeo, Italy's state owned car manufacturer, is preparing to lay off a third of its workforce because of a sudden deterioration in operating conditions.

A spokesman said no definite decision had been taken, but did not deny the possibility of having to put 12,000 of the 35,000 employed in its car division on to the temporary redundancy list.

For much of the year the Italian market has held up well, but Alfa, which produces mainly over 20,000 units near Milan and Naples, has lost ground to foreign makers.

In September, its market share was 6.5 per cent. Italy's biggest manufacturer, Fiat, had 48.5 per cent.

Alfa predicts difficult times ahead, with a likely fall of 10 per cent in domestic demand in 1982.

Internally, too, the firm is undergoing difficulties. An agreement with the unions last March to introduce "production islands" in the works near Milan has not lived up to expectations.

Some reports maintain that terrorism has gained a foothold and adversely affects production. Signor Vittorio Alfieri, formerly a prominent shop steward and member of the works council, was arrested in Milan last month as an alleged Red Brigades leader.

The Red Brigades showed their strength last May, when they kidnapped, and later released, the executive charged with supervising the March agreement with the unions.

Interest rates show downward trend

By John Whitmore

Short-term interest rates fell sharply in London money markets yesterday in response to the continuing decline in interest rates in New York.

Following the one-point cut in the United States discount rate to 13 per cent late on Friday, most American banks reduced their prime lending rates from 18 to 17½ per cent yesterday.

In London, the three-month interbank rate, which had risen to 13½ per cent, traded at about 15½ per cent.

The more bullish outlook, notwithstanding the BL situation, was also reflected in further good gains for government stocks. The government broker activated the long "up" Exchequer 15 per cent 1997 (£25 paid), at £224.

On foreign exchange markets the dollar reflected its losses in New York on Friday. In London yesterday it closed at DM 2.2167.

Securing, which had risen to \$1.88 in New York on Friday and to \$1.8950 in the Far East early yesterday, eased back as London interest rates started to fall. It closed at \$1.8730, its index against a basket of currencies rising 0.2 to 88.9.

Financial Editor, page 25

£77m State backing for European satellite plan

By Bill Johnston, Electronics Correspondent

The Government has given its support to Europe's largest Prime Minister, using pre-recorded video tape.

The Government's £77m investment is to be matched by a similar one from Italy, while the remainder of the £230m cost will be raised from the participating countries.

Among projects to be undertaken is an investigation into the potential of electric mains as a two-way communication carrier for meter reading and energy management in the home; a study into electronic mail deliveries to 20 different locations in Britain; a study into the export potential of information technology for British companies; £600,000 to create a network of advice centres to help users of microcomputers and the establishment of 20 centres to train unemployed young people.

The Government has given its support to Europe's largest Prime Minister, using pre-recorded video tape.

The Government's £77m investment is to be matched by a similar one from Italy, while the remainder of the £230m cost will be raised from the participating countries.

Among projects to be undertaken is an investigation into the potential of electric mains as a two-way communication carrier for meter reading and energy management in the home; a study into electronic mail deliveries to 20 different locations in Britain; a study into the export potential of information technology for British companies; £600,000 to create a network of advice centres to help users of microcomputers and the establishment of 20 centres to train unemployed young people.

Stock Markets	
FT Index 478.9 up 10.4	FT Gilt 61.66 up 0.50
FT All Share	291.87 up 5.57
Bargains	15.905
Sterling	
\$1.8730 up 130 points	Index 88.9 up 0.2
New York	\$1.8650
Dollar	
Index 107.6 down 1.2	DM 2.2167 down 303 pts
Gold	
\$432 up \$4	New York: \$428.50
Money	
3 mth sterling 15.15	3 mth Euro \$ 154.15
6 mth Euro \$ 154.15	6 mth Euro \$ 154.15

Foundry of his own

Birmid Quacast, one of the largest foundry groups in Europe, has sold its specialist plant in Wolverhampton to Mr Roger Lackner, its managing director for the past nine years.

Mr Lackner has acquired the share capital with the backing of Barclays Bank and is changing the company's name to Crane Foundry, its name before the takeover by Birmid Quacast in 1949.

The foundry employs 500 and has been successful until this year, when it is expected to produce a small loss. Mr Lackner is, however, confident for the future and is predicting a turnover of about £6m for next year.

Mr Lackner was sure that Birmid would wish to sell because the foundry is a specialist plant and not part of the mainstream activities of the other seven plants in the group.

Mr Lackner's fellow directors are to buy small stakes in the new company but he intends to keep the operation in his hands and has no plans to go public.

BUSINESS BRIEFING

The first Rolls-Royce RB211-535C engine has been fitted on the new 757 airliner (above) at Boeing's Seattle factory, two weeks ahead of schedule.

The aircraft should make its maiden flight in February 1982, and deliveries to British Airways and Eastern Airlines, the first customers, are due to begin early in 1983. British Airways has ordered 19 757s for its short and medium haul European routes.

Orders and options so far number 101.

Orders and options for the European Airbus A300-600 have reached 50, with an order from Middle East Airlines for five Airbus 310s and options for 14 more.

The aircraft, due to start delivery in the spring of 1984, will be equipped with Pratt and Whitney engines.

Boeing beats target

The first Rolls-Royce RB211-535C engine has been fitted on the new 757 airliner (above) at Boeing's Seattle factory, two weeks ahead of schedule.

The aircraft should make its maiden flight in February 1982, and deliveries to British Airways and Eastern Airlines, the first customers, are due to begin early in 1983. British Airways has ordered 19 757s for its short and medium haul European routes.

Orders and options so far number 101.

Orders and options for the European Airbus A300-600 have reached 50, with an order from Middle East Airlines for five Airbus 310s and options for 14 more.

The aircraft, due to start delivery in the spring of 1984, will be equipped with Pratt and Whitney engines.

Mobil to fight order

Mobil has asked two Federal District Court judges in Cleveland, Ohio, to hold a hearing to dissolve the temporary restraining order granted to Marathon Oil to prevent Mobil from continuing its bid for control of Marathon.

Mobil's bid values the company at \$1,100m (£275m), but Marathon claims that the Mobil bid comes nowhere near to reflecting the fair value of the company.

The restraining order lasts until November 16, three weeks before the bid for 67 per cent of the company expires. In the period the order Mobil cannot solicit or accept shares in Marathon.

The order gives Marathon time to prepare a defence that may include seeking another suitor to increase Mobil's offered price.

Coal imports to continue

The Central Electricity Generating Board will maintain policy of importing some of the coal needed to run its power stations, the chairman, told the Coal Industry Society.

It was prudent for the board not to be entirely dependent on the National Coal Board for all its coal supplies, he said, particularly as oil was no longer a competitive power station fuel in terms of price.

At present the CEGB relied on coal for 82 per cent of the electricity it generated. The coal board provided 93 per cent of that coal—75 million tons a year, worth about £3,000m.

FRANCIS INDUSTRIES LIMITED

Unaudited Accounts for half-year to 27th June 1981 and comparative figures			
	Half Year to 27th June 1981	Half Year to 28th June 1980	Year to 31st Dec. 1980
Group Sales	14,675,669	16,843,455	29,711,000
Profit before Taxation and Extraordinary Items	852,300	821,900	1,801,175
Estimated Corporation Tax	127,800	168,500	198,599
Profit after Taxation and before Extraordinary Items	724,500	653,400	1,602,576
Extraordinary Items (net of tax)	40,000	(47,000)	(24,187)
Profit after Extraordinary Items	764,500	606,400	1,578,389
Preference Dividend	3,850	3,850	7,700
Ordinary Dividend (Note 1)	222,340	194,548	528,058
Ordinary Dividend per Share	2.0p	1.75p	4.75p
Equivalent Gross Dividend	2,86p	2.50p	6.79p
Earnings per Share (Note 2)	8.5p	5.9p	14.4p

NOTES:
1. The Board has decided to pay an interim dividend of 2.0p per share. The dividend will be paid on 4th January 1982, to Ordinary Shareholders who are on the Register at the close of business on 27th November 1981.
2. The calculation of earnings per Ordinary Share is based on earnings of £20,650 (1980 £248,550) and on the weighted average of 11,117,007 Ordinary Shares in issue during the half-year (1980 11,068,584).

Chairman's Review

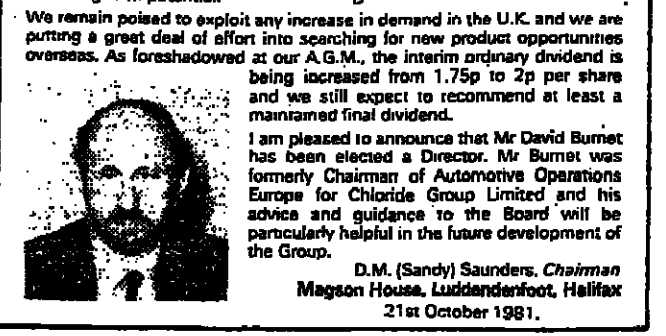
Although recessionary trading conditions have reduced our sales in the period by 12% compared with the equivalent six months of 1980, we have succeeded in improving our profit margins to the degree that the pre-tax profit shows a small increase over last year. This improvement was the result of constant attention to the quality of our business and determined efforts to reduce our costs still further.

Since our accounts for 1980 were published we have made four small acquisitions, all of them for cash. Firstly, we bought Drummond Packaging Limited, a Scottish company, for £230,000. This business usefully extends our metal packaging interests, particularly in respect of food containers, and we expect it to make a good contribution to profits when we achieve the opportunities it presents. Next we acquired for £150,000 Stelcor Limited, a plastic injection moulder, supplying packaging products for a wide range of industrial use. We have also acquired for £140,000, Adlec Limited, which has developed a unique process for depositing reflective coatings on plastic components which are made up into mirrors and supplied to the automotive industry in the U.K. and Continental Europe. A further £280,000 was allocated last month for the purchase of Agovox Limited, the exclusive distributor of the U.K. of telephone answering machines supplied by Compur of West Germany, a company jointly owned by Bayer Chemicals and Carl Zeiss. These four acquisitions will make only a small net contribution to profits this year. However, they all provide us with a number of opportunities to widen our product range and we are very optimistic about their long term potential.

We remain poised to exploit any increase in demand in the U.K. and we are putting a great deal of effort into searching for new product opportunities overseas. As foreshadowed at our A.G.M., the interim ordinary dividend is being increased from 1.75p to 2p per share and we still expect to recommend at least a maintained final dividend.

I am pleased to announce that Mr David Burnet has been elected a Director. Mr Burnet was formerly Chairman of Automotive Operations Europe for Chloride Group Limited and his advice and guidance to the Board will be particularly helpful in the future development of the Group.

D.M. (Sandy) Saunders, Chairman
Magsdon House, Luddendenfoot, Halifax
21st October 1981.



PRICE CHANGES	
Rises	
Aero & Gen	20p to 245p
Ass Comm	11p to 53p
ATR	14p to 32p
Churchbury	15p to 62p
Ferranti	15p to 33p
GEC	15p to 69p
Hampton Gold	15p to 150p
Jardine Math	21p to 158p
Mercantile Mse	25p to 418p
Polly Peck	15p to 355p
Racal	17p to 353p
RZ	25p to 467p
Royal	15p to 388p
Sainsbury J	15p to 415p
Thorn EMI	15p to 415p
Falls	
Avon	8p to 113p
Cin Ovens Pack	10p to 150p
Davies & Newman	20p to 65p
Lusko Oil	12p to 52p
Lukey	7p to 33p
Majestic	8p to 102p
Masey Ferg	5p to 120p
Milford Ferg	5p to 120p
Midland Wils	10p to 165p
Mount Lysal	10p to 285p
ATD (Mankala)	4p to 36p
teemies Cons	5p to 180p
teep Rock	5p to 180p
over Kemsley	4p to 68p
arrow	5p to 245p

Brokers close

Moy Vandervell, the City stockbroker, is to cease trading from December 4. Mr Martin Favell, the firm's senior partner, said that there were no problems at the firm and that all orders from clients would be executed.

A number of the firm's partners had recently retired and others had said they also wished to retire soon.

Papers merge

Financial Weekly, the paper started in February 1979 by Trafalgar House, is to merge with Accountants Weekly, which has a controlled circulation of 63,000. It is distributed free on request among the accountancy profession and owned by Morgan Grampian, also a Trafalgar House subsidiary. The merger will take place on November 12.

Clyde buys into Buchan field

Clyde Petroleum, an oil exploration company quoted on the unlisted securities market, has acquired a 13.28 per cent stake in the Buchan oil field from City Investing, a United States conglomerate.

Clyde has bought City Exploration and City Petroleum, two City Investing subsidiaries, for an aggregate price of \$45m (£24m).

Meanwhile "Cluff Oil", the exploration company run by Mr Almy Cluff, who also owns The Spectator, yesterday announced a loss before tax for the six months to last June of \$969,075. There are no comparative figures published as the company did not have its shares quoted on the unlisted securities market until last year.

Confederation of British Industry conference: Opening day at Eastbourne

Pennock urges productivity for pay rises

The quickest way for Britain to restore its competitiveness and reduce the number out of work was for those in work to receive no pay increase unless backed by increased productivity, Sir Raymond Pennock, President of the Confederation of British Industry said in his opening address to the CBI Annual conference in Eastbourne yesterday.

Sir Raymond said that the conference had to decide what business leaders should have as their priorities for action in the next 12 months to get business moving.

"We are here to decide our actions and every one of them must pass the litmus test of competitiveness. That is why competitiveness is imprinted on every background paper distributed to you, and that is why I hope competitiveness will be the most frequently-used word in our conference over the next two days."

But he told delegates that they would not produce action if they had a conference of moaning and groaning and even of drooping.

Reports by Robert Morgan, John Winder, Geoffrey Browning, and Richard Evans. Photographs by John Manning.

Sir Raymond gave a recap of what had been achieved during the past year and outlined what he called the CBI's Ten Commandments for 1981.

1. The CBI had led business and industry successfully in the battle to bring down inflation by moderate wage settlements. "Last year we halved them, and this year our objective is not dissimilar. Last year we said it had to be single figure wage settlements, and we did not mean 9 per cent. This year, we say some can afford nothing and most of us not much more."

2. The confederation continued to support the Government in fundamentals, but had continually pressed for much tighter control of public expenditure. "We had achieved significant effect in central government departments."

3. As the chief contributor to local government expenditure through a £5,000m rate bill, the CBI had fought long and furiously against massive and unjustified increases. Businessmen were subjected in business to taxation without representation.

4. The CBI had initiated a working party in the National Economic Development Council which successfully sought agreement on the facts about energy charges.

5. A year ago, the CBI had been a lone voice on the inequity and iniquity of the employers' National Insurance surcharge as a tax on exports and jobs. "We now have a chorus of support which extends into the Cabinet itself. The Chancellor said he feared a reduction of NI surcharge might be absorbed in higher wage rates — let me here and now disabuse him."

6. Sir Raymond said the abolition of the surcharge would increase United Kingdom profits in his company by 20 per cent or £2m and added: "I give my guarantee here and now that money would be spent, not on higher wages, but on investment to create new jobs and to preserve those already in existence."

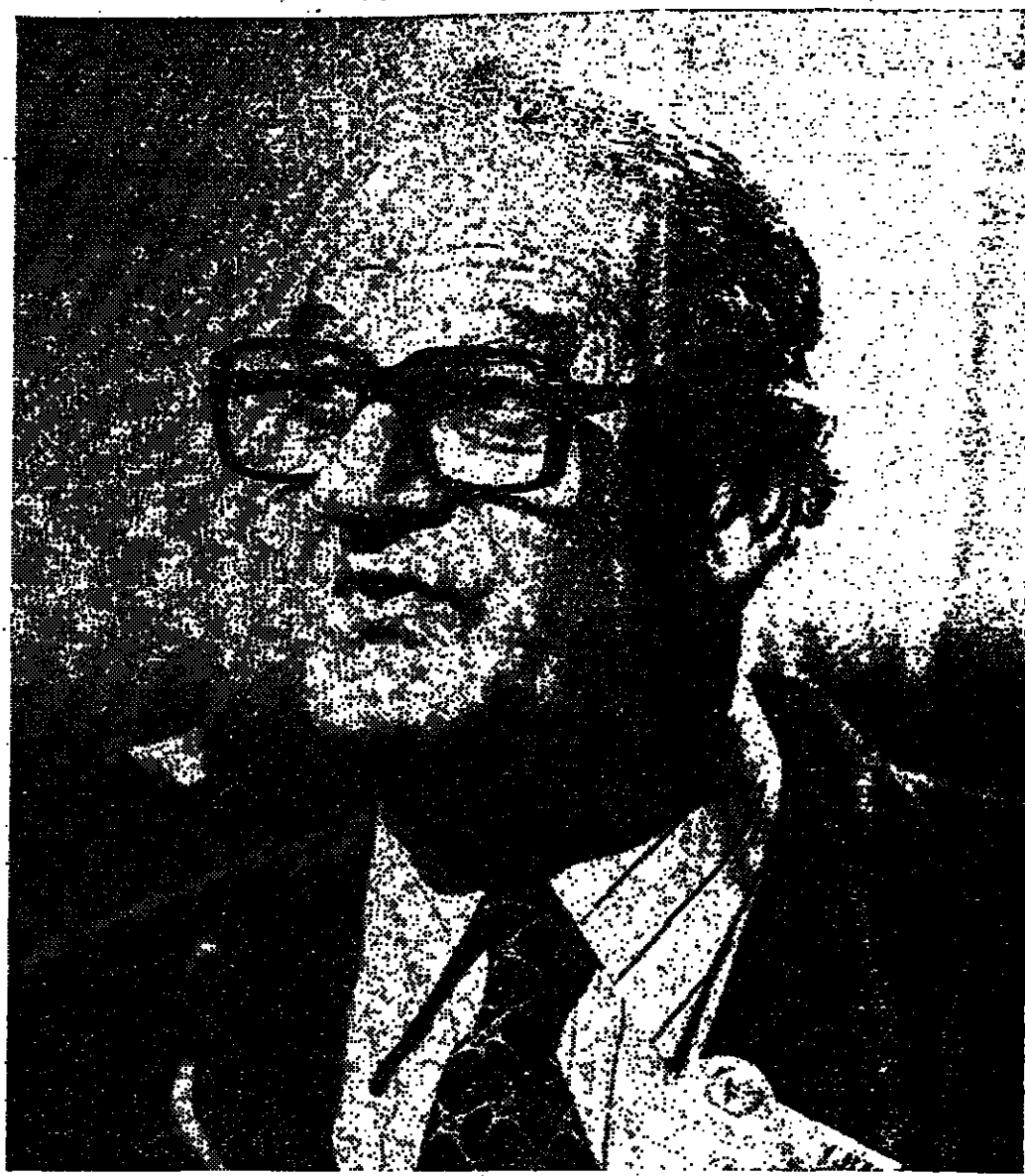
7. The timing of the 4 per cent rise in interest rates last month had been "tragic". The Government understood the gravity of the reversal from lower interest rates, and had affirmed that the continued reduction of interest rates was a main plank of its avowed policy. "We will be seeing that this affirmation remains at the forefront of their thinking."

8. The CBI's Smaller Firms Council had carried the entrepreneurs' case into every Government Whitehall and Westminster.

9. The CBI had pressed its case at all levels over payment of sickness benefit. It was now accepted that there should be a 100 per cent reimbursement of the cost of transferring to employees the payment of sickness benefit in the first eight weeks of sickness.

10. The confederation had worked hard to stem and reverse the escalating imbalance of trade with Japan.

"We are making every effort... to educate the nation on the stupidity and futility of even contemplating sectoral devaluation. "To believe we can replace



Sir Raymond: Pay at root of inflation

nearly half of our exports one-sixth of all we make — to a market on our doorstep with no tariff barriers, but distant deep sea markets with expensive lines of distribution and often high tariff and non-tariff barriers, is an arrant nonsense which could affect more than two million jobs."

Looking ahead to conference debates, he said that pay was the very root of competitiveness. "The fact is that, for most of us, pay is paramount and in an age of low growth and high competition the level of settlements makes or breaks many businesses."

Pay was also at the very root of inflation, Sir Raymond did not agree with commentators who believed that inflation could not be reduced any further.

"It is our job to make the twenty odd million people in jobs understand that the major cause of having three million not in jobs is because, for five years they in jobs have been paid more and more for less and less output."

The quickest way back to competitive prosperity, and

the reduction of that three million out of work, is for the twenty million in work to receive increases — if not of nothing at least of not more than those of our German and Japanese rivals, and positively to pay increases unless backed by increased productivity."

Adversity could present an opportunity for radical reform and the creation of a new national system of training and work experience for all school leavers for varying periods, according to their skill. To succeed, it had to incorporate the best features of present apprenticeship training, and would only work with the full-blooded, unconditional involvement with the trade union movement.

"The unions cannot be outraged at youth unemployment and then back off support of this initiative because they do not agree with the economic policies of the Government. I appeal to them to rise above party politics to back this new initiative of the Manpower Services Commission."

The Cabinet was in the throes of its annual tussle over the control of public expenditure.

"We have a national expenditure bill of about £120,000m and over £34,000m is on the cost of people whom the Government employs. The debate, and indeed the action, should not just be on policies. But to do with people, their pay which government is tackling — and manning levels and pensions — which by and large they are not."

The Government had forced industry to put its house in order. Now it was time for the Government to put its own house in order.

Sir Raymond, addressing his remarks specifically at spending Cabinet ministers, permanent secretaries and managers of the NBS and local government, said: "We have done our stuff. Please now get on and do yours. And please hurry up about it, because it is we who, locally and centrally, more than any other sector of the community, are having to pay for it."

MacGregor admits need for stronger management

Britain's industrial managers were partly to blame for today's high level of unemployment, Mr Ian MacGregor, Chairman of the British Steel Corporation, said when he opened a debate on "unemployment — are we tackling the problem?"

He said the subject of unemployment was appropriate because 3 million people were paying the penalty for a decade in which the British people indulged themselves in rewards which they had not earned. "It is a tragedy and one which we all have a part to play in resolving."

"It is true that certain policies adopted by governments and the attitudes of trade unions have been less than helpful. But I would ask one question — what are we managers doing to resolve this problem? Have we been willing during the last decade to accept lower standards of performance than our competitors? I am afraid it is true."

Recently, British Steel invited a party from Japan to inspect one of its open blast furnaces and to give their frank comments on it. Their report was simple.

The equipment was as good as much in Japan. Unfortunately BSC did not achieve the performance that the Japanese could expect from that equipment. Too many people were being used to do the work.

He said that too often managers delegated the task of communicating with their work force. Managers had to be on the front line with their people every day and all day putting across the message of what the real competitive world was all about.

Training of the work force was imperative. Britain could not compete without a skilled work force which was one of the greatest resources the country had. Government unions and managers had to work to improve training systems.

Jimmy Carter had once spoken of having the moral equivalent of a war. "All of us in management are in that position. We should regard ourselves as having the moral equivalent of a war to make the human resources of this country are properly trained."

Dr K. A. G. Miller, APV Holdings, said the CBI should back the university grants committee and the university vice chancellors in the task of converting Britain's universities into a smaller but better system within the financial resources available.

Sir Adrian Cadbury of Cadbury Schweppes, complained about the 30 per cent cut at Aston University. A university with which he was involved. A high proportion of graduates from there went into industry. The biggest loss in student numbers had occurred in those institutions from which industry recruited most heavily.

Because Salford, Aston and Bradford had been hardest hit the impression given was that technical universities were of the least importance. The CBI should speak out in a clear voice on educational



Ian MacGregor: To arms against unemployment

priorities since they affected the country's ability to compete.

Sir Donald Barron Midland Bank made a plea for greater involvement by the CBI in the primary, secondary and higher education structures.

They should expand the work of the CBI's education and training directorate. The CBI should identify with bodies in which members could serve, and strongly encourage the working businessman to join them.

He moved a motion, later unanimously agreed, that this conference recognizes the need for greater CBI involvement in and understanding of the national education structure and reaffirms its support for "understanding British industry" and other institutions and methods to improve collaboration between business and education.

Mr D. G. Stevens, of John Laing, said that they should not spend time and energy knocking the youth opportunities programme, but should build on it. Young people leaving school should have an opportunity of work experience.

Mr James Mundell, of North-west Regional Council industrial policy committee, said that no businessman would speak, as some politicians had done in ignorance, of a return to the employment levels of some years ago.

As thousands of 16-year-olds poured on to the labour market, Britain was the only western industrialized nation without a plan for transition from school to work.

They had an urgent need for such a programme covering every youngster, lasting for two years, if not needed now, not in five years' time. They should also harmonize

the retirement age of men and women with 800,000 men over 60 in employment. Those proposals would reduce unemployment by 1,200,000 at a stroke.

"We must change attitudes to unemployment. When I hear ministers plily telling the unemployed to get on bikes and look for work I wonder if attitudes have really changed."

Mr Mundell then moved: That "This conference advocates a radical new approach to unemployment and calls on government as a first step to formulate a national plan to better prepare school leavers for work and to reduce male retirement age." The motion was carried by a narrow majority.

Mr Martin Jourdan of Parker Knoll, said that unless the conference came to grips with unemployment and was seen to do so, it would have failed.

"We represent British industry and all who work in it. While some will argue we are not responsible for the unemployed our future, whether in terms of demand or skills, depends to an extent on their re-employment. There is therefore every reason for us to lead in this major area of policy."

Mr Vincent Brealy, of the National Farmers Union, said the pressures now being faced in industry had happened to farmers in the early 1960s. The name of the game was competitiveness, and the answer lay in better productivity. Which meant less employees with higher skills.

J.K. SYKES of Watts Blake Beame, said the CBI document on people and work failed to mention customers. He was applauded when he went on: "Yes, customers create jobs, nobody else. Government does not create jobs; we do not directly create jobs, our customers create jobs."

He did accept Britain had inevitably to have a very large unemployed population. There were 55 million consumers in Britain. There were something like 3,500 million consumers outside Britain and "it is about time we got off our backs and got a few more."

Mr Christopher Bailey of Bristol Channel Shiprepairers, said that the motion conference had passed on unemployment was completely nutty.

Of course they would like to see a reduced male retirement age and better education for young people but they should not pass a resolution as they had done without costing it.

He proposed a resolution, which was carried overwhelmingly, saying: "That this conference, recognising the common interest of employers and employees, calls on the CBI to establish immediately an unemployment action group with the authority to invite members of the TUC to join them in formulating proposals on how to minimize unemployment and its causes while at the same time encouraging competitiveness, efficiency and creation of national assets."

Pay bargaining

Wage settlements more realistic

Unless pay bargaining arrangements were made competitive and efficient, the most vital of the components out of which prosperity must be rebuilt would be destroyed, Mr James Gould, chairman of the Scottish CBI, said.

He was opening the debate on "Pay bargaining — a new realism or an uneasy truce?" based on a CBI background paper which noted that since mid-1980 there had been a sharp reduction in pay settlements and few strikes apart from that at the Civil Service.

Optimists had called this the wakening of a new realism, said the paper. But others had suggested it was the result of fear that understanding, more a change of behaviour than attitude.

The document said: "Whichever view is right, we cannot get away from the fact that it is one thing to achieve a sensible settlement when the economy is in recession, but quite another to continue the trend when parts of the economy start to recover."

Mr Gould said pay bargaining should be positive, constructive and confident, there was no alternative to industry becoming more competitive. In the past industrialists had failed to explain that reducing the level of pay settlements was not a hostile, mean piece of employer self-interest. They had failed to explain that pay was the make-or-break issue for all.

This year, Mr Gould said, they were fitter, slimmer and more efficient and that was how they must continue. There would be problems, but management must take the initiative and above all communicate.



Mrs Mills: Pay pounds, not percentages

If managers did their job properly, the militants would get no foothold. If they failed, they could not expect restrained and encouraging government, nor responsible trade unionism.

Britain had priced itself out of markets because labour costs had been too high, said Mr Gould. Employers must ensure that employees understood this and they must have the guts to stand firm.

Mr Michael Walker, of Sidlaw Industries, said that in the search for this illusive new realism, employers were up against an unattractive side of human nature, in a combination of muscle and greed.

The reducing level of some recent settlements should not lull employers into the false belief that this apparent move towards realism was either universal, or necessarily here to stay.

Mr Walker said the "muscle-and-greed brigade" made

it pretty clear that it was not universal and, when the economy improved, the muscle would get stronger and the greed would roll again.

The message had not got through, but those who did strive to get the message across should be rewarded with some signs of reasonableness and responsibility.

Mrs Rowena Mills, of Rowena Mills, said she was carried into to see managers on the factory floor most often. They needed to get down there to win the hearts and minds of the people.

They should no longer talk in terms of percentages in pay negotiations, but pounds instead. Percentages were based on the movement in the retail price index, which covered not only essential goods and services, but other things as well. They were being asked to contribute to bingo, football and the cost of taking the old man down to the pub (laughter).

He urged the employers to use the weapon of solidarity which the unions had already used but "we have not."

Mr Roland Long of International Harvester, said that the miserable sequence of destructive trade union activities which had made a major contribution to the sorry condition in which they found themselves. There were, however, signs that lessons had been learnt.

They were all trying to make a good professional job

Industrial relations

Industry must have say in negotiations

The governance of pay and industrial relations must never again be allowed to pass into the exclusive hands of the trade unions and the Government as it has been in the past. Particularly during the "social contract", Mr A. T. Skidmore of Inco Europe said. He was opening a debate on "Industrial relations — whose responsibility?"

It was industry that paid the bills, and although the unions and the Government were important constituents, industry possessed the span of relationship and responsibility which gave it a unique role in industrial relations. Industry had a responsibility to its employees, customers, shareholders, the Government and community at large. "We must have our say in industrial relations," he declared.

Mr P. A. Thompson of National Freight Corporation, moved a resolution which was carried on show of hands. It stated: "This conference exhorts large companies, financial institutions and the CBI to help the growth of employee ownership as one way of reducing the 'us and them' syndrome in British industry."

He said that when the workforce decided to buy out the NFC, there had been tremendous enthusiasm for the idea. Managers, drivers and typists had all been turned on.

He appealed to large companies, including the nationalised industries, to sell off to their work-forces small subsidiaries and asked the financial institutions to be generous in their field.

Mr A. F. Frodsham, of the Engineering Employers Federation, said that in industrial relations the law was an important factor. But when it came to change he was in favour of the step-by-step approach.

He urged the employers to forge the weapon of solidarity which the unions had already used but "we have not."

Mr Roland Long of International Harvester, said that the miserable sequence of destructive trade union activities which had made a major contribution to the sorry condition in which they found themselves. There were, however, signs that lessons had been learnt.

They were all trying to make a good professional job

of communicating with their employees and to win their commitment to the success of the enterprise by reasoned argument and persuasion.

By joining the one community, the key to success they would be at the top of every league they could think of. With all the statutory support given to them the trade unions were now in a weaker and more vulnerable position. "The last thing we need is legislation to strengthen us," he said.

Until they knew how successful the new employment legislation was in dealing with problems, they should leave their own legislation alone.

"It would be reprehensible of the Government to seek to use the circus of industrial relation legislation to divert us from the consequences of their adherence to a single, rigid piece of economic doctrine."

Mr Charles Wardle of the Benjamin Priest Group, said that there was an urgent need for a genuine commitment to communicate strategy, to discuss performance and to explain the processes of technological change to the whole employee audience, to give the workforce greater respect for its common sense and resourcefulness.

Mr Christopher Walliker, of Delta group said that in the West Midlands the closed shop was not high on the agenda and he hoped that Mr Norman Tobitt, the Employment Secretary, would not put as high a priority on it as Conservative associations in the Cheltenham Spa and Ascot had done.

They had the opportunity to be positive and innovative. Fear and insecurity of job might be unpleasant but they gave management the opportunity to lead, to change things and that was what they must do.

Mr J. N. Mostry, of Harveys of Bristol, said that not enough of them got to the factory floor of spoke to middle and junior management to get them to understand the basic problems of the country. They would not solve the problems by legislation.

Mr John Salisse, of Marks and Spencer, said that management should use the amenities provided for employees. If they were not good enough for those in authority, they were not good enough for the employee.

The debate was concluded.

EEC debate

Time for sterling to join the EMS

The time has now arrived when Britain should join the European Monetary System, Mr John Baisan, Chairman of the CBI's European committee, opening a debate on the European Community.

He said Britain's economic security would be enhanced by joining the one community institution of which it was not a full member.

"This has proved a remarkably successful mechanism for giving stability to European currencies and now that sterling has reached the EMS without further delay."

Mr Emrys Evans, of the Midland Bank, said 100,000 jobs in Wales were attributable to trade with the rest of the EEC.

It would be outrageous if foreign companies, induced to come to Britain because it was a free trade area, suddenly found a Benn-style siege economy here.

Mr Cyril Coffin, of the Food Manufacturers Federation, said withdrawal would be an act of criminal folly.

Mr John Drew, of Rank Xerox, said he was ashamed they were still having to debate this issue.

De G. Chambers, of the Northern Ireland Milk Marketing Board, said withdrawal would be disastrous in marketing terms for existing manufacturing industry in Northern Ireland as elsewhere.

Sir Richard Butler, President of the National Farmers Union, said British agriculture could only prosper when the economic climate was right for the rest of industry and no one had suggested that the climate within the EEC would not be right.

Sir David Nicholson, Chairman of Rothmans International and MEP for London Central, said they had to use the power of the community to bring about stable exchange rates, and Britain had to join the EMS.

Europe, we cannot afford either industrial or international closed shops.

He said leaving the EEC would be likely to produce the opposite results from the ones anticipated by anti-EEC people.

"Consumers would bolt them in oil if we left the EEC, and the extra unemployed would burn them at the stake."

Mr J. E. Clayton, of Pauls and Whites, said the CBI should demand that the Government took EEC membership seriously and join the EMS without further delay.

Mr Emrys Evans, of the Midland Bank, said 100,000 jobs in Wales were attributable to trade with the rest of the EEC.

It would be outrageous if foreign companies, induced to come to Britain because it was a free trade area, suddenly found a Benn-style siege economy here.

Mr Cyril Coffin, of the Food Manufacturers Federation, said withdrawal would be an act of criminal folly.

Mr John Drew, of Rank Xerox, said he was ashamed they were still having to debate this issue.

De G. Chambers, of the Northern Ireland Milk Marketing Board, said withdrawal would be disastrous in marketing terms for existing manufacturing industry in Northern Ireland as elsewhere.

Sir Richard Butler, President of the National Farmers Union, said British agriculture could only prosper when the economic climate was right for the rest of industry and no one had suggested that the climate within the EEC would not be right.

Sir David Nicholson, Chairman of Rothmans International and MEP for London Central, said they had to use the power of the community to bring about stable exchange rates, and Britain had to join the EMS.

Research key for future

Research and development was vital to the creation of the future, Sir Austin Bide said, opening a debate on "2001 — will we be equipped to compete?"

Sir Austin said that in a recession it may be tempting to cut back on research and development, or investment. He added: "but to do so is to eat the seedcorn because research yields the products of tomorrow."

Sir William Barlow of Thorn EMI and chairman of the Design Council, said Britain spent half as much as its competitors on new product design. Britain had wonderful designers, who should be given the finance and resources.

Mr Richard Lloyd, of Hill Samuel and Co said that unless ways were found to reduce the cost of capital, there would not be the investment needed for future competitiveness.

Mr Robert Templeton, of the National Coal Board, emphasized the important role purchasing could play in helping British industry. Purchasers should work with British suppliers, but sellers too should seek customers.

Mr M. J. Southam, of Dixons Photographic said the answer to Britain's problems was in the hands of employers did themselves — no constantly looking over their shoulders for support.

He said: "There is one difference between us. The Japanese in Germany, in Japan and in America all the time has total confidence in his ability and the ability of his business to triumph."

Mr F. E. Blood, of the Institute of marketing, said that he had found a great difference in a tour of British industry, compared with one he had made three years ago. There was higher productivity now, greater export achievement and, a better labour-management relationship.

Free trade UK urged to beat imports, not ban them

Britain's ability to compete in the world markets was at the heart of the country's problems, Mr Derek Kingsbury, chairman of the CBI overseas committee, said when he opened a debate on free trade.

He said that if Britain could not compete, no amount of protection would prevent the standard of living from falling. If Britain erected tariff barriers and quotas, additional and new barriers would be erected against Britain, handicapping exports and discouraging investment. Mr Kingsbury said he

rejected managed trade if that meant blanket protection, but Britain could accept managed trade if it meant a realistic search by industry for government policy which would invite retaliation against them. Such a policy would hurt the efficient but silent majority of British industry. Mr C. P. James of Milliken Industries, said trade must be kept free if the conference slogan "Compete for Success" meant anything. British firms must learn to compete with imports because in the long run they could not be repelled.

Mr David Royce, director general of the Institute for Export, said Britain depended

on firms which in 1980 had sold a great deal in the face of high sterling, high interest rates and high inflation. The conference should not recommend any policy which would invite retaliation against them. Such a policy would hurt the efficient but silent majority of British industry. Mr C. P. James of Milliken Industries, said trade must be kept free if the conference slogan "Compete for Success" meant anything. British firms must learn to compete with imports because in the long run they could not be repelled.

Mr David Royce, director general of the Institute for Export, said Britain depended

on firms which in 1980 had sold a great deal in the face of high sterling, high interest rates and high inflation. The conference should not recommend any policy which would invite retaliation against them. Such a policy would hurt the efficient but silent majority of British industry. Mr C. P. James of Milliken Industries, said trade must be kept free if the conference slogan "Compete for Success" meant anything. British firms must learn to compete with imports because in the long run they could not be repelled.

BY THE FINANCIAL EDITOR

Imperial in the twilight zone

Some £4.50 of every £100 spent by consumers in the UK is used to purchase a product of Imperial Group. So it is not only the investor who should be concerned about the radical changes which are underway at one of Britain's leading manufacturing companies.

Imperial, say a growing body of City critics, is a major company preparing to cut itself down to size because there is a limit to how long it can survive in the present set-up given its share of declining markets. Certainly, there have been visible signs of a major re-think about group strategy over recent months following the disastrous slide in profits from £70.7m to £29.7m for the six months to April which was announced in July.

That announcement coincided with the departure of £100,000-a-year chairman Mr Malcolm Aarson, who favoured a decentralized approach. His successor, Mr Geoffrey Kent, is a confirmed believer in the "hands-on" approach. In August, it was announced 1,000 administrative jobs were to go in the tobacco subsidiary. Then in September, some £100m was raised through the sale of the minority stake in Molins and by the exercising of options on the remaining BAT holding, truly an imperial relic.

And yesterday, Imperial cast further shade on its ultimate strategy with the statement that Courage is to be absorbed within a new brewing and leisure division, along with motorway service stations and 430 tobacconists. This sent analysts rushing to their dictionaries to refresh themselves on the definition of leisure.

Rather more seriously, there are persistent rumours that the JB Eastwood eggs and poultry subsidiary, bought three years ago for £40m is up for sale.

Imperial accounts for 23 per cent of the United Kingdom poultry market and about 14 per cent of the eggs market. Buyers should be noticeable by their absence for a business which is losing perhaps £10m a year.

Meanwhile, the £290m Howard Johnson acquisition nearly two years ago appears to have justified the views of those who said it was too expensive. Ho-Jo suffered a net loss of £10m in the six months to last April and fast-food restaurant chains are hardly recession-proof.

In the tobacco division, which makes 53 per cent of all cigarettes sold in the United Kingdom, Imperial claims it has the capacity to make 180 billion a year. Leading critics counter that Imperial only sells 58 billion. If they are correct, then one factory, perhaps Nottingham with 6,000 employees, or Bristol is overdue for closure. Since the Budget, cigarette sales have declined by 10 per cent. And even allowing for the heavy duty rises of the last two years, the market seems to have been falling by perhaps 2½ per cent a year.

Only Courage and a few of the food companies have so far remained immune from the depression which has settled over most of Imperial's businesses. And Courage has, like the tobacco side, been forced to spend large sums of money on promotion to maintain its share of a market which is stuck in secular decline. There is little doubt that Mr Kent and his colleagues are undergoing agonies of decision at present over which parts of the group are to be chopped back. Profits for the year just ended are expected to be around £83m, against £124m in 1980 and £137m in 1976. A yield of over 17½ per cent at 60p portends a final dividend cut.

Imperial Group is perhaps the best example of a company, which in the 1980s, should be operating in the Third World, rather than in the United Kingdom. The demand and the growth prospects for its products are in the developing countries. The United States route to expansion has failed to date.

Imperial needs to be a smaller, leaner company and shareholders deserve to be consulted on the painful strategic decisions being considered by the board.

Third World debt Vulnerable for major default

There is a clear division of opinion about the risks inherent in the huge build-up of Third World debts since the middle 1970s.

The OECD has chosen to take a cautious middle-of-the-road view in its

latest study of the position. The current debt of the Third World gives room for neither "complacency nor alarm", it says. Over the last decade, the total outstanding debts of the developing countries has risen six-fold to \$524,000m. But most of this has been offset by inflation. The "real" growth is about 5 per cent, roughly in line with the national income of the more dynamic countries where the debt is concentrated. The absolute size of the debt, however, provides little indication of a developing country's ability to meet debt repayments and interest charges. One valuable test is the proportion of export earnings that are absorbed by such debt repayments and interest charges.

This test has a number of well known limitations, but it is a useful "early warning" indicator of possible difficulties facing a debtor-country. What the OECD study brings out is the tremendous differences between countries in the ratio of debt-service to export earnings. Whereas in 1980, debt-service absorbed 57 per cent of Brazil's export earnings and 60 per cent of Mexico's, the figures for Taiwan and Malaysia were only 6 per cent and 4 per cent respectively. The ratio for South Korea was 14 per cent. This could suggest that while several of the Latin American nations have built their economic growth on the back of foreign capital, the Far Eastern countries have relied more heavily on domestically generated capital — or alternatively that they have been more effective in raising their export capacity.

Debt-service payments per head of population, points more towards the latter explanation. Latin American countries have historically been less outward looking than those of the Far East. At the same time, the Latin American countries look more vulnerable if world interest rates remain high and the international recession deepens.

Interest rates Pound waits for BL

It was little more than a week ago that markets were doing their best to talk base rates back up to 16 per cent. Now they are more likely to be counting the days till the banks lower their base rates to 15 per cent. Certainly, if there is a further fall in bill rates this week the banks are likely to become acutely aware of the growing gap opening up in favour of bill market as opposed to overdraft financing.

That said, it remains the case that UK rates are going to fall only as fast as dollar interest rates and the behaviour of sterling allow. Yesterday, the pound did, in fact, lose ground as domestic interest rates eased. Up to \$1.8950 in the Far East overnight, sterling closed at \$1.8730 in London. Where it goes today will presumably, in part, depend on the outcome of the BL vote.

Meanwhile, the Government Broker decided that sentiment had improved sufficiently to put a floor under the gilt market. The long tap was reactivated at 22½.

Clyde Petroleum On the right track

Clyde Petroleum's purchase of a 13.28 per cent stake in the Buchanan Field from American conglomerate, City Investing is unique in that it is the first time a British private company has secured a North Sea stake from a foreign concern.

The move is certainly being regarded as a good one since the company seems to have paid a fair price for the present estimate of recoverable reserves of 52m barrels. But with the prospect of further reserves in the field, useful earnings from City's South American operation and substantial reserves of tax allowances to offset the cash flows from the Buchanan field, there are several thick layers of icing on the cake.

Clyde Petroleum is nothing if not ambitious and intends to make a play for the top spot among the junior British oil producers by the end of the decade. The market view is it's got a fair way to go yet, but it's certainly on the right road.

Industry in crisis

In the second of our series of articles on key industries under pressure, Peter Hill examines the attempts being made to rationalize special steels and steel castings.

The aristocrats down on their luck

For the past two years the steel industry has been a central issue in the debate over the future, scale and impact of Britain's de-industrialization.

The manner in which Mr Ian MacGregor, the chairman of the British Steel Corporation, has wielded the scalpel, has drawn praise from the politicians who appointed him and bitter words from steel industry union leaders. They believe that the cutting has to stop if the industry is to emerge in any shape at all to meet demand once the recession ends.

The MacGregor strategy — of cutting plants and jobs, reducing overheads, loading plants with orders to maximize capacity utilization — has been accompanied by government — supported moves to rationalize those areas in which the corporation overlaps with the private sector.

The method has been to form — or seek to form — limited liability companies jointly owned by the corporation and the relevant private sector. This should help the MacGregor plan on its way by effectively taking large slabs of the business out of the corporation's balance sheet.

The first to emerge has been Allied Steel & Wire, a joint venture between the steel industry and the wire, rod and associated interests of the BSC and those of GKN.

Progress towards creating the second "phoenix" company — covering engineering steel — has been slow. Two of the original participants, Hadfield's and Dupont — were emasculated by the recession in the industry, those remaining — GKN and the BSC (the corporation bought out the Tube Investments stake in Round Oak Steel) are still bickering over the terms on which a joint engineering company should be established.

All that activity has tended to obscure the future of two smaller but vitally important parts of the country's famous metals sector — the special steels industry concentrated largely in the Sheffield area, and the steel castings industry.

Both, in rather different ways, are crucial to the performance of other important but declining sectors of Britain's manufacturing industry.

Both have faced grave difficulties, but as the recession has taken its toll the pace of the efforts to rescue those two sectors has quickened. Reflecting the importance which is attached to their survival, the Bank of England and the Department of Industry have become heavily involved behind the scenes.

Merchants bankers, Lazard Brothers have been busy co-ordinating and cajoling companies in the steel castings sector to make clear their intentions; are they or are they not prepared to join a rationalization scheme under which those companies remaining in business would pay compensation through a turnover related levy to those who elect to withdraw?

In the special steels sector, which has undergone extensive reorganization and rationalization over the past five or six years, the need for further changes has led to the involvement of the EEC Commission, the Bank, Whitehall and the British Independent Steel Producers' Association.

The special steelmakers

have traditionally been considered the aristocrats of the steel industry. They produce high value — up to £9,000 a tonne — low volume steels which have been downgraded into the three categories: high speed steels, tool steels and stainless steel bar.

It is a sector which is dominated by independents (the BSC's only significant stake is in the production of alloy billets and bars) and by Europeans, particularly groups in Austria, France, West Germany and Sweden.

The Sheffield steelmakers blame the foreign producers for their troubles. "Austria's VEW, which is a major special steels producer and a nationalized concern, has not made a profit for years. Once subsidies are ended there and elsewhere and prices go up then we shall be really competitive," says Mr Dennis Carr, of Richard W. Carr, a long established producer of tool steels.

The odium which surrounds the European groups is understandable since imported special steel now accounts for half the special steel sold in the British market. It is a very special and (in terms of product quality) exclusive business, the big customers being in the aerospace, automotive and mechanical engineering industries.

The industry's present capacity is about 80,000 tonnes but last year the entire United Kingdom market (and remember, more than 50 per cent was met by imports) amounted to a mere 55,000 tonnes with a total value of £110m.

The imported share has been steadily rising over a decade to the chagrin of the special steel makers who, for the past twelve months have been cutting back capacity and jobs. Aurora, one of the major forces in the industry, shed 2,000 workers last year.

For men like Mr Carr, whose company together with Aurora and Sanderson Kayser, accounts for 80 per cent of United Kingdom produced tool steel sales, the import question is critical.

"Given a fair wind on the elimination of subsidies in Europe (for which the EEC has drawn up a timetable) I have no doubt that we shall be able to compete very effectively," says Mr Carr.

Mr Robert Atkinson, Aurora's former chairman, has built up the company from an engineering based organization to an important though heavily loss-making force in the industry. It has swallowed up Samuel Osborne and the merged Edgar Allen and Balfour Darwin groups, and typically has implemented a unilateralist survival policy.

Having decided — in advance of the recent intervention by the Commission — that there would be neither help from Government for restructuring — or action against unfair imports, the company began a phased run down of its largest plant and the shedding of another 390 workers. The effect of the closure of the Ecclesfield plant will be to halve Aurora's steelmaking capacity.

With Aurora's steel business running losses at a rate of £3.5m a year Mr Atkinson believes that the remaining capacity will be "more than adequate for the foreseeable demand."

Mr Peter Slack, joint managing director of Barworth Flackton, a privately owned company which produces high speed steels and tool steels, has no difficulty selling his steels to America's machine tools industry.

"Look," he says, "I just do not think that this industry will survive unless firm action is taken over imports and unless the Government de-

The leading special steels companies

Company	Main products
Aurora Special Steels	High speed steel, tool steel, stainless steel
Barworth Flackton	Tool steel, high speed steel
G. G. Carless	Stainless steel
Richard W. Carr	Tool steel, high speed steel
Firth Brown	Tool steel and stainless steel
Neasden	Tool steel
Sanderson Kayser	Tool steel, high speed steel, stainless steel
Spartan Recheugh	Stainless steel
Spencer Clark	Stainless steel

Source: Warner report

and short time working has become widespread.

Small wonder that the fiercely independent Sheffield steelmakers, proud of their record of unsubsidized investment, innovation and performance are looking for a tougher stance both by the EEC Commission and the British Government.

Sir Frederick Warner, who earlier this year chaired a working party on the industry's problems, has recommended that 50 per cent of the industry's existing capacity should be axed and ruled out — any "phoenix" solution with EEC support.

The intervention last month of the commission means there is some hope for a stricter monitoring of prices. This falls short of the working party's call for minimum guaranteed prices but could create an environment in which imports (which have been entering the United Kingdom at up to 40 per cent below list prices) will be discouraged, facilitating the next phase of rationalization.

cides ultimately that it wants this industry to survive."

He and his now 250-strong workforce enjoyed a steady period of growth and expansion of their business for the best part of a decade until the bottom fell out of the market 18 months ago. Whatever the odds, with Yorkshire stubbornness he intends to fight for the survival of the business.

"We are absolutely determined to survive — and make no mistake we have not invested £4m in new equipment over the past two years to go out of business," he says firmly.

The steel castings industry shares some of the same problems with the special steels — overcapacity, lack of home market demand and import penetration — but in sharp contrast to special steels, the latter four years have received handsome government support. That support, in the form of a sectoral investment scheme initiated by the Labour Government in 1975 and the Industry Act, has paradoxical-



Mr Peter Slack of Barworth Flackton: "I just do not think that this industry will survive unless firm action is taken over imports."

ly played a key role in creating the industry's present problems.

When they launched the sectoral aid scheme for the ferrous foundry industry, Labour politicians argued that modern production facilities and improved working conditions would boost profitability, quality and productivity.

Originally £25m was provided to prime the pump. That was later increased to £80m. Companies were anxious to secure cheap finance to promote the investment but then the recession caught up with the industry leading to a reappraisal of investment spending.

By the end of March last year the Department of Industry had made firm offers of cash totalling £57m for 360 projects involving a total investment of £308m and almost exactly half of the

from 86 in 1975 to 77 last year, the labour force over the same period shrank by a third from 21,000 to 14,500, output fell from 269,000 tonnes to an estimated 180,000 tonnes last year while the value of output (in 1975 prices) slumped from £172m to £99m.

Out of discussions between the companies, the Steel Castings Research and Trade Association, the Bank of England and the Industry Department, the Lazard scheme was born. There are more than 40 sizable companies in the industry and the bankers reckon that around 50,000 tonnes of existing capacity needs to be removed to trim the sector down to a size which will more accurately reflect the expected demand beyond 1982-83.

Mr Duncan Clegg, one of the bankers involved in trying to get the scheme off the ground says: "We have to face up to the fact that in basic sectors of British industry companies are having to face up to a changing world. It is an agonizing and painful adjustment."

The scheme developed by Lazard is wholly voluntary. Companies are required to notify the bank whether they are a "closer" or an "opener". Those electing to stay open will pay a levy equivalent to about 2 per cent of average sales over the past three years for each of the next five. The money collected will then be paid out in compensation to those who choose to close.

It sounds a neat solution. But despite the crisis besetting the industry companies have jealously held back from showing their hands too early. Why close if someone else is going to close and you can pick up the business?

F. H. Lloyd, for example has backed out of the scheme and the redoubtable Mr Atkinson of Aurora, whose company accounts for about 10 per cent of the industry's capacity, says that he will not be joining the scheme.

It is reckoned, however, that companies accounting for about 60 per cent of capacity are now willing to join the scheme and have been chivvied along by Lazard which has used the carrot rather than the stick, indicating that there will be a "very reasonable prospect of significant external financial help for the scheme" — provided the industry gives firm evidence that it is prepared to play its part.

Tomorrow: white goods

Business Diary in Eastbourne: What suits the CBI

Sir Raymond Pennock, president of the Confederation of British Industry, was clearly stung by Business Diary's description a week ago of the CBI's annual conference delegates as "little grey men in appalling suits who bound up to the rostrum for a brief moment of electronic glory."

So moved (or miffed, perhaps) was he, that he directed the dying sentences of his peroration to the conference's opening session by rebutting these columnist observations.

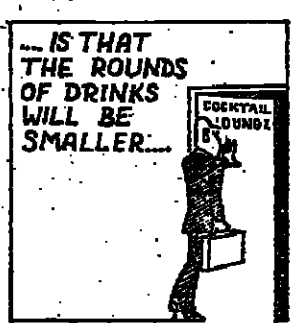
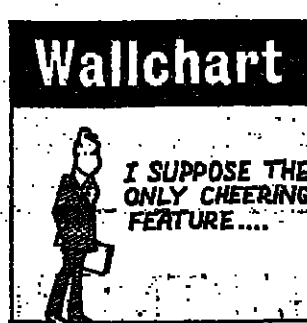
Wearing a standard grey pinstripe, prudent blue tie with diagonal yellow motif, and sober blue shirt, Sir Raymond told the 800 or so delegates — "They got it wrong, you know."

He continued: "It is the electronic glory which brightens the life out of most of us. We don't even measure them by whether they can sway this conference."

And so it was that all delegates dressed prudently in sober suits — and, to be fair, some were not appalling — began their 36 hours of debate.

Sound barrier

The recession, too, has taken its toll of this year's conference, with attendance down by a fifth on last year. But in



the more homely surroundings of the theatre, in sharp contrast to the cavernous Brighton Centre of the 1980s get together, the delegates at least seemed more at ease.

The platform party of high-ranking industrialists looked puzzled as the first of the delegates moved to the podium to say their piece. The reason was a public address problem which prevented the top men — still very few women — from hearing clearly the delegates' pearls of wisdom. An attentive BBC engineer came to the rescue.

The gremlins may have a harder time of it next year. The CBI has booked itself into the new conference centre in Harrogate, moving north of Potter's Bar for only the second time since they started on the conference circuit five years ago.

Engineers awry?

Attempts to find a successor to Anthony Frodsham, director general of the influential Engineering Employers' Federation for the last seven years, have ground to a halt.

The federation, anxious to replace Frodsham — due to go at the end of February — has been frustrated because its number one candidate has withdrawn at the last moment. That was bad enough, but the EEF and its recruitment experts, the London-based Wyssack Wright, had short-listed two other likely men, and they, too, have pulled out.

All this is a source of much embarrassment among the EEF hierarchy, at a time when engineering employers are trying to present a united front to union wage demands in the industry-wide nego-

tiations at present overshadowed by the BL dispute. Officials of the organization in Eastbourne for the conference are tight lipped about the remuneration on offer. However, it is understood to be close to £40,000 a year because the EEF, despite its problems, equates the responsibilities of its director-general as similar to those of the top job at the CBI.

The EEF's recruitment difficulties follow the recent upheaval in another key engineering organization, the Machine Tool Trades Association (MTTA). Roy Ward resigned as director general of the MTTA a few weeks ago after only a few months in the job. The association is now searching for a replacement with industrial leaders hope, will last a little longer than Ward.

Buttonholing

Red, strangely enough, was a predominant colour in the auditorium of the Congress Theatre yesterday. Delegates sitting in the plush red seats were nearly all sporting red carnations, presented to them by the South Wales local authority of Blaenau in Gwent.

Keen to impress on industry chiefs the advantages offered to incoming firms, the Gwent Industrial Development Committee, with the highest unemployment figure in Wales, decided to draw attention to itself with this horticultural gesture.

The Welsh, however, had the decency to remind the largely capitalist recipients of its floral largesse, that Gwent is renowned for nurturing socialist politicians like Aneurin Bevan and Michael Foot.

It is also Roy Jenkins' country. But none of the foregoing stopped delegates from wearing their carnations. It cheered up their appalling suits.

Knight's progress

One notable absentee from this year's conference is Sir Terence Beckett, the CBI director general, who is

recovering at home from illness.

It was he, it will be remembered, who shook some CBI members last year with his speech calling on businessmen to stage a "bare knuckle fight" with the Government.

The ubiquitous Sir Arthur Knight, the former Courtauld chairman and for a brief period chairman of the National Enterprise Board, offered his services as a stand-in. Sir Arthur appears content to allow Sir Raymond's broad shoulders to carry almost all of the day-to-day conference burden.

An ironic twist to the CBI's attempts to inject a bit of fun into the off-stage proceedings was provided by the possible Armageddon facing BL. First prize in a raffle, organized in aid of the International Year for the Disabled, was a car donated by National Westminster Bank. At £5 a ticket, few of the hard-pressed businessmen and women at Eastbourne were showing interest in buying a complete 150 book, despite the conference's theme of "Compete for success". The car was a Mini Metro which, as Sir Raymond Pennock pointed out, might well have rarity value soon.

Edward Townsend

JEAVONS ENGINEERING public limited company

Notice is hereby given of the appointment of Lloyds Bank Limited as Registrar

All documents for registration and correspondence should in future be sent to the address below:

H.B. OXENHAM SECRETARY



Lloyds Bank Limited,
Registrars Department,
Goring-by-Sea,
Worthing, West Sussex BN12 6DA.
Telephone: Worthing 502541
(STD code 0903)

Lloyds Bank Limited

FINANCIAL NEWS AND MARKET REPORTS

Stock markets

BL uncertainty slows rally

Supported by Friday night's 20-point rise on Wall Street and growing hopes of an end to the BL dispute the market opened the second leg of the account on a firm note yesterday.

As soon as trade resumed after the weekend break equities were registering double figure gains as jobbers attempted to satisfy the influx of buying orders. The demand petered out as the morning wore on but most prices managed to hold to their gains and it was estimated that £1,919m had been added to market values by the close of business last night. The FT Index had its best day in several weeks and a 2 pm rise registering a lead of 14.2 after being 13.3 up at 10am.

Stock shortages again played an important part in the price movements, but many jobbers claimed that there had been a genuine increase in turnover. Oil featured strongly, still making the most of the higher price of crude oil and the intended cut in production by Saudi Arabia.

However, news that BL's shop stewards would be recommending rejection of the latest management offer produced a nervous flurry with the index closing below its best 10.4 up at 478.9.

Gilts, too, shared in the optimism, pleased at the Federal Reserve Board's decision to cut its rate by 1 per cent to 13 per cent.

As a result buyers were soon on the scene and enabled the Government Broker to sell more of the top Exchange 15 per cent 1997 after reducing the price by 21 to 22.1. Demand was described as modest with the GB estimated to have sold only around £100m before withdrawing.

In long prices rose by as much as £1 while in shorts the lead was restricted to £1.

Leading industrials were a favourite target for investors, but usually closed below their best. Lucas Industries, still hop-

ing for an end to the BL dispute, rallied 5p to 181p along with GKN, 7p up at 151p.

Unilever rose 12p to 593p after favourable weekend comment. ICI rose 4p to 274p, Glaxo 10p to 420p, Becton 6p to 201p, Fisons 3p to 131p, Tubes 4p to 102p, Hawker Siddeley 10p to 302p, Blue Circle 6p to 44p and Metal Box 4p to 134p. Reed International reporting today, added 6p at 243p with Bowater 1p stronger at 139p in sympathy.

An early feature on the take-over front was Mr Robert Holmes & Carr's dawn raid on Associated Communications where brokers Hoare Govett went into the market to bid 53p for 10m 'A' shares to add to his present holding of 25 per cent of the non-voters. But the raid fell well short of the target with Hoare apparently able to pick up fewer than 2m shares with ACC 'A' closing 11p up at 53p.

Shares of Berc closed unchanged at 130p after news that Hanson Trust, up 9p at 275p, had extended its offer by another two weeks in the hope of receiving more acceptances. Berc has already agreed terms with Thomas Tilling, 2p dearer at 134p, which last week stepped in with a bid.

In foods Avana Group rose 7p to 230p after learning that Northern Foods had increased its stake to 20 per cent after

buying a further 3m shares in the market.

Also in foods Kwik Save Discount rose 8p to 217p after favourable weekend comment with Sainsbury 4p better at 460p ahead of figures on Thursday. Bernard Matthews was another firm market, closing 15p higher at 115p.

In stores favourable mention put 4p on Mothercare at 138p, 10p on Dixons Photographic at 148p, 10p on House of Fraser at 115p.

Ranks Hovis McDougall was the focal point of after hours trading last night as the price leapt 4p to 60p and strong rumours of a dawn raid today. Dealers said a price of 60p a share had been mentioned with the interested party coming from France or the United States. A spokesman for Ranks, an old takeover favourite, said the company had not been approached.

At 15p and 5p on Church & Co at 158p. Great Universal Stores, still reflecting its recent annual report, added 10p at 405p.

Disappointing trading news clipped 5p off J. P. S. at 245p and Yarrow at 245p while news of losses left Audiocronic 1p off at 41p while Cluff Oil remained steady at 190p. Brent Walker's half-year statement added 1p to the price at 59p.

Latest results

Company	Sales	Profits	Earnings	Div	Pay	Year's
£m	£m	£m	per share	11/12	11/12	total
Amorfin (I)	4,156(11)	0.12(0.14)	2.21(0.22)	0.3(0.3)	—	—
Amorfin (II)	5,381(15)	0.21(0.22)	1.48(0.88)	—	—	—
Brit. Sider (I)	28.9(29.2)	0.62(0.46)	—	—	—	—
Gosport Cons. (F)	—	3.22(4.55)	—	—	—	—
Greenport (F)	1.58(5.09)	0.01(0.63)	0.15(0.51)	—	—	—
Jessell Tis. (F)	—	0.04(0.08)	—	—	—	—
Marlborough Pp. (I)	0.77(1.07)	0.07(0.22)	0.37(1.21)	—	—	—
Tyson (Cont.) (I)	12.1(10.6)	0.05(1.6)	8.5(1.2)	—	—	—
Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.428. Profits are shown pretax and earnings are net. *—loss, —attributable loss.						

HK brokers will reject outsiders

By Our Financial Staff

Hongkong stockbrokers have made it clear that they are unlikely to yield to Government pressure or to accept overseas stockbrokers as equal members under plans to unify the colony's four stock exchanges.

Far Eastern sources say this has emerged from the election of Mr Wong Hon-Fai, the chairman of the Kam Ngan stock exchange, to lead the committee on unification.

The United Kingdom Stock Exchange chief executive, Mr Robert Fell, leaves in a fortnight to take up a post as Secretary to the Securities Commission following the sudden resignation of Mr Urdin Mc-

Innes. Part of Mr Fell's qualification for the job is the part he played in unifying the United Kingdom Stock Exchange eight years ago.

Although the Hongkong unification will not take place until 1984, the decision of the chairman was seen as crucial in setting the tone of discussion. Mr Woo's committee must design a new trading system to replace the existing blackboard-and-chalk operation, rejected because it may create chaos on the larger, combined stock exchange.

It must also devise a more efficient delivery system and Mr Woo has said he intends to strictly enforce the rule that

stocks must be delivered to buyers within 24 hours.

Apart from working out the mechanics of the system, it is understood that the real test of the committee will come in the group's dealings with the Government.

It will also deal with unpopular changes in Hongkong's takeover code, and the disclosure of shareholders' and share dealings by directors, senior executives and major shareholders.

Mr Woo, age 60, has been chairman and managing director of a number of property and investment companies. He has a gold-dealing shop and is a director of the night club, Pearl City.

Business appointments

Bob Ramsey elected president of IPM

Mr Bob Ramsey, formerly director of industrial relations for the Ford Motor Company, has been elected president of the Institute of Personnel Management (IPM). He succeeds Mr Jack Coates, who has completed his two-year term of office. Four other honorary officers have also been elected: vice-president (education), Mr Paul J. Root, who becomes director of industrial relations at Ford this year, was elected vice-president; Mr Anthony J. Sadler, manager, Leeds Polytechnic, was elected vice-president (education); Mr Paul J. Root, who becomes director of industrial relations at Ford this year, was elected vice-president; Mr Anthony J. Sadler, manager, Leeds Polytechnic, was elected vice-president (education); and Mr Ron Johnson, consultant, was elected vice-president (training and development).

Mr Julian M. Smith has been appointed chairman of The River Plate and General Investment Trust Company.

Mr Martin van Mesdag, partner of Halliday Associates, has been elected vice-president of the European Marketing Council. Mr van Mesdag has been United Kingdom representative on the EMC since 1979.

Mr Barry R. Chapman has joined Ward & Goldstone as managing director of its wholly owned subsidiary, Salford Plastics.

Mr Kenneth S. Hooper has been appointed company secretary.

Mr Ivor C. J. Morgan has been appointed managing director of the catering equipment division of Associated British Engineering.

Mr Roger Holter, chief executive, has been appointed a director of the Derbyshire Building Society.

Mr Stanley W. Frid has been named director of corporate communication of International Computers. Mr Olat E. von Bollow

CABLE AND WIRELESS

The 12th 30-day trading period for many applications that Kilmister Berson, underwriting to the public, has ended. The basis of the share allocations are:

Shares	Applications
100	3 in every 10 received
200	6 in every 10 received
300	9 in every 10 received
400	12 in every 10 received
500	15 in every 10 received
600	18 in every 10 received
700	21 in every 10 received
800	24 in every 10 received
900	27 in every 10 received
1,000	30 in every 10 received

Shares Applied for Not Received

1,000	25 per cent of amount
1,500 to 3,000	20 per cent of amount
3,500 to 5,000	15 per cent of amount
5,500 to 7,000	10 per cent of amount
7,500 to 9,000	5 per cent of amount
9,500 to 11,000	2 per cent of amount
11,500 to 13,000	1 per cent of amount
13,500 to 15,000	0.5 per cent of amount
15,500 to 17,000	0.2 per cent of amount
17,500 to 19,000	0.1 per cent of amount
19,500 to 21,000	0.05 per cent of amount
21,500 to 23,000	0.02 per cent of amount
23,500 to 25,000	0.01 per cent of amount

LME metal stocks

Stocks in London Metal Exchange official warehouses at the end of last week (all in tonnes except silver) were: copper fell 725 to 105,800; the fell 465 to 15,900; lead rose 700 to 48,325; zinc rose 100 to 32,050; aluminium rose 6,525 to 119,500; nickel fell 192 to 3,018; silver rose 760,000 to 30,320,000 Troy ounces.

E J Riley to expand in North America

By Margaret Pagan

E. J. Riley, Britain's leading maker of snooker tables and cues, is now taking a shot at the Canadian and United States snooker markets. Yesterday Riley announced it had bought a 50 per cent share in the Ontario Billiard Supply Company for £230,000. OBS, which trades under the name of World of Billiards, is Canada's largest manufacturer of snooker and pool tables and accessories. Its head office is in Toronto with showrooms and retail branches in Toronto, Calgary, Edmonton and Vancouver.

Riley, which last year signed up Steve Davis, the world snooker champion, to sell the Steve Davis cue, has the option to take up the rest of OBS's equity in two to three years.

Last year OBS made £87,000 pretax on turnover of £1m and net assets were £195,000.

Mr M. Holman, OBS's vice-president, has a service contract with Riley at a starting salary of £23,000 running until 1984.

Mr Deal says snooker is still a boom industry in the United Kingdom and hopes to add to its own 30 snooker clubs. Riley is Britain's largest club operator and the first United Kingdom company to expand overseas.

an acquisition. An answer to a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Yarrow defers decision on £6m compensation

By Philip Robinson

Yarrow, which used to make its money from building warships and now concentrates on high technology computer-based engineering, has delayed a decision on giving its shareholders a slice of the £6m compensation paid for the nationalisation of shipyards.

Sir Eric Yarrow, the chairman, said yesterday: "A satisfactory method of carrying out such a repayment has been identified. However, in view of the uncertain economic situation no decision will be made until 1982."

The delay also arises from the absence of any positive indication of the likely outcome of its legal proceedings against the British Government in Strasbourg. The group has taken action in the European Commission of Human Rights because it regards the compensation as inadequate.

Sir Eric's statement accompanied the group's figures for 1980, on turnover down from £18.3m to £17.2m.

But investment income, interest and the sale of investments totalling £1.6m gave it a pre-tax profit of £25,000 against



Sir Eric Yarrow, Chairman of Yarrow.

which show a trading loss of £1.3m against losses of £237,000, on turnover down from £18.3m to £17.2m.

But investment income, interest and the sale of investments totalling £1.6m gave it a pre-tax profit of £25,000 against

£1.6m last time. Last year's figures were inflated by about £80,000 of back interest on the compensation payment.

About half the £1.3m losses came from Yarrow Engineering (Glasgow), which was closed in February, and a reorganisation of the Canterbury division of a high technology offshoot, Control Systems. Redundancy payments and other costs on these were £42,000 and 250 jobs were lost bringing Yarrow's total workforce down to 1,100 against 1,400 at this time last year.

But Sir Eric says the balance sheet is strong and as a measure of confidence the group has maintained the total gross dividend at 11.64p.

This was paid from attributable profits of £555,000 against £325,000 last time.

Yarrow says closure costs last year were one-off items and it should be earning substantially more than £55,000 in the full year.

Guinness Peat board denies rift

The board of Guinness Peat has confirmed its support for its chairman and chief executive, Mr Edmund Dell, in an attempt to quell speculation of a serious rift between Mr Dell and the group's life president, Lord Kissin, ahead of the group's annual meeting on Thursday.

In a statement issued yesterday and agreed by both the board and Lord Kissin, Mr Dell said: "As regards the direction and management of the group, the board has expressed its confidence in myself and the executive management."

The president and I have agreed to hold early discussions with a view to solidifying the unity of the group."

Mr Dell said no offer for the group or any substantial part of it had been received and the group planned to stay independent and unified.

Lord Kissin's continuing close involvement in the running of the group, although he is now only a consultant, is believed to be the main source of contention. There have been reports of differences of opinion over group strategy.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Sharp up 19pc in first half as exports jump

Sharp, the Japanese electrical group, yesterday reported 19 per cent increases in both its unconsolidated sales and net income for the first half of the year.

Net income rose to 9,500m yen (£22m) in the six months to September 30, from 8,020m yen a year earlier. Sales rose to 293,000m yen from 246,000m yen.

Sales were up in all divisions except for electric power and solar energy equipment.

Exports rose by 29 per cent to 173,500m yen, accounting for 59.2 per cent of all sales, up from 54.4 per cent a year earlier.

SEC seeks curbs

In New York, the Securities and Exchange Commission has thrown down the gauntlet in its campaign to ferret out insider trading who may be hiding behind the secrecy of Swiss banks.

In a move lawyers say is

without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

No payout again at Audiotronic

At the third year running Audiotronic, the hi-fi and audio equipment distributor, has passed payment of the ordinary dividend.

Despite the massive retrenchment programme launched last October under a new management team, the group has lost £124,000 in the year ended August.

Turnover during the period fell by nearly £2m to £4.15m. Audiotronic's shares, already well below par value, slipped another 11p to 41p on the news yesterday.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Without precedent, the agency has asked a federal judge to curb a former banker's credit to the year, Mr Deal says.

In October Riley reported pretax profits up 20 per cent to £723,000 on turnover of £8m.

Barrow Hepburn deal with Goodyear Tyre

Barrow Hepburn, the engineering and plastics group, has bought the assets (other than cash and trade debtors) of the engineering distribution business carried on by Goodyear Tyre and Rubber (Great Britain) through its subsidiary, Outra Belting and Rubber.

The business will be transferred to Barrow Hepburn Industries, which coordinates Barrow Hepburn's engineering distribution operations. This acquisition of Outra, further expands Barrow Hepburn's interests in this field.

Following the acquisition, a senior executive of Goodyear will be appointed to the board of Barrow Hepburn Industries. Mr Don Brooke, the managing director of Outra, will also join the board.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100,000 by the allotment to the vendors of 285,745 new ordinary shares of 25p each in Barrow Hepburn (which Goodyear have agreed to repurchase for a period of not less than three years) and the balance in cash.

The consideration for the acquired assets, which will be based on values at October 31, 1981, is likely to be in the region of £500,000. The consideration will be satisfied by the extent of £100

Football

Horden Colliery wish to bring Blackpool down to their level

By Paul Newman

Twenty-eight years can be a long time in football. In 1953 Blackpool beat Bolton Wanderers 4-3 in perhaps the FA Cup most famous final: the Matthews one. In yesterday's draw for the first round of this year's competition the club whose name will always be linked with the likes of Matthews and Mortenson were drawn away to Horden Colliery Welfare, a Durham side.

Horden have had to play six matches to reach this stage of the competition. Brandon United and Ashington were beaten last night in yesterday's draw for the first round of this year's competition. The club whose name will always be linked with the likes of Matthews and Mortenson were drawn away to Horden Colliery Welfare, a Durham side.

Injuries playing their part in European games

Alan Sunderland, the Arsenal striker, who has just recovered from a groin strain, pulled a calf muscle in training and could miss the UEFA Cup tie against Celtic, Glasgow, on Wednesday. Sunderland, who has been in the Arsenal first team since his return from a long-term injury, was not expected to play in the first leg of the tie, but he has improved sufficiently to train yesterday.

One goal renews interest

A goal by Roberto Falcao of Brazil revived interest in the Italian football league this weekend after the Italian champions, Juventus, had seemed to be walking away with the title. Falcao's goal, which was the only one in the match, was scored in the 89th minute of the game, and it was a relief to see the Italian champions, Juventus, who had seemed to be walking away with the title, were not able to do so.

European and other fixtures tonight

UEFA Cup: Second round (second leg) Celtic v Arsenal, 7.30 p.m. (live). Tottenham v Bayern Munich, 7.30 p.m. (live). Liverpool v Borussia Dortmund, 7.30 p.m. (live). Manchester United v Ajax, 7.30 p.m. (live). Inter Milan v Juventus, 7.30 p.m. (live). Real Madrid v Bayern Munich, 7.30 p.m. (live). Barcelona v Bayern Munich, 7.30 p.m. (live). Bayern Munich v Bayern Munich, 7.30 p.m. (live).

Rackets

Fewer rallies on new court

By Roy McKelvie

Randall Crawford won his way into the semi-finals of the Open rackets championship, sponsored by Celestion Loudspeakers, at Harrow last night. He beat Terry Whitley, the Clifton professional, by 3-15, 15-3, 15-5 and will now meet William Bouse, the amateur champion in one semi-final round match at Queen's Club tonight. John Preen, the Open champion, plays Paul Nicholls in the other.

Table tennis

Johnson brought down to earth

Dugdale Johnson, the England number four, went out of the Belgian open championships in Brussels on Sunday night when he was beaten by a quarter-finalist by Zoran Kubic, of Yugoslavia. Johnson was unable to play his previous round match against Gabor Gergely, and went down 21-15, 21-15, 19-21, 21-18.

Rugby Union

A night by the seaside is spoilt for visitors

By a Special Correspondent

Gillingham 0 Gillingham 0

Gillingham came to Southend seeking to equal a proud 25-year-old record of seven consecutive wins. And when you consider they had not lost at Southend for 15 years the odds looked pretty much on their achieving it. But Southend had other ideas and turned in their best display of the season.

It seemed hard to believe that Gillingham themselves needed only one point from the game to go to the top of the division. They looked strangely disoriented and nervous, and the game was a fierce and exciting one. In fact, the only time they had the home goal-keeping, Gillingham were really troubled when his own player, Pennyfather, forced him to make a great one-handed save with an unopposed backpass.

Australians weigh in for physical encounter

By Peter West

Rugby Correspondent

Tony Shaw, the captain and flanker, will play at lock forward for the Australians when they meet the British and Irish Lions in the scrummaging linchpin: Blakey faces Cornwall.

Prosperity of the team game is now assured

By Sydney Friskin

A contract has been signed for the World Team Snooker, which will be played over three years. The first match will be played on Sunday night with England, matching the title from Wales in a close finish.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Cricket comes out of the white classroom and into the black playground

From Stephen Taylor

Salisbury, Nov. 2

On a wet and morning up to 60 black youths, mainly schoolboys, gathered at a Salisbury sports ground to brandish willow and leather under the watchful eye of a 75-year-old former Minor Counties cricketer.

Snooker

Prosperity of the team game is now assured

By Sydney Friskin

A contract has been signed for the World Team Snooker, which will be played over three years. The first match will be played on Sunday night with England, matching the title from Wales in a close finish.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Cricket

Pascoe banned by his team mates for breach

By Paul Newman

Perth, Nov. 2. Len Pascoe, the Australian Test fast bowler, was today banned by his team mates from "playing in" New South Wales' match at the Sydney Cricket Ground. The suspension is over an alleged breach of the players' code of conduct.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Squash rackets

Kenyon beats Bowditch and then starts training

By Richard Eaton

Phil Kenyon, who trained himself to a standard last season, beat the number eight seed, Steve Birtles, in the first round of the World Squash Championships, sponsored by Thomson, at Newcastle last night.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Basketball

Sunderland slipping

By a Special Correspondent

The play-off system which basketball uses to decide its national title is under attack. Having stocked their ranks with four former Palace players as well as their former coach, Solent proved far too strong for the rest of the division.

Salerooms and Antiques

Sotheby's

FOUNDED 1796

New Bond Street
Sotheby's Park Lane & Co.,
34-36 New Bond Street, London W1A 2AA
Tel: (01) 493 8080

Tuesday 3rd November at 10.30 am
ENGLISH POTTERY AND PORCELAIN
Cat. (23 illus.) £1.50

Thursday 5th November at 10.30 am and 2 pm
IMPORTANT MUSICAL INSTRUMENTS
Cat. (123 illus.) £1.50

Friday 6th November at 10.30 am
OLD MASTER DRAWINGS Cat. (80 illus.) £2

Friday 6th November at 11 am
THE LION STAMPS OF PERSIA: THE SAMAD
KHORSEID GRAND PRINCE COLLECTION
Cat. (232 illus.) £1.50

Tuesday 10th November at 10.30 am
ORIENTAL CERAMICS AND WORKS OF ART
Cat. (24 illus.) £1.50

Tuesday 10th November at 7 pm
IMPORTANT BRITISH PAINTINGS AND
DRAWINGS FROM 1840 TO 1860
Cat. (140 illus.) £1.50

Bloomfield Place
Sotheby's Park Lane & Co., Bloomfield Place,
New Bond Street, London W1A 2AA
Tel: (01) 493 8080

Tuesday 3rd November at 11 am
VALUABLE PRINTED BOOKS RELATING TO
SCIENCE, MEDICINE AND NATURAL HISTORY
Cat. (13 illus.) £1.50

Wednesday 4th November at 10.30 am
VINTAGE PORT, MADEIRA AND COGNAC
Cat. £1

Thursday 5th November at 10.30 am and 2 pm
MILITARY AND NAVAL CAMPAIGN MEDALS,
CALLANTY AND AWARD AND OTHER ENGLISH
AND FOREIGN ORDERS, MEDALS AND
DECORATIONS Cat. £2

Monday 9th November at 11 am
BOOKS, MANUSCRIPTS, PRINTS AND
DRAWINGS BY ERIC GILL, DAVID JONES AND
THEIR ASSOCIATES Cat. (24 illus.) £2.50

Tuesday 10th November at 10.30 am
ENGLISH ILLUSTRATED AND PRIVATE PRESS
BOOKS AND RELATED DRAWINGS
Cat. (63 illus.) £2

Conduit Street
Sotheby's Park Lane & Co., 26 Conduit
Street, London W1R 9TB Tel: (01) 493 8080

Thursday 5th November at 10.30 am and 2 pm
PAINTINGS, PRINTS, WATERCOLOURS AND
DRAWINGS Cat. 75p

Belgravia
Sotheby's Belgravia, 19 Malcolm Street,
London SW1X 8L3 Tel: (01) 235 4311

Tuesday 3rd November at 11 am
VICTORIAN PAINTINGS, DRAWINGS AND
WATERCOLOURS Cat. (88 illus.) £1.50

Wednesday 4th November at 11 am and 2.30 pm
ENGLISH FURNITURE, ENGLISH AND
CONTINENTAL CLOCKS, WATCHES AND
WATCHES Cat. (104 illus.) £1.50

Thursday 5th November at 11 am
KAT LONS, GOSN, COMMEMORATIVE AND
STAFFORDSHIRE WARES INCLUDING
PORTRAIT FIGURES Cat. (24 illus.) 50p

Chester, Cheshire
Sotheby's Chester
Tel: (0244) 315531

Thursday 12th November at 2 pm at Duke Street
FINE OLD ENGLISH WINES AND
VINTAGE PORT Cat. £1

Catalogues may be purchased at our salerooms or by post
from the Catalogue Department, Sotheby's, 100, Strand,
London WC2R 0BH. Tel: (01) 583 1801/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16/17/18/19/20/21/22/23/24/25/26/27/28/29/30/31/32/33/34/35/36/37/38/39/40/41/42/43/44/45/46/47/48/49/50/51/52/53/54/55/56/57/58/59/60/61/62/63/64/65/66/67/68/69/70/71/72/73/74/75/76/77/78/79/80/81/82/83/84/85/86/87/88/89/90/91/92/93/94/95/96/97/98/99/100/101/102/103/104/105/106/107/108/109/110/111/112/113/114/115/116/117/118/119/120/121/122/123/124/125/126/127/128/129/130/131/132/133/134/135/136/137/138/139/140/141/142/143/144/145/146/147/148/149/150/151/152/153/154/155/156/157/158/159/160/161/162/163/164/165/166/167/168/169/170/171/172/173/174/175/176/177/178/179/180/181/182/183/184/185/186/187/188/189/190/191/192/193/194/195/196/197/198/199/200/201/202/203/204/205/206/207/208/209/210/211/212/213/214/215/216/217/218/219/220/221/222/223/224/225/226/227/228/229/230/231/232/233/234/235/236/237/238/239/240/241/242/243/244/245/246/247/248/249/250/251/252/253/254/255/256/257/258/259/260/261/262/263/264/265/266/267/268/269/270/271/272/273/274/275/276/277/278/279/280/281/282/283/284/285/286/287/288/289/290/291/292/293/294/295/296/297/298/299/300/301/302/303/304/305/306/307/308/309/310/311/312/313/314/315/316/317/318/319/320/321/322/323/324/325/326/327/328/329/330/331/332/333/334/335/336/337/338/339/340/341/342/343/344/345/346/347/348/349/350/351/352/353/354/355/356/357/358/359/360/361/362/363/364/365/366/367/368/369/370/371/372/373/374/375/376/377/378/379/380/381/382/383/384/385/386/387/388/389/390/391/392/393/394/395/396/397/398/399/400/401/402/403/404/405/406/407/408/409/410/411/412/413/414/415/416/417/418/419/420/421/422/423/424/425/426/427/428/429/430/431/432/433/434/435/436/437/438/439/440/441/442/443/444/445/446/447/448/449/450/451/452/453/454/455/456/457/458/459/460/461/462/463/464/465/466/467/468/469/470/471/472/473/474/475/476/477/478/479/480/481/482/483/484/485/486/487/488/489/490/491/492/493/494/495/496/497/498/499/500/501/502/503/504/505/506/507/508/509/510/511/512/513/514/515/516/517/518/519/520/521/522/523/524/525/526/527/528/529/530/531/532/533/534/535/536/537/538/539/540/541/542/543/544/545/546/547/548/549/550/551/552/553/554/555/556/557/558/559/560/561/562/563/564/565/566/567/568/569/570/571/572/573/574/575/576/577/578/579/580/581/582/583/584/585/586/587/588/589/590/591/592/593/594/595/596/597/598/599/600/601/602/603/604/605/606/607/608/609/610/611/612/613/614/615/616/617/618/619/620/621/622/623/624/625/626/627/628/629/630/631/632/633/634/635/636/637/638/639/640/641/642/643/644/645/646/647/648/649/650/651/652/653/654/655/656/657/658/659/660/661/662/663/664/665/666/667/668/669/670/671/672/673/674/675/676/677/678/679/680/681/682/683/684/685/686/687/688/689/690/691/692/693/694/695/696/697/698/699/700/701/702/703/704/705/706/707/708/709/710/711/712/713/714/715/716/717/718/719/720/721/722/723/724/725/726/727/728/729/730/731/732/733/734/735/736/737/738/739/740/741/742/743/744/745/746/747/748/749/750/751/752/753/754/755/756/757/758/759/760/761/762/763/764/765/766/767/768/769/770/771/772/773/774/775/776/777/778/779/780/781/782/783/784/785/786/787/788/789/790/791/792/793/794/795/796/797/798/799/800/801/802/803/804/805/806/807/808/809/810/811/812/813/814/815/816/817/818/819/820/821/822/823/824/825/826/827/828/829/830/831/832/833/834/835/836/837/838/839/840/841/842/843/844/845/846/847/848/849/850/851/852/853/854/855/856/857/858/859/860/861/862/863/864/865/866/867/868/869/870/871/872/873/874/875/876/877/878/879/880/881/882/883/884/885/886/887/888/889/890/891/892/893/894/895/896/897/898/899/900/901/902/903/904/905/906/907/908/909/910/911/912/913/914/915/916/917/918/919/920/921/922/923/924/925/926/927/928/929/930/931/932/933/934/935/936/937/938/939/940/941/942/943/944/945/946/947/948/949/950/951/952/953/954/955/956/957/958/959/960/961/962/963/964/965/966/967/968/969/970/971/972/973/974/975/976/977/978/979/980/981/982/983/984/985/986/987/988/989/990/991/992/993/994/995/996/997/998/999/1000/1001/1002/1003/1004/1005/1006/1007/1008/1009/1010/1011/1012/1013/1014/1015/1016/1017/1018/1019/1020/1021/1022/1023/1024/1025/1026/1027/1028/1029/1030/1031/1032/1033/1034/1035/1036/1037/1038/1039/1040/1041/1042/1043/1044/1045/1046/1047/1048/1049/1050/1051/1052/1053/1054/1055/1056/1057/1058/1059/1060/1061/1062/1063/1064/1065/1066/1067/1068/1069/1070/1071/1072/1073/1074/1075/1076/1077/1078/1079/1080/1081/1082/1083/1084/1085/1086/1087/1088/1089/1090/1091/1092/1093/1094/1095/1096/1097/1098/1099/1100/1101/1102/1103/1104/1105/1106/1107/1108/1109/1110/1111/1112/1113/1114/1115/1116/1117/1118/1119/1120/1121/1122/1123/1124/1125/1126/1127/1128/1129/1130/1131/1132/1133/1134/1135/1136/1137/1138/1139/1140/1141/1142/1143/1144/1145/1146/1147/1148/1149/1150/1151/1152/1153/1154/1155/1156/1157/1158/1159/1160/1161/1162/1163/1164/1165/1166/1167/1168/1169/1170/1171/1172/1173/1174/1175/1176/1177/1178/1179/1180/1181/1182/1183/1184/1185/1186/1187/1188/1189/1190/1191/1192/1193/1194/1195/1196/1197/1198/1199/1200/1201/1202/1203/1204/1205/1206/1207/1208/1209/1210/1211/1212/1213/1214/1215/1216/1217/1218/1219/1220/1221/1222/1223/1224/1225/1226/1227/1228/1229/1230/1231/1232/1233/1234/1235/1236/1237/1238/1239/1240/1241/1242/1243/1244/1245/1246/1247/1248/1249/1250/1251/1252/1253/1254/1255/1256/1257/1258/1259/1260/1261/1262/1263/1264/1265/1266/1267/1268/1269/1270/1271/1272/1273/1274/1275/1276/1277/1278/1279/1280/1281/1282/1283/1284/1285/1286/1287/1288/1289/1290/1291/1292/1293/1294/1295/1296/1297/1298/1299/1300/1301/1302/1303/1304/1305/1306/1307/1308/1309/1310/1311/1312/1313/1314/1315/1316/1317/1318/1319/1320/1321/1322/1323/1324/1325/1326/1327/1328/1329/1330/1331/1332/1333/1334/1335/1336/1337/1338/1339/1340/1341/1342/1343/1344/1345/1346/1347/1348/1349/1350/1351/1352/1353/1354/1355/1356/1357/1358/1359/1360/1361/1362/1363/1364/1365/1366/1367/1368/1369/1370/1371/1372/1373/1374/1375/1376/1377/1378/1379/1380/1381/1382/1383/1384/1385/1386/1387/1388/1389/1390/1391/1392/1393/1394/1395/1396/1397/1398/1399/1400/1401/1402/1403/1404/1405/1406/1407/1408/1409/1410/1411/1412/1413/1414/1415/1416/1417/1418/1419/1420/1421/1422/1423/1424/1425/1426/1427/1428/1429/1430/1431/1432/1433/1434/1435/1436/1437/1438/1439/1440/1441/1442/1443/1444/1445/1446/1447/1448/1449/1450/1451/1452/1453/1454/1455/1456/1457/1458/1459/1460/1461/1462/1463/1464/1465/1466/1467/1468/1469/1470/1471/1472/1473/1474/1475/1476/1477/1478/1479/1480/1481/1482/1483/1484/1485/1486/1487/1488/1489/1490/1491/1492/1493/1494/1495/1496/1497/1498/1499/1500/1501/1502/1503/1504/1505/1506/1507/1508/1509/1510/1511/1512/1513/1514/1515/1516/1517/1518/1519/1520/1521/1522/1523/1524/1525/1526/1527/1528/1529/1530/1531/1532/1533/1534/1535/1536/1537/1538/1539/1540/1541/1542/1543/1544/1545/1546/1547/1548/1549/1550/1551/1552/1553/1554/1555/1556/1557/1558/1559/1560/1561/1562/1563/1564/1565/1566/1567/1568/1569/1570/1571/1572/1573/1574/1575/1576/1577/1578/1579/1580/1581/1582/1583/1584/1585/1586/1587/1588/1589/1590/1591/1592/1593/1594/1595/1596/1597/1598/1599/1600/1601/1602/1603/1604/1605/1606/1607/1608/1609/1610/1611/1612/1613/1614/1615/1616/1617/1618/1619/1620/1621/1622/1623/1624/1625/1626/1627/1628/1629/1630/1631/1632/1633/1634/1635/1636/1637/1638/1639/1640/1641/1642/1643/1644/1645/1646/1647/1648/1649/1650/1651/1652/1653/1654/1655/1656/1657/1658/1659/1660/1661/1662/1663/1664/1665/1666/1667/1668/1669/1670/1671/1672/1673/1674/1675/1676/1677/1678/1679/1680/1681/1682/1683/1684/1685/1686/1687/1688/1689/1690/1691/1692/1693/1694/1695/1696/1697/1698/1699/1700/1701/1702/1703/1704/1705/1706/1707/1708/1709/1710/1711/1712/1713/1714/1715/1716/1717/1718/1719/1720/1721/1722/1723/1724/1725/1726/1727/1728/1729/1730/1731/1732/1733/1734/1735/1736/1737/1738/1739/1740/1741/1742/1743/1744/1745/1746/1747/1748/1749/1750/1751/1752/1753/1754/1755/1756/1757/1758/1759/1760/1761/1762/1763/1764/1765/1766/1767/1768/1769/1770/1771/1772/1773/1774/1775/1776/1777/1778/1779/1780/1781/1782/1783/1784/1785/1786/1787/1788/1789/1790/1791/1792/1793/1794/1795/1796/1797/1798/1799/1800/1801/1802/1803/1804/1805/1806/1807/1808/1809/1810/1811/1812/1813/1814/1815/1816/1817/1818/1819/1820/1821/1822/1823/1824/1825/1826/1827/1828/1829/1830/1831/1832/1833/1834/1835/1836/1837/1838/1839/1840/1841/1842/1843/1844/1845/1846/1847/1848/1849/1850/1851/1852/1853/1854/1855/1856/1857/1858/1859/1860/1861/1862/1863/1864/1865/1866/1867/1868/1869/1870/1871/1872/1873/1874/1875/1876/1877/1878/1879/1880/1881/1882/1883/1884/1885/1886/1887/1888/1889/1890/1891/1892/1893/1894/1895/1896/1897/1898/1899/1900/1901/1902/1903/1904/1905/1906/1907/1908/1909/1910/1911/1912/1913/1914/1915/1916/1917/1918/1919/1920/1921/1922/1923/1924/1925/1926/1927/1928/1929/1930/1931/1932/1933/1934/1935/1936/1937/1938/1939/1940/1941/1942/1943/1944/1945/1946/1947/1948/1949/1950/1951/1952/1953/1954/1955/1956/1957/1958/1959/1960/1961/1962/1963/1964/1965/1966/1967/1968/1969/1970/1971/1972/1973/1974/1975/1976/1977/1978/1979/1980/1981/1982/1983/1984/1985/1986/1987/1988/1989/1990/1991/1992/1993/1994/1995/1996/1997/1998/1999/2000/2001/2002/2003/2004/2005/2006/2007/2008/2009/2010/2011/2012/2013/2014/2015/2016/2017/2018/2019/2020/2021/2022/2023/2024/2025/2026/2027/2028/2029/2030/2031/2032/2033/2034/2035/2036/2037/2038/2039/2040/2041/2042/2043/2044/2045/2046/2047/2048/2049/2050/2051/2052/2053/2054/2055/2056/2057/2058/2059/2060/2061/2062/2063/2064/2065/2066/2067/2068/2069/2070/2071/2072/2073/2074/2075/2076/2077/2078/2079/2080/2081/2082/2083/2084/2085/2086/2087/2088/2089/2090/2091/2092/2093/2094/2095/2096/2097/2098/2099/2100/2101/2102/2103/2104/2105/2106/2107/2108/2109/2110/2111/2112/2113/2114/2115/2116/2117/2118/2119/2120/2121/2122/2123/2124/2125/2126/2127/2128/2129/2130/2131/2132/2133/2134/2135/2136/2137/2138/2139/2140/2141/2142/2143/2144/2145/2146/2147/2148/2149/2150/2151/2152/2153/2154/2155/2156/2157/2158/2159/2160/2161/2162/2163/2164/2165/2166/2167/2168/2169/2170/2171/2172/2173/2174/2175/2176/2177/2178/2179/2180/2181/2182/2183/2184/2185/2186/2187/2188/2189/2190/2191/2192/2193/2194/2195/2196/2197/2198/2199/2200/2201/2202/2203/2204/2205/2206/2207/2208/2209/2210/2211/2212/2213/2214/2215/2216/2217/2218/2219/2220/2221/2222/2223/2224/2225/2226/2227/2228/2229/2230/2231/2232/2233/2234/2235/2236/2237/2238/2239/2240/2241/2242/2243/2244/2245/2246/2247/2248/2249/2250/2251/2252/2253/2254/2255/2256/2257/2258/2259/2260/2261/226

